



2019 Minutes

Dec 15, 2019 - Excomm Meeting

Meeting Date: Dec 15, 2019

Start Time: 5:10 PM

End Time: 5:45 PM

Location: CSC clubhouse

ATTENDANCE

Title	Name	Code	Present
Commodore	Mary Lucus-Flannery	MLF	Y
Vice Commodore (co)	Lonnie D.	LD	N
Vice Commodore (co)	Christina Polito-Halter	CPH	N
First Vice Commodore (co)	James Clarkson	JC	Y
First Vice Commodore (co)	Memo Gunay	MG	N
Second Vice Commodore (co)	Sofien Sahiri	SS	Y
Third Vice Commodore	Ryan Alder	RA	N
Rear Commodore (co)	John Bongiovanni	JB	N
Rear Commodore (co)	Jennifer Johnson	JJ	N
Port Captain (co)	Kevin Cocoran	KC	N
Port Captain (co)	Brenden Kallaby	BK	N
Treasurer	Peter Kuhn	PK	N
Secretary	Carolyn Brown	CB	Y

The excomm members present discussed the status of the Bay Trail Project.

SL--Treasurer's Report

As of 12/15/19 we have \$10,645 in cash, down \$1,216 from last report 12/1/19. Big thanks to Sheldon for paying for a ton of stuff, including Donald's haulout back in May, and for assembling a thick stack of receipts. We've paid the last month's rent of our 5 year license agreement with the City, and will go onto holdover until the new agreement is created. Sofien ordered 6 more novice windsurf boards and DBW has a reimbursement request for them. James ordered 8 more Quest mains and their reimbursement request will go in when they're paid for, too. DBW has extended our time to complete the purchases until 6/1/2020, and they're reviewing a request to buy 2 new JY15's to replace our 2 worst JY's instead of one Venture (to add to our 4 Ventures) with this year's grant money.

Income 12/2 -12/15/19	
Regular memberships	\$2,947
UC workstudy reimbursement	\$753
Total Income	\$3,700

Spending 12/2 -12/15/19	
Dinghies--line, filler, caulk, hatch, eyebolt, nut, washer, resin, weld repair stirrups hangers	\$420
Dayleaders: payroll taxes	\$690
Clubhouse and Yard--DSL service for clubhouse computer, lightbulbs, shellac	\$77
Activities--lights etc for 2018 and 2019 Lighted Boat Parades, food for Thurs nite racing 10/17/19, snax, pavers	\$142
Keelboats--Haulout Commander Donald at KKMI in May, supplies for keelboat projects and J dock	\$2,410
City of Berkeley--rent on clubhouse and yard space, 5th lease year	\$1,013
Credit card processing charges	\$70
Tools--sander, screwdriver, hitch pins	\$70
Shipping--return hatch seal and adhesive	\$25
Total Spending	\$4,916

The budget remains in good shape overall. The \$3k increase to the keelboat budget isn't included in the numbers below. Dinghy budget will need an increase if DBW approves the request for 2 JY15's. So far no progress on getting cheaper insurance, but the broker is still at bat.

Budget for Fiscal Year 2019-2020 vs actual 5/1/19 - 12/15/19

	Authorized FY Budget	DBW included	Actual thru 12/15/19 (62% of FY)	Percentage of Budget	Remaining
Expected Income					
Memberships (Regular and windsurf locker)	\$196,000		\$144,076	74%	\$51,924
DBW reimbursement	\$40,000	\$40,000	\$12,622	32%	\$27,378
UC Work-Study Reimbursement	\$20,000		\$10,023	50%	\$9,977
Donations, surplus sales, interest, etc.	\$4,000		\$3,392	85%	\$608
Total Income	\$260,000	\$40,000	\$170,113	65%	\$89,887
Authorized Spending					
Club activities	\$15,000		\$12,117	81%	\$2,883
Dinghies and rescue skiffs	\$53,000	\$22,000	\$31,018	59%	\$21,982
Windsurfing	\$44,000	\$18,000	\$20,709	47%	\$23,291
Keelboats	\$17,000		\$18,845	111%	(\$1,845)
Dayleaders	\$59,000		\$48,335	82%	\$10,665
Clubhouse and Yard	\$16,000		\$7,971	50%	\$8,029
General Overhead	\$56,000		\$53,566	96%	\$2,434
Total Spending	\$260,000	\$40,000	\$180,444	69%	\$79,556

We did not have a quorum so nothing official happened. Here is confirmation of all the recent unanimous votes on Slack.

VOTES

Motions	Move	2nd	Unanimous Approval
Lifetime memberships to Will Yu	JB	CB	100% on Slack
Approve Jennifer Johnson as co-rear commodore	SS	MG	100% on Slack

Approve Open House and Fast Track dates for 2020	JB	CB	100% on Slack																																																									
<div style="border: 1px solid black; padding: 5px;"> <p>Dates for Open Houses 2020 Open House is 1pm to 4pm</p> <table border="1"> <thead> <tr> <th rowspan="2">Date</th> <th rowspan="2">Day of Week</th> <th colspan="2">Keelboat Safe Times</th> <th rowspan="2">Comments</th> </tr> <tr> <th>Begin</th> <th>End</th> </tr> </thead> <tbody> <tr> <td>2/23/2020</td> <td>Sun</td> <td>13:00</td> <td>13:55</td> <td>J-Dock for Keelboats</td> </tr> <tr> <td>3/15/2019</td> <td>Sun</td> <td>None</td> <td></td> <td>J-Dock for Keelboats</td> </tr> <tr> <td>4/18/2019</td> <td>Sat</td> <td>None</td> <td></td> <td>Berkeley Bay Festival - J-Dock for Keelboats</td> </tr> <tr> <td>5/17/2019</td> <td>Sun</td> <td>None</td> <td></td> <td>J-Dock for Keelboats</td> </tr> <tr> <td>6/7/2020</td> <td>Sun</td> <td>1:16 PM</td> <td>4:00 PM</td> <td>Could go later to 5:30 PM</td> </tr> <tr> <td>7/12/2020</td> <td>Sun</td> <td>None</td> <td></td> <td></td> </tr> <tr> <td>8/9/2020</td> <td>Sun</td> <td>2:17 PM</td> <td>4:00 PM</td> <td>Could go later to 7:45 PM</td> </tr> <tr> <td>9/20/2020</td> <td>Sun</td> <td>1:00 PM</td> <td>4:00 PM</td> <td>Could go later to 5:30 PM</td> </tr> <tr> <td>10/18/2020</td> <td>Sun</td> <td>1:00 PM</td> <td>4:00 PM</td> <td>Could go later to 5:50 PM</td> </tr> <tr> <td>11/8/2020</td> <td>Sun</td> <td>2:14 PM</td> <td>4:00 PM</td> <td>Could go later to 7:00 PM</td> </tr> </tbody> </table> <p>Fast Track Dates</p> <p>Week of</p> <p>5/4/2020</p> <p>6/1/2020</p> <p>6/22/2020</p> <p>7/20/2020</p> <p>8/24/2020</p> </div>				Date	Day of Week	Keelboat Safe Times		Comments	Begin	End	2/23/2020	Sun	13:00	13:55	J-Dock for Keelboats	3/15/2019	Sun	None		J-Dock for Keelboats	4/18/2019	Sat	None		Berkeley Bay Festival - J-Dock for Keelboats	5/17/2019	Sun	None		J-Dock for Keelboats	6/7/2020	Sun	1:16 PM	4:00 PM	Could go later to 5:30 PM	7/12/2020	Sun	None			8/9/2020	Sun	2:17 PM	4:00 PM	Could go later to 7:45 PM	9/20/2020	Sun	1:00 PM	4:00 PM	Could go later to 5:30 PM	10/18/2020	Sun	1:00 PM	4:00 PM	Could go later to 5:50 PM	11/8/2020	Sun	2:14 PM	4:00 PM	Could go later to 7:00 PM
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Increase keelboating budget by \$3,000, mostly to reimburse Sheldon for old expenses	PK	RA	100% on Slack																																																									
Approve George Michelogiannakis senior project, Keelboat lesson automated system	JB	MG	100% on Slack																																																									
Approve cruising skipper rating for Elyakim Rinat	CB	RA	100% on Slack																																																									
Approve cruising skipper rating for Jack Chen	CB	JB	100% on Slack																																																									

Nov 14, 2019 - General Membership Meeting Minutes

Meeting Date: November 14, 2019

Start Time: 8:09 pm

End Time: 9:10 pm

Location: BYC clubhouse

ATTENDANCE

Title	Name	Code	Present
Commodore	Joel Gussman	JG	Y
Commodore	Mary Lucus-Flannery	MLF	Y
Vice Commodore (co)	Lonnie D.	LD	N
Vice Commodore (co)	Christina Polito-Halter	CPH	Y

First Vice Commodore (co)	James Clarkson	JC	Y
First Vice Commodore (co)	Dan Zaslavsky	DZ	Y
Second Vice Commodore (co)	Will Yu	WY	Y
Third Vice Commodore	Ryan Alder	RA	Y
Rear Commodore (co)	John Bongiovanni	JB	Y
Rear Commodore (co)	Matt Hess	MH	N
Port Captain (co)	Lydia Lopez	LL	N
Port Captain (co)	Brenden Kallaby	BK	Y
Treasurer	Peter Kuhn	PK	N
Secretary	Carolyn Brown	CB	Y

Thanks to BYC and thanks to the kitchen staff

Commodores introduction

Joel - I've had 3+ years of Excomm fun. It's been great being on Excomm, the people are delightful and fun to hang out with. It's an honor to work with lots of people who do so much. I want to recognize a few others who are stepping down First Vice Dan Z, Rear Commodore Matt Hess, Port Captain Lydia Lopez, and Banquet Chair Stephen Dower.

Mary - we will be giving honorary membership to all those stepping down. I also want to acknowledge all of the Chairs who do so much for the club: Banquet chair Stephen Dower, Cruising chair Allen Champion, Sailing Maintenance chairs, Sheldon & Greg, sailing rating chair, Mark, Saturday morning chair, Birk Huber, Sunday racing chair David F and Sergio R. Thursday racing Nick, windsurfing board repair Sofien, windsurfing locker Cindol, windsurf sail repair chair Mitsu, windsurf rating chair Mike McKinley, Women sailing Caryl, youth ride chair Deepti, membership chair Stefano, safety gear chair Annalise, technology chair Ryan Lucas, conduct chair Ray Dalstrom.

OFFICER REPORTS

Rear commodore(Sailing) Report

I'm a numbers guy, and my report is usually a lot of statistics on number of students, lessons, ratings, etc. comparing this year to last year. I track this stuff because I think it is a good indicator of how our programs are working, and it has highlighted problem areas for us to address. We have a lot to do this evening, so I'll be brief. I won't repeat what I discussed in the August GMM.

1. Compared to last year, we are teaching slightly fewer students per day during the week, but significantly more on Saturdays. We had a very large increase in students this Fall, especially on Saturdays.

2. Our keelboat program is running smoothly, thanks to having a good Wednesday lessons coordinator.
3. We had a lot of good workshops this season, many of which we had done in previous years. We had some very good new ones, and I want to highlight Memo's "You're a Junior, now what?", James' "High Performance Dinghies", and Saul's spinnaker and J80 dock talks. We can always use more, so think about what would be really useful, even if you can't teach it yourself.
4. We will have workshops over the winter, including an instructor workshop. If you're a new Junior or even a new Novice, these workshops will help you as an instructor. And you should teach, as you'll learn quite a lot in the process, along with helping other Club members.
5. Ratings earned are the best indicator of how well our instruction program is working, and members earned significantly more Novice and Junior ratings this year compared to last year. 8 members earned the Senior rating, and 2 the Cruise rating. This is slightly higher than historical averages per year.

I'll end by thanking all of you who have given your time as instructors. We live or die as a Club based on our sailing instruction, and we own our success to you.

3rd vice

Not a lot to report. Business as usual, thanks to Greg and Sheldon, Uncle Donald has a broken strand on its forestay. J80 is going well, we are working on getting more people signed off. If you are interested in sailing the boat, ask those who are signed off, and we have a J80 Google group to facilitate getting skippers and crew together to go sailing.

2nd vice

Windsurfing membership has reached an all-time high. thanks to everyone who has done outreach and attracted more people to the club. I want to acknowledge the people who taught novice lessons every weekend and all the members who have quietly repaired all of the gear. The foiling program I established with Michael McKinley has been a great addition to the club. and we want to grow that program next year and upgrade the equipment.

1st vice

We purchased an UFO this year it is a foiling boat and a bit challenging to sail and tack. If you want to sail the UFO, it will help to be competent on the lasers first. Contact Dan Z if you want an UFO rigging lesson. In addition we have the Quests, JYs, and Ventures in our teaching fleet and if you want to learn more find someone to take you one the RS500s or the RS800. Ryan and Memo have been doing dinghy repair clinics on Fridays. We just got another JY so we now have 10 and will purchase a new one this year. We plan to decommission and scrap the older damaged boats as they wear out. One of the motivating reasons that Ryan is doing the repair clinics is he plans to lead an all-boat dinghy cruise. Come down and help Ryan on Fridays so he can make it happen. We are working on designing and building new Quest mainsails with better reefing as well as more powerful sails with full battens. If you have any suggestions for boats in the future talk to James or Memo.

Secretary

I represented CSC at the annual Aquatic Directors meeting at the Department of Boating and Waterways in Sacramento. And wrote our grant application for DBW funding for 2020.

Port captain

Not much to report, everything is going great with the amazing Day Leader team. One thing we need to be aware of is in the off-season we don't have DLs scheduled for Tue and Wed and we are short-handed during Christmas break. Tue/Wed are covered by VDLs and it's community effort. I need to give a big thank you to all the people who help me out especially Tony S. and Tone T. for all their VDL work. However, we always need more VDL and I will be happy to train you.

Vice commodore

One of the many things Vice Commodores do is coordinate Open Houses. So far this year we have had 8 OH with 1,573 guests. 1182 of them were adults and 391 kids. Open House helps us bring the community to the water and gets us our grants. We have one more OH so come and help out. I want to thank Mary and Ryan A for coordinating Open Houses when I was unavailable. I also want to thank the kitchen staff for tonight and thank Stephen for doing food for our OHs. We are looking for a new banquet chair for next year. A new thing we did this year was several new member parties. These have been a great way to welcome new and potential members to the club, thanks to all the members, musicians, and Mary for the success of these events. We are hoping to keep this as a tradition at the club. Winter on Waterfront is coming up. The Berkeley marina is expanding the festivities to have a festival followed by a boat parade. We are going to have a keelboat at the dock and a dinghy on a trailer and a booth to promote CSC. If you want to help out, let me know. Joel is generously donated all the Hanukkah boat lights and decorations which won second place last year to anyone who wants to use them for this year's boat parade. An email will be coming with more info.

Commodore

Joel - I always want to remind everyone, if there is any sort of crime call 911, and report it to the marina. Watch your stuff in the parking lots, don't leave anything visible in your car. The 50th anniversary of the club is on Sunday May 21st, 50 years from when the club filed its articles of non-profit with the State of CA. 50 years is an amazing number. We can fundraise and have a big celebration, we can do a weekend or a one day celebration. we need someone who can take it on and chair this, we need help. I want to thank Robert O for coastal clean-up and everyone who helped out and also thank Deepti for coordinating all of the wonderful youth ride events.

Mary - we've been discussing the Bay Trail Extension. It is a multi-municipality coordinated project that circumnavigates the Bay. It currently stops at the edge of the parking lot and starts again by Adventure playground. We have recently been given info about what they plan to do for the portion of the trail that

passes in front of the club, and this plan is disconcerting to us, because it doesn't look safe or useful. Robert O is collaborating with CSC members and the Marina and City leadership so we can make this a better plan. (It's below the Treasurer's report)

Treasurer

Quarterly Statement of Financial Condition November 1 2019

As of November 1st we had \$18,545 in the bank, up \$6,679 from 8/1/19. Big thanks to everyone who worked hard for the club!

Income 8/1/19 - 10/31/19	
Regular memberships	\$58,202
DBW grant--reimbursement for 7 novice windsurf boards under boating safety education grant	\$12,622
Donations, credit card cash rewards	\$1,590
Windsurf locker memberships	\$516
UC workstudy reimbursement	\$5,141
Total Income	\$78,071

Spending 8/1/19 - 10/31/19	
Dinghies--Venture mast, hiking strap repairs, RS500 stirrups repair, blocks, fuel filter, fast pin, bobble, cam cleat repair kit, cam cleats, paddles, cotter rings, bumpers, shock cord, dump fee for Quest hull replaced under warranty, fid, drainplugs, boom ends, non-skid foam material, rivets, acetone, gooseneck fittings, JY tillers, line, cleats, sail repair tape, hiking stick, bumper strip, sling ring, tiller clip, boots, workparty snacks, batten material and ends, dinghy sail repairs	\$4,670
Dayleader wages and taxes, payroll processing, dayleader radios and knives	\$21,852
Windsurf-- gas for second vice, cabinet construction supplies, windsurf closet and shelf and rack repair materials, sanding discs, backing pad, spray paint, epoxy hardener, shipping, denatured alcohol	\$1,630

Clubhouse and Yard--garbage service, portapotty service, DSL service for clubhouse computer, windsurf board rack supplies, trashbags, propane, BBQ parts, plates, cold and hot cups, spoons, tape, hooks, wiring supplies, paper towels, coffee, tablet computer for dinghy log access in board hospital, hoist control wire and pushbutton, safety tread for clubhouse steps, sling supplies, shower parts, spray primer, plumbers tape, snax, dish soap, sign, pesticide, windsurf cabinet materials, spray paint, fasteners, die for hoist bolts, asphalt, tamper, lock fluid, materials for hoist bolts template, cable ties	\$4,109
Insurance--general and marine liability, workers comp, directors and officers	\$16,537
Activities--food for General Membership Meeting 8/18 and Open Houses 8/18 9/15 10/20 and youth rides and racing dinners and Fast Track dinners and Advanced Dinghy seminars, snacks and coffee for clubhouse, cruise dock fees	\$3,878
Keelboats--Merit haulout and new rudder, J80 setup parts, throwable cushions, epoxy and pump, brushes, wire connectors, line, fenders, twine, tiller extension socket, shackles, sail stops, cleats, teak plugs, track slides, placards, fasteners, battery box, strap, guide, LED bulb, deck plates, caulk, jib fairlead car, motor mount, hull cleaning, fast pins, tubing, lube spray, grease, sail repairs	\$8,288
City of Berkeley--rent on clubhouse and yard space	\$3,039
Use tax on wholesale purchases, property tax on boats and possessory interest in leased space, streetlight assessment, DMV registration fees	\$3,424
Safety Equipment: dayleader PFDs, warranty exchange dayleader radio, 1st aid supplies, used wetsuit for loaners	\$238
Bank--credit card processing fees	\$1,450

Rescue skiffs--224 gallons gas for skiff, parts for skiff engine service and front wheel of trailer, steering cable kit, control cables, fuel line, primer bulb, grease, fuse diode, fuel tank	\$1,577
Tools-- wrenches, angle grinders, backing pad, brushes, knives, dremel tool part, riveters, drill bits, safety glasses, clamps, rotary files	\$308
Communications-- DBW meeting expenses, signout books, signs, email service, software subscription for website	\$392
Total Spending	\$71,393

Bay Trail Extension committee

Robert Ofsevit - you can see the existing Bay Trail segment to the east and west of our site. The plan is to continue with the same format and size as it passes through the area in front of the club. Imagine this wide path that goes by the fence, right alongside the deck of the club. I have spoken to many of you and there are two major issues: 1) removing the 10 parking spaces in front of CSC and Cal Adventures (these spaces are important for public kayakers, persons with mobility issues, and anyone carrying gear to and from the water or the club) 2) the common sense safety of designing the trail as if we are not there.

Obviously there is substantial cross traffic of the boats and windsurfers. Consider someone signing out a boat and walking head-on into traffic while coming and going from the water. On Saturday mornings, there are a lot of people preparing boats for lessons in the area where the trail is going. On busy open house days there are over 200 club members and guests waiting and working in this operational zone. All of these situations have the potential for accidents, especially if more people are encouraged to use this trail. At this point in the development, The Bay Trail planning group is no longer involved and the City has already signed a contract for work to start in December. We are still going to try to change their plans. We are meeting tomorrow with the Marina manager and the city engineer, and will do a walk through with

them demonstrating how many people use this space and how they are moving equipment. We are making an effort to amend the plans as best as possible. We will be starting another online discussion group for anyone interested in following, and encourage you to participate by writing letters and being involved. We are going to do what we can to push back.

Voting

There was a quorum of 74 members.

Motions	Move	2nd	Unanimous Approval
Commodore - Mary Lucus-Flannery	JG	JB	Yes
Vice Commodore - Christina Polito-Halter	JG	MLF	Yes
1st Vice - James Clarkson & Memo Gunay	JG	David Elias	Yes
2nd Vice - Will Yu	JG	CPH	28 votes*
2nd Vice - Sofien Sahiri	Robert Miller	Roberto	41 votes*
3rd Vice - Ryan Alder	JG	MLF	Yes
Rear Commodore - John Bonjiovanni	JG	Saul	Yes
Port Captain - Brendan Kallaby & Kevin Corcoran	JG	CPH	Yes
Treasurer - Stella	JG	MLF	Yes
Secretary - Carolyn Brown	JG	MLF	Yes

*2nd Vice voting includes 5 abstentions

Meeting adjourned at 9:10 pm

Nov 14 2019 Excomm Meeting minutes

Meeting Date: Nov 14, 2019

Start Time: 7:00 PM

End Time: 7:07 PM

Location: BYC clubhouse

ATTENDANCE

Title	Name	Code	Present
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Commodore	Joel Gussman	JG	Y
Commodore	Mary Lucus-Flannery	MLF	Y
Vice Commodore (co)	Lonnie D.	LD	N
Vice Commodore (co)	Christina Polito-Halter	CPH	Y
First Vice Commodore (co)	James Clarkson	JC	Y
First Vice Commodore (co)	Dan Zaslavsky	DZ	Y
Second Vice Commodore (co)	Will Yu	WY	Y
Third Vice Commodore	Ryan Alder	RA	Y
Rear Commodore (co)	John Bongiovanni	JB	Y
Rear Commodore (co)	Matt Hess	MH	N
Port Captain (co)	Lydia Lopez	LL	N
Port Captain (co)	Brenden Kallaby	BK	Y
Treasurer	Peter Kuhn	PK	N
Secretary	Carolyn Brown	CB	Y

OFFICER REPORTS

Officers' reports are given at the GMM immediately following this Excomm meeting.

SL-- Treasurer's Report:

As of 11/14/19 we have \$13,756 in cash, up \$194 from last report 10/13/19.

Income 10/14 - 11/14/19	
Regular memberships	\$9,797
Donations (big thanks to all you who've signed up with their employers' volunteer contribution programs!)	\$460
Surplus sales: keelboat gear	\$57
UC workstudy reimbursement	\$2,289
Total Income	\$12,603
Spending 10/14 - 11/14/19	
Dinghies--dinghy sail repairs, workparty snax, line, shock cord, kite sock materials, Venture mast gates, dolly tires	\$1,170

Dayleaders: wages, taxes, payroll processing, bridge toll for Tony To VDL	\$3,984
Windsurf--windsurf board and sail hardware, shipping, gas for second vice, carbon mast extension,	\$1,819
Clubhouse and Yard--garbage service, portapotty service, DSL service for clubhouse computer, windsurf cabinet and sail cover supplies, shipping for hoist template, aluminum strip, rubber mallet, plates, mailing tubes and mylar and box to ship hoist template, router	\$1,557
Activities--food for 10/20 Open House, rental BYC for 11/14 GMM, camping fees and food for 8/10 Angel I. cruise, snax for clubhouse	\$1,076
Keelboats--keelboat sail repairs, hull cleaning, fuel line and tube for keelboat engines, block, hooks, fasteners, hose clamps, rig tape	\$1,166
City of Berkeley--rent on clubhouse and yard space, 5th lease year	\$1,013
Safety Equipment: charger cradle for VHF radio	\$23
Credit card processing charges	\$297
Rescue skiffs--gas, fuse diode, grease, silicone, caster wheel, fasteners, drill bit	\$162
Tools--JY socket, sanding discs, sander belts, gloves, hole saw	\$65
Communications--postage to return skiff parts, email service, domain name renewal	\$77
Total Spending	\$12,409

The budget is in good shape overall, and dues income has been very good. We still need to reduce some budgets and increase others, but I don't yet have all the info needed to propose all the changes. Keelboats budget needs increase, some expenses not yet submitted. General Overhead budget needs an increase, depends if we can get cheaper insurance. Dinghies budget may need increase (and DBW reimbursement may decrease) depending if DBW will reimburse UFO or if we get another dinghy reimbursed this year. Membership income could be increased based on dues collected to date. Clubhouse and Yard, Windsurfing, and Activities may get cuts if needed for solvency.

Budget for Fiscal Year 2019-2020 vs actual 5/1/19 - 11/14/19					
	Authorized FY Budget	DBW included	Actual thru 11/14/19 (54% of FY)	Percentage of Budget	Remaining
Expected Income					
Memberships (Regular and windsurf locker)	\$196,000		\$138,714	71%	\$57,286
DBW reimbursement	\$40,000	\$40,000	\$12,622	32%	\$27,378
UC Work-Study Reimbursement	\$20,000		\$7,725	39%	\$12,275

Donations, surplus sales, interest, etc.	\$4,000		\$2,989	75%	\$1,011
Total Income	\$260,000	\$40,000	\$162,051	62%	\$97,949
Authorized Spending					
Club activities	\$15,000		\$10,522	70%	\$4,478
Dinghies and rescue skiffs	\$53,000	\$22,000	\$30,471	57%	\$22,529
Windsurfing	\$44,000	\$18,000	\$20,709	47%	\$23,291
Keelboats	\$17,000		\$16,386	96%	\$614
Dayleaders	\$59,000		\$43,963	75%	\$15,037
Clubhouse and Yard	\$16,000		\$7,895	49%	\$8,105
General Overhead	\$56,000		\$49,847	89%	\$6,153
Total Spending	\$260,000	\$40,000	\$169,270	65%	\$90,730

October 13 Excomm meeting

SL--Treasurer's Report

As of 10/13/19 we have \$13,562 in cash, up \$3,286 from last report 9/15/19.

Income 9/16 - 10/13/19	
Regular memberships	\$19,042
Windsurf locker memberships	\$233
Total Income	\$19,275

Spending 9/16 - 10/13/19	
Dinghies--cleats, sail repair tape, hiking stick, bumper strip, sling ring, tiller clip, boots, Selden gooseneck fitting	\$614
Dayleaders: wages, taxes, payroll processing, dayleader VHF radios, knives	\$6,933
Windsurf--gas for second vice, windsurf cabinet and shelf construction supplies, epoxy hardener	\$720
Clubhouse and Yard--portapotty service, hoist template for City, asphalt and tamper to fix potholes (thanks Compass), coffee, trash bags, snax, paper towels, lock lubricant, -cable ties, tape, cold and hot cups, spoons, DSL service for clubhouse computer	\$842
Insurance--workers compensation	\$1,628
Activities--food for 9/15 Open House, Thursday night racing, snax for clubhouse	\$831

Keelboats--hull cleaning, J/80 fixup parts, track slides, fasteners, placards, cushions, fast pins, light, twine, wiring connectors, boat hook, block, wire, fenders, tubing, lube spray, grease	\$630
City of Berkeley--rent on clubhouse and yard space, 5th lease year	\$1,013
Taxes: use tax on wholesale purchases, DMV fees to register boats	\$1,163
Safety Equipment: 1st aid supplies, used wetsuit	\$23
Credit card processing charges	\$469
Rescue skiffs--85 gallons gasoline, steering and gearshift and throttle cables, fuel line, primer bulb, front caster wheels for trailers	\$721
Tools--drill bits, safety glasses, clamps, rotary files	\$110
Communications--DBW meeting expenses, email service subscription, windsurf signout books, signs for safety equipment, blog software	\$292
Total Spending	\$15,988

The budget is in good shape overall, and dues income has been very good. Thanks to Will Yu's excellent suggestion, we may reduce our insurance cost significantly. However, we may still need to reduce some budgets and increase others.

Budget for Fiscal Year 2019-2020 vs actual 5/1/19 - 10/13/19

	Authorized FY Budget	DBW included	Actual thru 10/13/19 (45% of FY)	Percentage of Budget	Remaining
Expected Income					
Memberships (Regular and windsurf locker)	\$196,000		\$128,917	66%	\$67,083
DBW reimbursement	\$40,000	\$40,000	\$12,622	32%	\$27,378
UC Work-Study Reimbursement	\$20,000		\$5,436	27%	\$14,564
Donations, surplus sales, interest, etc.	\$4,000		\$2,473	62%	\$1,527
Total Income	\$260,000	\$40,000	\$149,448	57%	\$110,552
Authorized Spending					
Club activities	\$15,000		\$9,446	63%	\$5,554
Dinghies and rescue skiffs	\$53,000	\$22,000	\$29,139	55%	\$23,861
Windsurfing	\$44,000	\$18,000	\$18,890	43%	\$25,110
Keelboats	\$17,000		\$15,219	90%	\$1,781

Dayleaders	\$59,000		\$39,978	68%	\$19,022
Clubhouse and Yard	\$16,000		\$6,337	40%	\$9,663
General Overhead	\$56,000		\$47,297	84%	\$8,703
Total Spending	\$260,000	\$40,000	\$156,861	60%	\$103,139

VOTES

Motions	Move	2nd	Unanimous Approval
Lifetime memberships to Josh Leihe, Lydia Lopez, and Joel Gussman	CPH	MLF	Yes
Adjourn the meeting at 7:07	MLF	CB	Yes
Lifetime membership for Stephen Dower	CPH	JB	100% on Slack
Approve Carol Baumbauer's senior project, Senior Study Coordinator for 2020	JB	CB	100% on Slack
Approve senior skipper rating for Birk Huber	CB	CPH	100% on Slack
Approve senior skipper rating for Mariya Ryazantseva	CB	JB	100% on Slack

September 15, 2019 - Excomm Meeting minutes

Meeting Date: September 15, 2019

Start Time: 5:08 PM

End Time: 6:15 PM

Location: CSC clubhouse

ATTENDANCE

Title	Name	Code	Present
Commodore (co)	Joel Gussman	JG	N
Commodore (co)	Mary Lucus-Flannery	MLF	N
Vice Commodore (co)	Lonnie D.	LD	N
Vice Commodore (co)	Christina Polito-Halter	CPH	Y
First Vice Commodore (co)	James Clarkson	JC	N

First Vice Commodore (co)	Dan Zaslavsky	DZ	N
Second Vice Commodore	Will Yu	WY	N
Third Vice Commodore	Ryan Alder	RA	Y
Rear Commodore (co)	John Bongiovanni	JB	Y
Rear Commodore (co)	Matt Hess	MH	N
Port Captain (co)	Lydia Lopez	LL	N
Port Captain (co)	Brenden Kallaby	BK	Y
Treasurer	Peter Kuhn	PK	Y
Secretary	Carolyn Brown	CB	N

OFFICER REPORTS

Vice Commodore (Christina) – Thank you to Ryan Alder for getting CSC listed with Google’s employee volunteer program, which (like other employer volunteer programs) will either match an employee’s contribution to CSC or contribute \$10 to CSC for every hour of CSC volunteer work by an employee. Robert Ofsevit suggested that we set out a sandwich sign for the week preceding every Open House to publicize the event, big thanks to him for volunteering to make the sign and set it out and put it away every day for a week preceding the next Open House. Just kidding. But we are going to make more flyers to hand out at the clubhouse. Next year we’ll change our publicity materials to say that Open House signups are 1 to 3 pm. So far this year 1421 people went out on Introductory Sails during our Open Houses, including 216 today, which is great considering that one of our Open Houses had to be cancelled, and another was closed early due to inclement weather. Keelboat lessons on Wed. night are going well, a googledocs signup is in place and we usually have about 7 students showing up, plus we have more teachers now than we had at the start of the season. We’ll be updating the Open House signup to include a photo release for publicity.

Rear Commodore (John) – We’re getting more instructors for Monday and Thursday lessons (thanks to Mark E and Gene G among other stalwarts). So far about 20 people have expressed interest in the 1st Aid class which will cost about \$60/person, I’m contacting the instructor, and Ryan Alder is contacting Berkeley Yacht Club for possible free use of a meeting room.

Port Captain (Brenden) - Dayleader assignments are finalized, all have work-study funding. Wednesday will be ½ volunteer dayleader, ½ paid dayleader, and later in the fall Wednesday will be volunteer dayleader only, no paid dayleader. We may incorporate 1st Aid topics into dayleader training in the future, all but one dayleader already have US 1st Aid training (the exception has Israeli 1st Aid training).

Third Vice Commodore (Ryan) – The new J/80 is ready for use, and we are signing off Senior and Cruising Keelboat Skippers to use it—so far Saul Schumsky, James Clarkson, Seamus Vanecko, Dan Zaslavsky, Mark Playsted, and me (Ryan Alder) have been signed off. The trailer that came with the J/80 has been sold. We are finding a good fix for the Commander tillers that became wobbly recently.

Treasurer (Peter, for Stella) - As of 9/15/19 we have \$ \$10,275 in cash, up \$4,429 from last report 8/18/19.

Income 8/18 - 9/15/19	
Regular memberships	\$20,524
Donations	\$747
Credit card cash back rewards	\$200
Surplus sales: trailer	\$120
UC work-study reimbursement	\$1,616
Total Income	\$23,207

Spending 8/18 - 9/15/19	
Dinghies--paddles, cotter rings, bumpers, shock cord, blocks, fuel filter, fast pin, bobble, cam cleat repair kit, dump fee Quest hull, boom ends, non-skid foam material, rivets, cam cleats, acetone, gooseneck fittings, JY tillers, batten material and ends, sail repair tape	\$1,903
Dayleaders: wages, taxes, payroll processing	\$7,465
Windsurf--gas for second vice, cabinet construction supplies, sanding discs, backing pad, spray paint, alcohol	\$638
Clubhouse and Yard--portapotty service, DSL service, hoist pushbutton for City, propane, coffee, safety tread for clubhouse steps, trash bags, sling supplies, shower parts, spray primer, plumbers tape, snax, dish soap, no parking sign, windsurf cabinet materials, spray paint, fasteners	\$1,089
Insurance--Directors and Officers (covers all club volunteers against personal lawsuits arising from club activities)	\$1,619
Activities--food for 8/18 Open House & General Membership Meeting, youth rides, Advanced Dinghy Seminar sessions May - August, Fast Track dinners, Tuesday night gennaker runs, Thursday night racing; snax for clubhouse, Angel Island cruise dock fees	\$1,911
Keelboats--throwable cushion, epoxy resin, pump, brushes, wire connectors, J/80 line cable eyes & swages, fenders, twine, windex, cam cleat, blocks, ball, tiller extension socket, shackles, sail stops, cleats, teak plugs, fasteners, battery box, strap, guide, LED bulb, caulk, deck plates, caulk, jib fairlead car, motor mount, keelboat engine parts	\$1,455
City of Berkeley--rent on clubhouse and yard space, 5th lease year	\$1,013
Taxes: streetlight assessment	\$10
Safety Equipment: dayleader PFDs, warranty exchange on dayleader VHF radio	\$215
Credit card processing charges	\$518
Rescue skiffs--fuel tank, inner tubes, skiff trailer repair materials, 116 gallons of gasoline	\$652

Tools--angle grinders, backing pad, brushes, knives, dremel tool part, riveter jaws, riveters	\$191
Communications--email service subscription	\$100
Total Spending	\$18,779

The budget is in good shape overall, but individual budgets may need to be decreased or increased to rebalance the budget, unless we get DBW reimbursement for the UFO, and also unless dues income exceeds expectations.

Budget for Fiscal Year 2019-2020 vs actual 5/1/19 - 9/15/19

	Authorized FY Budget	DBW included	Actual thru 9/15/19 (38% of FY)	Percentage of Budget	Remaining
Expected Income					
Memberships (Regular and windsurf locker)	\$196,000		\$109,642	56%	\$86,358
DBW reimbursement	\$40,000	\$40,000	\$12,622	32%	\$27,378
UC Work-Study Reimbursement	\$20,000		\$5,436	27%	\$14,564
Donations, surplus sales, interest, etc.	\$4,000		\$2,473	62%	\$1,527
Total Income	\$260,000	\$40,000	\$130,173	50%	\$129,827
Authorized Spending					
Club activities	\$15,000		\$8,616	57%	\$6,384
Dinghies and rescue skiffs	\$53,000	\$22,000	\$27,804	52%	\$25,196
Windsurfing	\$44,000	\$18,000	\$18,170	41%	\$25,830
Keelboats	\$17,000		\$14,589	86%	\$2,411
Dayleaders	\$59,000		\$33,045	56%	\$25,955
Clubhouse and Yard	\$16,000		\$5,495	34%	\$10,505
General Overhead	\$56,000		\$41,769	75%	\$14,231
Total Spending	\$260,000	\$40,000	\$140,873	54%	\$119,127

VOTES

Motions	Move	2nd	Unanimous Approval?
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Confirm approval of following motions already unanimously approved by online vote: 1. Award Dan Zaslavsky lifetime membership for his service to the club 2. Approve Andy Hacket senior dinghy rating 3. Renew privileges for Mike Sherrell to lead around-the-pier races 4. Approve Joel Gussman Cruising skipper rating	CPH	PK	Yes
Adjourn the meeting at 6:15 pm	MLF	JB	Yes

August 18 - General Membership Meeting minutes

Meeting Date: August 18, 2019

Start Time: 6:10 pm

End Time: 6:26 pm

Location: CSC deck

ATTENDANCE

Title	Name	Code	Present
Commodore (co)	Joel Gussman	JG	Y
Commodore (co)	Mary Lucus-Flannery	MLF	Y
Vice Commodore (co)	Lonnie D.	LD	N
Vice Commodore (co)	Christina Polito-Halter	CPH	Y
First Vice Commodore (co)	James Clarkson	JC	Y
First Vice Commodore (co)	Dan Zaslavsky	DZ	N
Second Vice Commodore (co)	Will Yu	WY	N
Third Vice Commodore	Ryan Alder	RA	Y
Rear Commodore (co)	John Bongiovanni	JB	Y
Rear Commodore (co)	Matt Hess	MH	N

Port Captain (co)	Lydia Lopez	LL	N
Port Captain (co)	Brenden Kallaby	BK	N
Treasurer	Peter Kuhn	PK	N
Secretary	Carolyn Brown	CB	Y

OFFICER REPORTS

Commodore (Joel) - we met with the waterfront manager and began lease negotiations to come up with a new lease. there won't be a lot of changes and it will continue what we've been doing in the past. We also discussed the Bay Trail extension, there will be a staging area behind the yard and we will have to move some things in the back area. Additionally in the front of the club the buoy box will be moved and the trees will be removed so that the trail can go right along the front of the club. The area will be repaved. The parking spaces out front will be removed. The Keelboat shed will stay where it is, but the trash bins might be moved. We also discussed a 50th anniversary party in March. It will be a big celebration, will need a committee, anyone interested?

Commodore (Mary) - We need more help on the Development and Membership committee. We would like these committees to meaningfully attack some projects. If anyone is interested in chairing these committees, email us and let us know, you get a free membership.

Remember to tell all your friends to join the club. You get 4 volunteer hours for each referral.

Vice Commodore (Christina) - open houses have been going really well. Thanks to everyone who volunteers. We really need the volunteers and we appreciate everyone who comes out. We have giving 1205 (885 adults and 320 kids) rides this year with no capsizes. Good job everyone who has helped. New membership parties are going well. next one is 3-5 next Sunday, August 25th. We encourage everyone to come eat and enjoy good company. Senior rated members, please come and volunteer to assess anyone who is at the party who has some sailing experience.

1st Vice (James) - we are doing well and still trying to focus on repairing the JY fleet, there are still some that need leak testing. If you break something fix it, if you need help fixing something, contact us and we will get you help. Go sailing have fun fix what you break.

3rd Vice (Ryan) - we recently got back to a 6 keelboat fleet after Merrittorous returned from getting a bottom job and rudder replacement. The J80 is in full service and advanced skipper are getting more time on the boat so more people can sign other people off. All of our Commanders have a lot of play in the tiller posts. The posts are old and wearing thin, we are working on keeping them serviceable, but they will eventually all need replacement.

Port Captain (Brenden) - we want to give the Day Leader team a big pat on the back for a solid season of work. Wednesdays are currently entirely Volunteer Day Leader days. Get trained so you can VDL, you get double volunteer hours.

Rear Commodore Sailing (John) - This is a little long and a bit of numbers, but instruction is at the core of what we do, and numbers tell a story. Overall we had a great season, but with a few problems to address.

1. Dinghy Lessons – Comparing this year to date to last year to the same date. Saturday lessons are almost identical: 828 student lessons last year versus 818 this year. Monday and Thursday lessons are down this year – about 10% fewer student lessons on Mondays and 19% fewer on Thursdays. There are also fewer instructors on weekdays, oddly 23% fewer on Mondays and 14% fewer on Thursdays.
2. Keelboat Lessons – Again comparing this year to date to last year to the same date. Overall, we are doing way better this year, with 40% more student lessons this year. However, we are teaching 65% fewer student lessons on Wednesdays than last year, despite having a lessons coordinator to make sure enough instructors are there. Oliver Palmer started this last year, and Christina Polito Halter is continuing in this role. Her feedback is that student demand is down even though plenty of instructors are available.
3. Fast Tracks We held 5 Fast Tracks, all of which were very successful, producing new Novices and Juniors, but overall much better sailors. Coordinating these is a lot of work, so thanks to the coordinators. We have pretty much moved to a co-coordinator system because of the work involved. And thanks to all of the instructors, testers, cooks and others who helped.
4. Study Groups. Every couple of years, we take a look at the Senior Study Group curriculum, and we're doing that now. We'll make a few changes in next winter's Senior Study Group that should make it even better.
5. Workshops. Some really good workshops this year, including several different rudderless sessions, some really great Women's Workshops, and a new one "So now you're a Junior, what's next?" Also some impromptu workshops on knot. There will be a keelboat MOB workshop this month. We'll have more workshops in the fall.
6. Videos. Several new videos, both Senior projects: rudderless sailing (Andy Hacket and Rama Hoetzlein) and a series on capsized recovery (Camille Antinori with help from Joanna Karraker). Will Spargur helped out with drone shots on some of these. Keep them coming. They're great Senior projects and very valuable to the Club.
7. A sort of bottom line - ratings awarded so far this year. Comparing it to the same period last year we made 57 Novices (9 more than last year), 73 Juniors (17 more than last year), 4 Seniors (same as last year) and 1 Cruiser (2 fewer than last year)
8. My take on this.
 1. Overall results are good. We are producing Novices and Juniors better than last year, and we are doing as well producing Seniors.
 2. Saturday dinghy lessons are going well, but we have a problem with weekday lessons that requires some attention. My observation is that we frequently lack instructors, and waiting around for an instructor to show up and teach you is pretty demotivating. For those of you who can come out and teach on weekdays (Novices and Juniors), remember everyone who helped you on the path to your rating, and come give the same help to others. Beginning now, you'll get double work hours for teaching on Mondays and Thursdays.
 3. Three years ago, we had a strong Wednesday keelboat program, but advanced training (to get to Senior) was broken. Now, it's the opposite. Advanced training is going strong, and we're producing Seniors, but there's reduced interest in the basic program. I don't have a theory, but I will look into it, and I appreciate feedback on it.
9. Looking Forward
 1. Winter Senior Study Group, maybe a Cruise one if there's enough interest. Great Senior Projects coordinating these (talk to me if you're interested).
 2. Get ready for next season. I like to stay way ahead on this.

10. We live or die as a sailing club based on our instruction and our instructors. Thanks to all of you who have taught, and I encourage others who to do so. You'll learn a lot teaching, and you'll find a lot of support at the Club for you. I will organize workshops to help you and also work with you one-on-one.

Treasurer (Peter) - Quarterly Report June - August 2019

As of August 1st we had \$11,866 in the bank, down \$9,109 from 5/1/19. (The next day we were reimbursed \$12,622 by the California Parks and Recreation Division of Boating and Waterways for novice windsurf boards and sails we already purchased, and reimbursed members for insurance, windsurf gear, dinghy gear, and keelboat expenses they had paid for).

Income 5/1/19 - 7/31/19	
Regular memberships	\$74,289
Donations, credit card cash rewards	\$1,350
Windsurf locker memberships	\$1,975
UC workstudy reimbursement	\$2,584
Total Income	\$80,199

Spending 5/1/19 - 7/31/19	
Dinghies--UFO sailboat, Quest mainsail, Venture mast, 4 Quest rudders, tiller extensions, mast track, glue, rivets, welding RS500 centerboard stirrups, bilge pumps, spinnaker repair tape, cotter rings, batten tips, mast base, 2 Laser dollies, sail feeder, Quest rudderblade, polyester resin and hardener, spray paint, cleats, JY rubrail and centerboard hangers, Venture jib halyards, trapeze kit, forestay, quick release pins, plastic strip, JY spreader brackets, JY centerboards, paddles, rivets, caulk, hiking stick clips, fast pins, tethers, hiking sticks, horn, gas and toll for 1st Vice, drain plugs, tiller saddles, aluminum for JY gudgeons and rudderhead plates, sail repairs	\$21,891
Dayleader wages and taxes, payroll processing	\$18,524
Windsurf--6 boards, 25 sails, board nose protectors, gas for second vice, sanding discs, hooks, stencils, acetone and epoxy, coveralls, sanding disks, dust masks, markers, fiberglass, o-rings, double-sided tape, nozzles for rinse hoses, sail repairs	\$17,532
Clubhouse and Yard--DSL cable repair supplies, sanding room project materials, seawall ladder materials, windsurf board rack repair materials, DSL service, garbage service, portapotty service, water filter, snax, spray paint, bolts, MOB bin, shelf, propane, dish soap, trashcans, dump fees, trailer rental, paper towels, milk, veg oil, showerheads, brooms, dustpans, disposable gloves, hoist control pushbuttons, hot cups, cold cups, plates, forks, spoons, bowls,	\$3,210
Insurance--change to list of hulls covered by liability insurance	\$109

Activities--food for General Membership Meeting 5/19/19 and Open Houses 5/19 6/16 7/21 and Memorial Day party and new member parties and racing dinners and Fast Track dinners and clinics and seminars, snacks and coffee for clubhouse	\$6,039
Keelboats--bottom paint and standing rigging and line blocks cleats etc and workparty food for J/80; keelboat engine parts, hull cleaning, epoxy resin, pump, mixsticks, line, twine, graphite powder, wiring supplies, part for broken motor mount, filler, haulout supplies for Merit, battery charger, AC receptacle, warranty, clevis pins and rings, step lights, fender, keelboat cleaning supplies, sanding disc, sandpaper, sail repairs	\$8,019
City of Berkeley--rent on clubhouse and yard space	\$2,765
Use tax on wholesale purchases, sales tax, DMV registration fees, State charity filing fee, state income tax filing fee	\$3,219
Safety Equipment: 24 wetsuits, 35 PFD's, 2 gallons sunscreen, dayleader radio exchange warranty	\$3,389
Bank--credit card processing fees	\$1,866
Rescue skiffs--182 gallons gas for skiff, parts for skiff engine service, replacement propeller guard and jig for replacement, skiff bilge pump thru hulls, socket, caulk	\$1,587
Tools-- drill bits, grommet tool, wrench, wire wheel, trash bags, blow gun, angle grinder, sander backing pads, flap wheel, tap, tap handle, spray paint, propane for torch	\$229
Communications--website software and support subscriptions, signout book copying and binding, flyers copying, postage, Iwindsurf subscription for clubhouse	\$772
Office Supplies--non-profit Federal return software, label maker, tape, notary fee, checks for Treasurer	\$158
Total Spending	\$89,308

Committee Chair Reports

Conduct Chair (Ray Dahlstrom) - the general purpose of the Conduct Chair is we believe that everyone who enters our midst should be comfortable. If you are skeptical why we have the position, please talk to Ray or email conduct@cal-sailing.org (mailto:conduct@cal-sailing.org) He'll answer your questions and concerns about conduct or how things are happening at the club and create a safe place to have conversations for all our members. Please remember that you can leave this place anytime you want, the Day Leader can't leave, always obey the DL and treat them respectfully.

Meeting adjourned at 6:26

July 28 Excomm Meeting Minutes

Meeting Date: July 28, 2019

Start Time: 6:08 PM

End Time: 7:05 PM

Location: CSC clubhouse

ATTENDANCE

Title	Name	Code	Present
Commodore (co)	Joel Gussman	JG	N
Commodore (co)	Mary Lucus-Flannery	MLF	Y
Vice Commodore (co)	Lonnie D.	LD	N
Vice Commodore (co)	Christina Polito-Halter	CPH	N
First Vice Commodore (co)	James Clarkson	JC	N
First Vice Commodore (co)	Dan Zaslavsky	DZ	Y
Second Vice Commodore	Will Yu	WY	N
Third Vice Commodore	Ryan Alder	RA	N
Rear Commodore (co)	John Bongiovanni	JB	Y
Rear Commodore (co)	Matt Hess	MH	N
Port Captain (co)	Lydia Lopez	LL	N
Port Captain (co)	Brenden Kallaby	BK	Y
Treasurer	Peter Kuhn	PK	N
Secretary	Carolyn Brown	CB	Y

OFFICER REPORTS

Commodore (Mary) - We are changing the date of the new member part from Aug 10 to 25th and we want to invite a couple seniors to attend and to do on-the-water assessment for members who would be interested in junior test. The City has said that they are no longer considering the marina as an RV parking site.

1st Vice (Dan) - We have four new Quest rudders that are made of PRF (only ones in the world) because the stock rudders from RS cracked and failed. We have one new Venture mast in our inventory. No major problems with the fleet.

Port Captain (Brenden) - The semester starts mid-august and there will be more work-study students. Brenden has been helping out with Day Leading on Sat. while the scheduled DL does trainings and also working on Mondays. Things will get easier when the semester starts. Big issue is members not signing out equipment and not signing "time back in" when they are done.

Rear Commodore (John) - Memo did part 1 of his "You're a Junior, now what" workshop, and taught single-handing between docks. The second part is trapeze skills Wednesday, July 31. We will be doing a review of the Senior Study curriculum next week. We will also discuss the 'no pleasure sailing during lessons' policy.

VOTES

Motions	Move	2nd	Unanimous Approval
Approve Annalise Hoopes Senior Project to write the Senior Study Guide	JB	MLF	Yes
Approve Change in Operating Rules O.4. Restriction/Prohibition of Sailing and Windsurfing section O.4.1.b From b) wind <10 knots for N, <30 knots for Jr, J+ To b) wind <10 knots for N, <20 knots for Junior, <25 knots for J+; Use discretion for individual members as prescribed in (d).	WY	BK	Yes (voted on Slack)
Approve Change in Operating Rules A.5 Membership Dues and Ratings 1. As of January 2019 Dues are \$120 (or 10 hours of work) for 3 months , \$99 (or 10 hours of work) for 3 months for students and seniors, \$75 (or 10 hours of work) for minors (under 18 years old). Annual memberships are \$375 (or 30 hours of work). Combined dues for all the members of a family (related as parents/guardians/children) who purchase memberships at the same time in the clubhouse is \$175 (or 15 hours of work) for 3 months. Minor (under 18) memberships require approval by ExComm, medical form and liability waiver must be kept on file in the clubhouse, and dues can be discounted to \$1 for 3 months if the minor member agrees to show up on four Saturday mornings to help teach lessons. Work in exchange for membership can consist of teaching in the scheduled sailing or windsurfing lessons, giving a club cruise (Cruising Skippers only), working a full shift as dayleader (rated Dayleaders only), or other work approved by a dayleader or ExComm member. 2. Annual dues for windsurf locker associate memberships are \$400 for regular size windsurf locker, \$600 for 1.5 size locker, payable by May 1st each year, with a 30 day grace period, after which a \$35 late fee is due. 3. Ratings expire after two years lapse in membership.	PK	CPH	Yes (voted on Slack)
Adjourn the meeting at 7:05	MLF	JB	Yes

July 14 Executive Committee Minutes

Meeting Date: July 14, 2019

Start Time: 6:10 PM

End Time: 6:29 PM

Location: CSC clubhouse

ATTENDANCE

Title	Name	Code	Present
Commodore (co)	Joel Gussman	JG	N
Commodore (co)	Mary Lucus-Flannery	MLF	Y
Vice Commodore (co)	Lonnie D.	LD	N
Vice Commodore (co)	Christina Polito-Halter	CPH	Y
First Vice Commodore (co)	James Clarkson	JC	Y
First Vice Commodore (co)	Dan Zaslavsky	DZ	Y
Second Vice Commodore	Will Yu	WY	N
Third Vice Commodore	Ryan Alder	RA	N
Rear Commodore (co)	John Bongiovanni	JB	Y
Rear Commodore (co)	Matt Hess	MH	N
Port Captain (co)	Lydia Lopez	LL	N
Port Captain (co)	Brenden Kallaby	BK	Y
Treasurer	Peter Kuhn	PK	Y
Secretary	Carolyn Brown	CB	Y

OFFICER REPORTS

Commodore (Mary) - Joel met with Ali Endress, the Berkeley Marina manager, to discuss the lease and other waterfront business. There were no real take-aways, and the discussions are ongoing. The New Members' parties are well attended, and creating a nice social environment. We have one more this summer and there will definitely be more next year. For future daytime parties we plan to ask a few skippers to come and give intro sails and/or more advanced sails which include rating evaluations. Next

summer we plan to have 5 parties (up from 4 this year) some will be midday and some will be in the evening. We talked to Ray, he is on-board to be conduct chair. We will move forward and introduce him to the general membership, let everyone know what “conduct chair” means, and include a conduct chair FAQ on the website. We are still looking for a female co-chair, if anyone has suggestions.

Vice Commodore (Christina) - Emails are currently going out for the upcoming Open House (July 21). Volunteers are already responding. Steven, our banquet chair, is taking care of food. Loni is keeping track of our budget for club events.

1st Vice (James) - We had a dinghy repair clinic with adv dinghy students to get dinghies ready for fast track. Participation in the repair clinic is required for advanced dinghy students who want to be included in the upcoming gennaker lesson. Quest 2 is up and running.

Port Captain - We have a new day leader, Adrienne Coryell, who will cover the Saturday closing shift. Ray and Kevin are back and Heather left. Day Leaders are doing great, Adelaide Cahill got her junior rating and is sailing all the time. We are set for next semester too, when Ray won't be here. Cooper is continuing to do DL trainings for dinghy rescues.

RC - We finished our 4th Fast Track, and Advanced Dinghy is moving along. Overall instruction is going well, although we have had days mid-week without enough instructors. We can probably improve this with an instructor workshop and working 1-on-1 with people interested in teaching. Wednesday Keelboat lessons are going well thanks to Christina and there has been good response from instructors. There have been several well attended workshops and clinics so far this summer. In August there will be a session to review the senior study group curriculum and timing. We will address questions as to whether we are teaching the right stuff at the right time and how or if the J80 fits into the curriculum.

Treasure - As of 7/14/19 we have \$7,583 in cash, down \$1,430 from last report 6/30/19. We also have about \$17k of reimbursements to be made once DBW pays us \$12.6k for the windsurf boards we bought on our grant, and about \$4k for the Merit haulout, \$2.9k credit card payment due end of July, and about \$1.4k on Wet Marine account due next month, so we're holding off on purchases over \$250 for now.

Income 7/1 - 7/14/19	
Regular memberships	\$12,462
Total Income	\$12,462
Spending 7/1 - 7/14/19	
Dinghies--gas and tolls for 1st vice getting Laser parts	\$35
Dayleaders: wages, taxes, payroll processing	\$6,291
Clubhouse and Yard--wiring supplies, DSL service	\$75

Activities--food for 6/16 OH and Fast Tracks and capsized clinic and dinghy games, snacks for clubhouse	\$1,474
Keelboats-wires and parts for J80, line, cleaning supplies, sandpaper and disc	\$1,860
City of Berkeley--rent on clubhouse and yard space, 5th lease year, less credit for rent that City received but didn't record properly	\$739
Taxes: sales tax on wholesale purchases 4/1 - 6/30/19, DMV registration fees	\$3,112
Credit card processing charges	\$305
Total Spending	\$13,892

The budget is in good shape, except for no reimbursement from DBW yet.

Budget for Fiscal Year 2019-2020 vs actual 5/1/19 - 7/14/19

	Authorized FY Budget	DBW included	Actual thru 7/14/19 (20% of FY)	Percentage of Budget	Remaining
Expected Income					
Memberships (Regular and windsurf locker)	\$196,000		\$60,884	31%	\$135,116
DBW reimbursement	\$40,000	\$40,000	\$0	0%	\$40,000
UC Work-Study Reimbursement	\$20,000		\$2,584	13%	\$17,416
Donations, surplus sales, interest, etc.	\$4,000		\$527	13%	\$3,473
Total Income	\$260,000	\$40,000	\$63,995	25%	\$196,005
Authorized Spending					
Club activities	\$15,000		\$4,861	32%	\$10,139
Dinghies and rescue skiffs	\$53,000	\$22,000	\$18,466	35%	\$34,534
Windsurfing	\$44,000	\$18,000	\$15,049	34%	\$28,951
Keelboats	\$17,000		\$6,741	40%	\$10,259
Dayleaders	\$59,000		\$18,250	31%	\$40,750
Clubhouse and Yard	\$16,000		\$2,202	14%	\$13,798
General Overhead	\$56,000		\$16,679	30%	\$39,321
Total Spending	\$260,000	\$40,000	\$77,387	30%	\$182,613

As of 6/30/19 we have \$9,013 in cash, down \$2,828 from last report 5/19/19. We also have over \$5k in paychecks to cut tomorrow, and about \$17k of reimbursements to be made once DBW pays us \$12.6k for the windsurf boards we bought on our grant.

Income 5/20 - 6/30/19	
Regular memberships	\$38,093
Donations	\$58
Windsurf locker memberships	\$775
Credit card cash back rewards	\$400
UC workstudy reimbursement	\$931
Total Income	\$40,257

Spending 5/20 - 6/30/19	
Dinghies-- RS Quest mainsail, 2 Laser dollies, sail feeder, Quest rudderblade, JY spreader brackets, JY centerboards, bilge pumps, spinnaker repair tape, cotter rings, batten tips, rivets, welding RS500 centerboard stirrups, polyester resin and hardener, spray paint, cleats, JY rubrail and centerboard hanger, Venture jib halyards, quick release pins, plastic strip, disposable gloves, fast pins, paddles, caulk, hiking stick clips, tethers, line, hiking sticks, horn, sail repairs	\$7,239
Dayleaders: wages, taxes, payroll processing	\$6,929
Windsurf-- 5 windsurf boards, 24 sails, mast tops, board nose protectors, gas for second vice, sanding discs, hooks, stencils, acetone, epoxy, coveralls, dust masks, sail repairs, sail tape	\$15,049
Clubhouse and Yard--portapotty service, DSL service for clubhouse computer, wire connectors and cable, spray paint, bolts, MOB bin, shelf, propane, dish soap, snax, trashcans, dump fees and trailer rental for yard cleanup, disposable utensils, spring, fasteners, paper towels, milk, veg oil, showerheads, roofing, plywood, brooms, dustpans, gloves	\$1,789
Insurance--addition to list of insured hulls	\$109
Activities--food for OH and GMM 5/19/19 and Memorial Day BBQ and Fast Tracks and Thurs nite racing and Advanced Dinghy seminars and MOB training, snax for clubhouse	\$2,589
Keelboats--bottom paint J/80, blocks and fittings and mast removal supplies and reef points and workparty food for J/80, haulout supplies Merit, epoxy resin, pump, mixsticks, line, twine, graphite powder, wiring supplies, hull cleaning, sail repairs, part for broken motor mount, battery charger, AC receptacle, warranty, clevis pins and rings, step light, fender	\$4,571
City of Berkeley--rent on clubhouse and yard space, 5th lease year	\$1,013
Safety Equipment: 35 PFD's, 9 wetsuits, warranty VHF dayleader radio	\$1,608
Credit card processing charges	\$946

Rescue skiffs--76 gal gas, thru-hulls for skiff bilge pump discharge, socket, caulk, motor service parts	\$431
Tools--angle grinder, sander backing pads, grommet tool, wrench, wire wheel, trash bags, blow gun	\$115
Communications--website software and support fee, email service subscription, signout book copying and binding, OH signup sheet copying	\$583
Office Supplies--labelmaker, tape, notarize SAM.gov letter, checks for Treasurer	\$113
Total Spending	\$43,085

The budget is in good shape, except for no reimbursement from DBW yet. Spending is ahead of income thanks to preseason purchases, but income has been very strong.

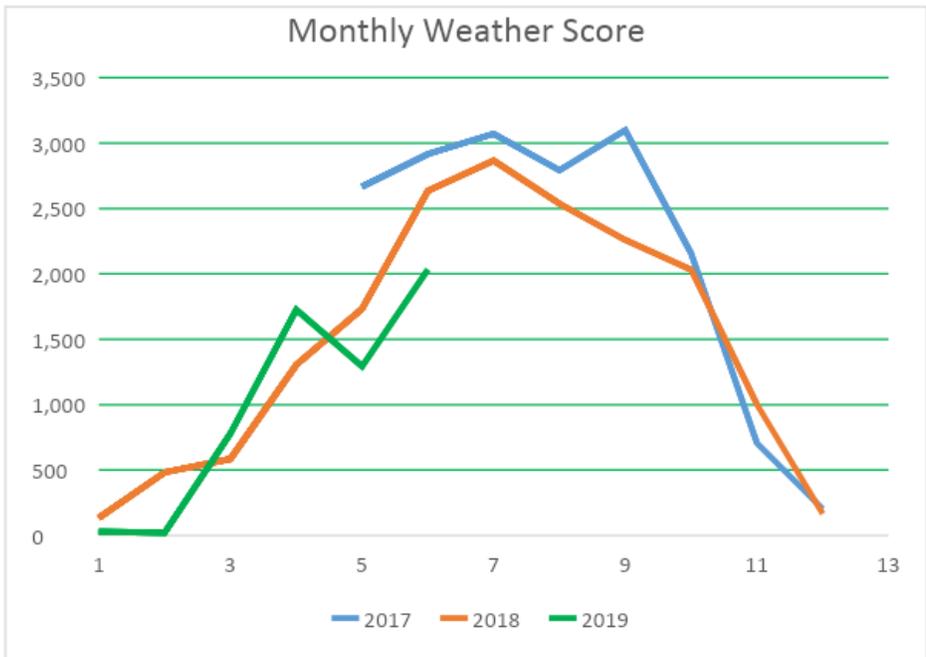
Budget for Fiscal Year 2019-2020 vs actual 5/1/19 - 6/30/19					
	Authorized FY Budget	DBW included	Actual thru 6/30/19 (16% of FY)	Percentage of Budget	Remaining
Expected Income					
Memberships (Regular and windsurf locker)	\$196,000		\$48,422	25%	\$147,578
DBW reimbursement	\$40,000	\$40,000	\$0	0%	\$40,000
UC Work-Study Reimbursement	\$20,000		\$2,584	13%	\$17,416
Donations, surplus sales, interest, etc.	\$4,000		\$527	13%	\$3,473
Total Income	\$260,000	\$40,000	\$51,533	20%	\$208,467
Authorized Spending					
Club activities	\$15,000		\$3,387	23%	\$11,613
Dinghies and rescue skiffs	\$53,000	\$22,000	\$18,431	35%	\$34,569
Windsurfing	\$44,000	\$18,000	\$15,049	34%	\$28,951
Keelboats	\$17,000		\$4,882	29%	\$12,118
Dayleaders	\$59,000		\$11,959	20%	\$47,041
Clubhouse and Yard	\$16,000		\$2,127	13%	\$13,873

General Overhead	\$56,000		\$11,048	20%	\$44,952
Total Spending	\$260,000	\$40,000	\$63,495	24%	\$196,505

Regular dues income this month was at the record level set in June 2014.



The excellent income was no doubt due to the email outreach campaigns, the calendar, and the great weather (below).



VOTES

Motions	Move	2nd	Unanimous Approval
Approve Tobias Senior Project to clean out and organize the board hospital	DZ	MLF	Yes
Approve Senior Skipper rating for Cooper Butler-Brown	CB	CPH	Yes
Approve the expenditures in the Treasurer’s Reports	PK	JB	Yes
Adjourn the meeting at 6:29	BK	MLF	Yes

June 16 - Excomm Meeting Minutes

Meeting Date: June 16, 2019

Start Time: 6:03 PM

End Time: 6:20 PM

Location: CSC clubhouse

ATTENDANCE

Title	Name	Code	Present
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Commodore (co)	Joel Gussman	JG	N
Commodore (co)	Mary Lucus-Flannery	MLF	Y
Vice Commodore (co)	Lonnie D.	LD	N
Vice Commodore (co)	Christina Polito-Halter	CPH	N
First Vice Commodore (co)	James Clarkson	JC	N
First Vice Commodore (co)	Dan Zaslavsky	DZ	N
Second Vice Commodore	Will Yu	WY	N
Third Vice Commodore	Ryan Alder	RA	Y
Rear Commodore (co)	John Bongiovanni	JB	N
Rear Commodore (co)	Matt Hess	MH	N
Port Captain (co)	Lydia Lopez	LL	N
Port Captain (co)	Brenden Kallaby	BK	N
Treasurer	Peter Kuhn	PK	N
Secretary	Carolyn Brown	CB	Y

OFFICER REPORTS

Commodore (Mary) - membership and development committees started the year strong but activity has slowed. We will get in touch with them and see if we can find others to help them. We are still looking for a second conduct chair. And we need to follow up with the various point people on the goals we set at the retreat in February.

3rd Vice - Merritorious is at the boatyard getting a new bottom job. While she is out of the water we are evaluating the condition of the rudder and planning a cost effective way to fix it.

The J80 is here. The mast is coming down this week so that new rigging can be installed. J80 sign-offs will be done by Saul, James, and Robert.

Technology chair - we have Google groups set up for "sailing-announce" and "sailing-discussion." Please use the groups to test them, and invite other members to test.

General discussion regarding the frequency of Excomm-meetings. Now that voting is done on Slack we are meeting a lot less. We agree to meet on every-other scheduled meeting time, if we miss a meeting we will meet at the next scheduled time.

VOTES

Motions	Move	2nd	Unanimous Approval
Adjourn the meeting at 6:20	CB	MLF	Yes
Molly Morelock Sr Project: Coordinator of Women's clinics	MLF	RA	100% on Slack

May 19 GMM minutes

Meeting Date: May 19, 2019

Start Time: 6:05 pm

End Time: 6:35 pm

Location: CSC yard

ATTENDANCE

Title	Name	Code	Present
Commodore	Joel Gussman	JG	Y
Vice Commodore (co)	Lonnie D.	LD	N
Vice Commodore (co)	Mary Lucus-Flannery	MLF	N
First Vice Commodore (co)	James Clarkson	JC	Y
First Vice Commodore (co)	Joshua Leihe	JL	N
First Vice Commodore (co)	Dan Zaslavsky	DZ	N
Second Vice Commodore (co)	Will Yu	WY	N
Second Vice Commodore (co)	Curt Lanyi	CL	N
Third Vice Commodore	Ryan Alder	RA	Y
Rear Commodore (co)	John Bongiovanni	JB	N
Rear Commodore (co)	Matt Hess	MH	N
Port Captain (co)	Lydia Lopez	LL	N
Port Captain (co)	Brenden Kallaby	BK	Y
Treasurer	Peter Kuhn	PK	N

Secretary	Carolyn Brown	CB	Y
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OFFICER REPORTS

Commodore - Mary Lucus-Flannery will be joining me as co-commodore since I will be busy with my new baby. We have a meeting with the Marina next week to work out the lease negotiations. I attended a Berkeley City Council meeting to raise visibility for the marina and encourage more resource to put toward here, including security. If you are a Berkeley resident and would like to see the marina improved, you may want to consider voicing your opinions to City Council so that the marina is not drowned out as an issue. There was another City Council meeting last week where the City approved a big contract for a consultant to do a study and create a development plan. DBW canceled the Spring meeting so we will need to have a representative attend the Fall meeting in SoCal. If anyone is interested please let me know. Any issues with crime, call 911, it helps the whole marina to keep track of crime statistics and gets the marina more resources.

Vice Commodore - Do you remember when you first joined the club and you didn't really know anyone yet and you weren't sure what to do? Most of us had a mentor or valuable teacher who helped us learn the ropes and to feel welcome. This summer we are trying something new. We will have a series of monthly events to focus on new members and potential new members. We need your help to keep membership strong and thriving. Please come and chat up the new members and help them get connected. Think of the people who always ask you questions about the club. Invite them to the event. The first one was on Friday and was a success despite the weather. We also give volunteer hours for members who refer new members, if you have friends who are joining, remember to tell them to check the referred by box so that you get your hours. If you want to help with New Member events, contact the, Lon or Christina.

Remaining dates are Saturday, June 15, July 14 (Sunday after racing) and Saturday, August 10. Encourage people to send new members or potential members.

1st Vice - Josh Leihe will be stepping down, Dan Zaslavsky and James Clarkson will stay on as First Vice. We have a new boat, the UFO, it's a mini foiling catamaran. It's a junior rated boat, you have to sail the Laser and get a rigging tutorial from Dan or James. We developed a new furling systems on some Quests, which helps the jibs furl better. We have more yard space and Dan made a yard chart which shows how to organize the boats. This allows us to have extra room in the yard and makes it easier to park the motorboats. We have had a number of repair clinics to get ready for the sailing season. Ryan is planning to take all the boats to Treasure Island soon, and wants all the boats to be "green" in the log, so check the boat you are signing out and do some repairs. If you want volunteer hours come join the ongoing series of clinics for to make the JYs leak-free, we've made progress, but half the boats still need more work.

3rd Vice - big news we have added a J80 to our fleet. This keelboat has an asymmetric spinnaker and is currently at KKMI getting a bottom job, a few things fixed, and rig tuning. It will be at the dock in a few weeks, there will be a special sign off for it. Donald just had a bottom job and is back at the dock, then Meritorious will go get her rudder fixed and be back in service.

Rear Commodore -

- Dinghy Lessons – We saw a drop in students (and members) last Fall, and we are still experiencing the effects, although we are doing better as we get into the season. Looking at all of 2019, we are teaching 20% fewer students than the same period last year on Saturdays, and about 32% fewer overall. In other words, weekdays have dropped off much more than Saturdays. Much more encouraging are the numbers for March and April. Compared to the same period in 2018, we are teaching 29% more students on Saturdays and about the same overall. We have lots of instructors showing up on teaching days.
- Keelboat Lessons – Christina Polito Halter has taken over as lessons coordinator and is doing a fantastic job. We are seeing student interest ramping up as the daylight and wind increases. We took a big hit in 2018 because of the work on Portugal Princess, but we're doing much better this year already. This year so far, we're teaching 19% more students than in the same period last year. Thanks to last year's Seniors who are teaching now. • Study Groups. We ran both Senior and Cruise study groups with good participation in both. Mariya Ryazantseva coordinated the Senior group and Elyakim Renat the Cruise Group. Lots of Seniors and Cruisers taught sessions or led practical sessions.
- Workshops. We're early in the season, but we had a fantastic rudderless workshop by Rama Hoetzlein and Andy Hackett, who also produced an incredibly detailed practical manual on the subject and a video (now on the website).
- Ratings awarded so far this year (and it's really early in the season)
- 20 Novices
- 17 Juniors
- 4 Seniors and 1 Cruise

This is about the number of Novices and Juniors for the same period in 2018, but there were no Seniors or Cruises awarded then.

- Looking Forward – we are way ahead:
- We have 5 Fast Tracks planned, and we have coordinators and co-coordinators for all of them
- Advanced Dinghy has started, coordinated by Tony Shermoen, who had a complete schedule of lessons and instructors weeks before it started.
- There will be workshops
- Memo Gunay - "So now you're a Junior, what's next?"
- Womens' workshops
- Instructor workshops
- More

We live or die as a sailing club based on our instruction and our instructors. Thanks to all of you who have taught, and I encourage others who to do so. You'll learn a lot teaching, and you'll find a lot of support at the Club for you.

Port Captain - we have a really good team of Day Leaders throughout the spring. However a lot are going away for the summer so we need more VDLs. It's a great way to get your volunteer hours, you get 10 hours (equal to a free membership) for one DL shift. Talk to Brenden if you are interested. Most people are hesitant to VDL because they are afraid of doing rescues, so we will be doing a lot of training to make everyone comfortable with the process. It is extensive training but you will learn a lot about the club and meet a lot of people.

Secretary - the clubhouse AED has new pads and has been tested and in working order.

Treasurer - Annual Statement of Financial Condition May 1 2019

As of May 1st we had \$20,975 in the bank, and our property was worth \$498,894 (depreciated book value). Cash was down \$16,290 from 5/1/18, property was up \$17,907. This statement was prepared without audit from the club's books.

Income 5/1/18 - 4/30/19	
Regular memberships	\$165,858
DBW grant--reimbursement KFAPP haulout remainder from last year, 2 RS Quests, 15 windsurf boards, 6 keelboat sails	\$40,592
Donations, surplus equipment sales, credit card cash rewards	\$18,536
Windsurf locker memberships	\$13,516
UC workstudy reimbursement	\$12,787
Total Income	\$251,289

Spending 5/1/18 - 4/30/19	
Dinghies--2 RS Quest dinghy sailboats, 22 sails, JY masts, Venture mast, Quest centerboard, trapeze harnesses, gudgeons, fast pins, line, hose, blocks, barb, coupler, sanding discs, sandpaper, fasteners, shackles, shroud adjusters, drain plugs, bubble solution, disposable gloves, clevis pins, case, tool, 1st aid kit, dry bag, pin, shackles, stay adjuster, compass, paddles, U adapter, tiller clips, carabiners, twine, cotter rings, O ring, stainless angle, dolly tires and tubes, food for dinghy workparties, numbers, plastic tips, springs, cleats, eye snaps, tiller extensions and universals, hiking straps, epoxy resin and hardener and filler, Quest tiller stock aluminum tubes, cutoff wheels, oil, credit for Q1 disposal, Quest rudders, Venture forestay, Quest trapeze kits, anchor bags, sail repair tape, JY15 boom, mast partner, rudder pin, tiller, plate, Duralac, shock cord, anchors and chain, forestay levers, centerboard stirrups, CF numbers, bow rollers, inspection ports, grip tape dinghy tiller, dolly bracket, boom bails, RS800 port O rings, sail repairs, grommets, sail patches, reefpoints	\$47,656
Dayleader wages and taxes, dayleader shoes, boatercard fees, food for dayleader meetings	\$52,796
Windsurf--35 boards, 28 sails, foils, masts, mast extensions, power box, board nose protectors, fins, carbon fiber, repair tape, line, collars, washers, redeck, disposable gloves, fibreglassing supplies, solder iron, sandpaper, spray paint, coverall, cord, gas for 2nd vice, sail cams, coffee creamer, spray paint, sail repairs, sail repair tape, sewing needles	\$56,534

Clubhouse and Yard--supplies for windsurf sail and board rack and dinghy container shelving improvements, DSL service for clubhouse computer, portapotty service, garbage service, tables, trashbags, painting supplies, coveralls, tape, power tap, propane, coffee, creamer, padlock, fasteners, sandpaper, caulk, glue, rubber spray, toilet seat, cat food, hooks, calipers, ping pong balls, snax, dish soap, bandaids, dump fees, signs, lattice, roofing, disposable eating utensils, cord, paper towels, spray paint, weedwhacker parts, blower, hose valves, foam, gluesticks, sprayers, yard pavement sealant, wetsuit cement, hot water spray valves, brooms, pliers, glue, thermometer, envelopes, lighters, sharpies, pens, BBQ parts, cement, non-slip tape for steps, flagging tape, gloves, masks, tape, hooks, socket adapter, scissors, sink strainers, propane water heater and head for outdoor shower, mural paint, yellow jacket traps, cuisinart, lighters, knives, benzointment, clubhouse VHF radio antenna replacement supplies, umbrella, trailer lightbulbs, USB cable, drain plugs, hot chocolate, tape measure, rubber strip, screws, wire brush, jig saw blades, contact cement, whiteboard webcam, white board markers	\$17,167
Insurance--general and marine liability insurance 4/14/19 - 4/14/20, directors and officers insurance, workers comp deposit and premiums	\$11,604
Activities--First Aid Training, food for Open Houses and General Membership Meetings and parties and retreat and workparties and lesson BBQ's and Fast Track dinners seminars clinics and racing dinners, lesson snax, cruise dock fees, room rental for Sr Skipper Study Group and 1st Aid class	\$17,762
Keelboats--remainder of yard bill for refurbishing KFAPP (Known Formerly As Portugal Princess), keelboat trailer (J/80 acquisition), Merit main, 2 Commander mains, Commander 75% and (2) 110% jibs, painting and fiberglassing supplies, filler, sandpaper, caulk, extension cords, letters, hull cleaning, fender, winch handles and repair supplies, fuel tank caps, line, fasteners, battery charger, electrical connectors, CSC hoodies for PP haulout workers, navigation lights, bulb, tiller covers, sail lube, blocks, bow chock, straps, shackle lanyard, circuit breaker, speakers, hose clamps, lighter, color tape, cleat guide and strap, supplies for shelf, battery and clips, sail repairs	\$18,630
City of Berkeley--rent on clubhouse and yard space	\$11,769
Use tax on wholesale purchases, sales tax, DMV registration, corporate statement filing fee, state income tax filing fee, Berkeley business license, property taxes on boats and yard space possessory interest and streetlight assessment	\$12,954
Safety Equipment: loaner wetsuits foul weather gear personal flotation devices (PFD's), sunscreen, dayleader booties, VHF radios and warranties, shackles, knife, line, charger cradle for VHF radio, cable ties, propeller guard repair, binoculars, gloves respirator goggles, 1st aid supplies boxes, snax, AED pads, dock fees	\$7,501
Bank--credit card processing, bank fees	\$4,898

Rescue skiffs--500 gallons gas, skiff and trailer parts, propeller guard and repairs, propellers, tow lines, steering cables and gearboxes, hoisting slings, drain plugs, fuel lines and filter cartridges, thru hull for bilge pump discharge, carabiners, engine service parts and supplies, keyswitch, oil	\$5,089
Tools-- table saw, sander, discs, cordless vac, tape measure, blades, dremel kit, extension cords, rivet nut tools, sander pad, scissors, pliers, clamps, torches, screwdrivers, caulk, sponges, sanding belts, markers, air compressor repair parts, drill bit set, pincers, chisels, hose clamps, sawzall parts, sparkplug wrenches, tape, putty knife, saw, wrapper, joint knife, dremel tool set, hack saw, tap die set, screwdriver, hacksaw blades, extension bar, oil, sparkplug socket, hose fitting, sockets, fasteners, table saw blade, angle grinder, sanding discs, hinges, rotary files, tap, die, handles, hot knife (rope cutter) tips, hole saw, earmuffs, air hose, hex keys, velcro, paint sprayer, jigsaw blades, spray paint, drill bits,	\$1,927
Communications--website software licenses and subscriptions and fees, iWindsurf subscription for clubhouse computer, USSailing dues (required for insurance), postage for check for UFO, CSC hats and hoodies for excomm, signout books from copy shop	\$1,170
Office Supplies--ink cartridge for Treasurer, markers, tax return software	\$122
Total Spending	\$267,579

Budget for Next Fiscal Year

Excomm adopted the following budget for the 5/1/2019 – 4/30/2020 fiscal year. It is based on expected increased dues receipts (dues were raised 1/1/2019), increased dayleader wages (higher minimum wage started 10/1/2018), and grant funding from the Division of Boating and Waterways (DBW) for dinghy and windsurf purchases.

	Adopted Budget for 5/1/19 – 4/30/20	DBW included
Expected Income		
Memberships (Regular and windsurf locker)	\$196,000	
DBW reimbursement	\$40,000	\$40,000
UC Work-Study Reimbursement	\$20,000	
Donations, surplus sales, interest, etc.	\$4,000	
Total Income	\$260,000	\$40,000
Authorized Spending		

Club activities	\$15,000	
Dinghies and rescue skiffs	\$53,000	\$22,000

Windsurfing	\$44,000	\$18,000
Keelboats	\$17,000	
Dayleaders	\$59,000	
Clubhouse and Yard	\$16,000	
General Overhead	\$56,000	
Total Spending	\$260,000	\$40,000

Committee Chair Reports

Development Comm. - We have a new development committee. They are working on identifying additional sources of income for supporting larger (infrastructure) projects at the club. If you are interested in Development contact Daranee Petsod is the chair. She has an amazing background in development and the committee is off to a strong start, having met twice, and there is a lot of energy among members. They have identified two goals so far: tapping the OH as an opportunity to cultivate new members and working. Daranee is hoping that someone else is willing to step up and chair the meetings.

Membership Comm. -The membership committee has sent reminder emails to (ex)members who hadn't renewed in the last few years, this brought back a significant number of members to the club. The membership committee is reviving the multi-part email campaign sent to emails collected at Open Houses. And the committee is working with the VCs to coordinate and promote the New Member parties. If you want to help with Membership, contact Alyssa or Stefano. Special thanks to Alyssa for sending out emails to expired members and Sebastian who prepared the graphic for a banner to put on our fence. Working with Curt to get it printed.

Unfortunately, with his work situation, Stefano is looking for a replacement to chair the committee.

Youth Ride Chair - Deepti could not make it but wanted to thank a bunch of people - John Bongiovanni for generally helping out with all the youth events, Bill Gavelis who volunteers for almost every one of them, Christina Polito Halter and David Elias for organizing a couple of the youth events this year and everyone else who shows up.

Safety / Apparel Chair - The club has new safety apparel, Analise inventoried, ordered, and tagged many new wetsuits, PFDs, and foul weather gear. So we can all look great and be safer on the water. If you are interested in helping with Safety Gear, contact Analise.

Conduct Chair - our conduct chair is currently hiking the CDT and we are looking for a temporary replacement.

Trash Chair - Dan did an amazing job. Cleaning up the boat yard, boats and equipment are organized and more accessible than ever, the surrounding areas are no longer full of junk, the result is much more inviting and professional looking, which helps members use and care for club gear. We are looking at getting the yard resurfaced, if anyone knows a good way to do this, contact Dan. He has put in a ton of time.

Meeting adjourned at 6:35

May 19 Excomm Meeting

Meeting Date: May 19, 2019

Start Time: 5:28 PM

End Time: 5:35 PM

Location: CSC clubhouse

ATTENDANCE

Title	Name	Code	Present
Commodore	Joel Gussman	JG	N
Vice Commodore (co)	Lonnie D.	LD	N
Vice Commodore (co)	Mary Lucus-Flannery	MLF	N
First Vice Commodore (co)	James Clarkson	JC	Y
First Vice Commodore (co)	Joshua Leihe	JL	N
First Vice Commodore (co)	Dan Zaslavsky	DZ	N
Second Vice Commodore (co)	Will Yu	WY	N
Second Vice Commodore (co)	Curt Lanyi	CL	Y
Third Vice Commodore	Ryan Alder	RA	Y
Rear Commodore (co)	John Bongiovanni	JB	N
Rear Commodore (co)	Matt Hess	MH	N
Port Captain (co)	Lydia Lopez	LL	N
Port Captain (co)	Brenden Kallaby	BK	N
Treasurer	Peter Kuhn	PK	Y
Secretary	Carolyn Brown	CB	Y

OFFICER REPORTS

Treasurer's Report - As of 5/19/19 we have \$11,841 in cash, up \$886 from last report 5/5/19. Income remains good despite rain, and hopefully DBW's last minute requirements for registering with the Feds will be met without further delays so we can be reimbursed for the grant purchases we've already made. Non-profit and charity tax returns have been filed and posted on the website and Guidestar.

Income 5/6 - 5/19/19	
Regular memberships	\$5,078
Donations	\$69
Windsurf locker memberships	\$400
UC workstudy reimbursement	\$783
Total Income	\$6,330

Spending 5/6 - 5/19/19	
Dayleaders: wages, taxes, payroll processing	\$1,131
Clubhouse and Yard--supplies for making seawall ladder and repairing DSL line and building sanding room, DSL service, water filter, snax	\$338
Activities--food for Fast Track and Thurs nite racing	\$798
Keelboats-hull cleaning, sail repair	\$311
City of Berkeley--rent on clubhouse and yard space, 5th lease year	\$1,013
Taxes: DMV reg fees, state income tax and charities registry filing fees	\$107
Safety Equipment: wetsuits, postage to send old failed wetsuits for repair	\$1,592
Credit card processing charges--	\$130
Tools--drill bits set, drill bit	\$25
Total Spending	\$5,444

The budget remains infantile, keep working on feeding and changing the baby.

Budget for Fiscal Year 2019-2020 vs actual 5/1/19 - 5/19/19					
	Authorized FY Budget	DBW included	Actual thru 5/19/19 (5% of FY)	Percentage of Budget	Remaining

Expected Income					
Memberships (Regular and windsurf locker)	\$196,000		\$9,554	5%	\$186,446
DBW reimbursement	\$40,000	\$40,000	\$0	0%	\$40,000
UC Work-Study Reimbursement	\$20,000		\$1,653	8%	\$18,347
Donations, surplus sales, interest, etc.	\$4,000		\$69	2%	\$3,931
Total Income	\$260,000	\$40,000	\$11,276	4%	\$248,724
Authorized Spending					
Club activities	\$15,000		\$798	5%	\$14,202
Dinghies and rescue skiffs	\$53,000	\$22,000	\$10,761	20%	\$42,239
Windsurfing	\$44,000	\$18,000	\$0	0%	\$44,000
Keelboats	\$17,000		\$311	2%	\$16,689
Dayleaders	\$59,000		\$5,029	9%	\$53,971
Clubhouse and Yard	\$16,000		\$338	2%	\$15,662
General Overhead	\$56,000		\$3,971	7%	\$52,029
Total Spending	\$260,000	\$40,000	\$20,410	8%	\$239,590

Treasurer's Report 5/5/19

As of 5/5/19 we have \$10,955 in cash, up \$5,577 from last report 4/7/19. The Treasurer is owed \$13,290 for paying the insurance, to be repaid when the coffers reinflate. The credit card payment due 5/27 is \$8,886 for items including a windsurf board, a buncha PFD's and wetsuits, dump fees, a Laser dolly, Quest mainsail and rudderblade, and JY rubrail and centerboard hangers.

Income 4/7 - 5/5/19	
Regular memberships	\$23,959
Donations, refund on 1994 slip deposit, surplus wetsuit sale	\$5,423
Windsurf locker memberships	\$2,000
UC workstudy reimbursement	\$2,575
Total Income	\$33,957

Spending 4/7 - 5/5/19	
Dinghies--UFO sailboat, horn cleat, clevis pins, tiller extensions, mast track, glue, sail repairs	\$11,163
Dayleaders: wages, taxes, payroll processing	\$4,459
Windsurf--7 RRD novice boards (180, two 145, two 155, two 158), 2 mast bottoms, gas for second vice	\$8,516
Clubhouse and Yard--garbage service, DSL service, webcam for whiteboard, switch, whiteboard markers, garbage bags, fasteners, fuel line fittings, hot chocolate	\$1,097
Activities--pizza for Thurs nite racing, coffee filters, snax, power supply	\$327
Keelboats--engine part	\$27
City of Berkeley--rent on clubhouse and yard space, 5th lease year	\$1,013
Taxes: use tax and sales tax, DMV reg fees	\$853
Safety Equipment: AED pads, dock fees, 1st aid supplies boxes, snax	\$209
Credit card processing charges--	\$590
Rescue skiffs--5.1 gal gas	\$20
Tools--drill bits	\$56
Communications--postage	\$4
Office Supplies--tax return software	\$45
Total Spending	\$28,380

The budget is only five days old, it's not quite as cute as a newborn.

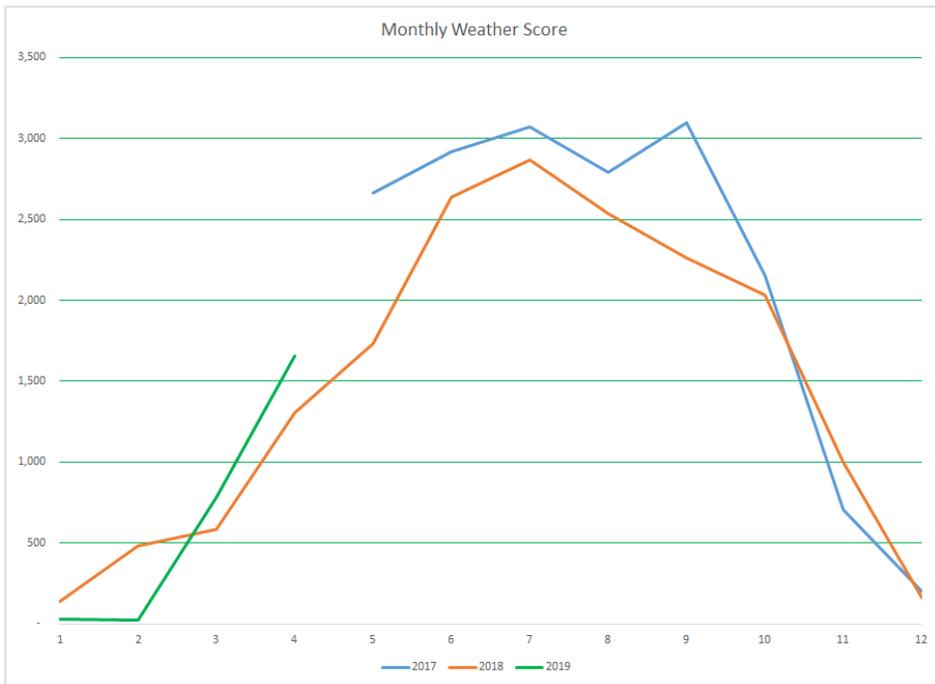
Budget for Fiscal Year 2019-2020 vs actual 5/1/19 - 5/5/19					
	Authorized FY Budget	DBW included	Actual thru 5/5/19 (1% of FY)	Percentage of Budget	Remaining
Expected Income					
Memberships (Regular and windsurf locker)	\$196,000		\$4,076	2%	\$191,924
DBW reimbursement	\$40,000	\$40,000	\$0	0%	\$40,000
UC Work-Study Reimbursement	\$20,000		\$870	4%	\$19,130

Donations, surplus sales, interest, etc.	\$4,000		\$0	0%	\$4,000
Total Income	\$260,000	\$40,000	\$4,946	2%	\$255,054
Authorized Spending					
Club activities	\$15,000		\$0	0%	\$15,000
Dinghies and rescue skiffs	\$53,000	\$22,000	\$10,761	20%	\$42,239
Windsurfing	\$44,000	\$18,000	\$0	0%	\$44,000
Keelboats	\$17,000		\$0	0%	\$17,000
Dayleaders	\$59,000		\$3,899	7%	\$55,101
Clubhouse and Yard	\$16,000		\$0	0%	\$16,000
General Overhead	\$56,000		\$307	1%	\$55,693
Total Spending	\$260,000	\$40,000	\$14,967	6%	\$245,033

Regular dues income last month set a record compared to previous Aprils. This is proolly due to the emails to recently expired members, plus the dues hike, and especially plus the great weather.



The weather scored a little higher than this year last month:



VOTES

Motions	Move	2nd	Unanimous Approval
Carolyn Brown for Cruise Dinghy Skipper	JB	JC	Yes (1 recusal)
Tim Quick senior rating Excomm approval	JC	PK	Yes
Memo Gunay senior rating Excomm approval	DZ	CB	Yes
Approve - expenditures in the Treasurer’s reports of May 5, 2019 and May 19, 2019	PK	CB	Yes
Adjourn the meeting at 5:35	PK	CB	Yes
Senior Projects for Fast Track Co-coordinators: Memo Gunay, Heather Breaux, Mark Elgood, Frances Moore.	JB	RA	100% on Slack
OR revisions to clarify the one-time volunteer requirement for JR rating	JB	RA	100% on Slack

4-7-19 ExComm Meeting Minutes

Meeting Date: April 7, 2019

Start Time: 6:00 PM

End Time: 6:09 PM

Location: CSC clubhouse

ATTENDANCE

Title	Name	Code	Present
Commodore	Joel Gussman	JG	N
Vice Commodore (co)	Lonnie D.	LD	N
Vice Commodore (co)	Mary Lucus-Flannery	MLF	N
First Vice Commodore (co)	James Clarkson	JC	Y
First Vice Commodore (co)	Joshua Leihe	JL	N
First Vice Commodore (co)	Dan Zaslavsky	DZ	N
Second Vice Commodore (co)	Will Yu	WY	N
Second Vice Commodore (co)	Curt Lanyi	CL	N
Third Vice Commodore	Ryan Alder	RA	Y
Rear Commodore (co)	John Bongiovanni	JB	N
Rear Commodore (co)	Matt Hess	MH	Y
Port Captain (co)	Lydia Lopez	LL	N
Port Captain (co)	Brenden Kallaby	BK	Y
Treasurer	Peter Kuhn	PK	Y
Secretary	Carolyn Brown	CB	Y

OFFICER REPORTS

First Vice (James) - Another Quest hull failed, we have contacted the manufacturer for replacement.

Third Vice - we cut the check for a new keelboat. We'll make an announcement when the boat is officially ours.

Treasurer's Report - As of 4/7/19 we have \$5,377 in cash, down \$10,229 from last report 3/24/19.

Membership dues income has been strong, and we've paid for almost all of our expenses for the fiscal year. We do have some large reimbursements to pay out of next fiscal year's budgets. We owe Dan Z \$9.5k for the UFO he bought, and \$13.3k is due 4/14 for the liability insurance and \$8.4k is due 4/27 for the credit card to pay for the 7 novice windsurf boards. I'll probably end up paying the insurance and credit card myself, to be reimbursed when the club has sufficient funds.

Income 3/25 - 4/7/19	
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Regular memberships	\$6,703
Donations, credit card cash back rewards	\$298
Total Income	\$7,001

Spending 3/25 - 4/7/19	
Dinghies--parts for Venture rudder project, whipping twine, line, 8 sheaves 60 shackles 10 blocks, CF numbers, JY15 lock pin, RS800 port O rings	\$387
Dayleaders: wages, employer taxes, payroll processing, boater card fee	\$3,934
Windsurf--two 97l boards, foil, fin	\$3,672
Clubhouse and Yard--portapotty service, DSL service for clubhouse computer, dust masks and gloves, sandpaper, boxes for dinghy container, drain plugs, hot chocolate, tape measure, rubber strip, screws, wire brush, jig saw blades, contact cement, ball valves, hose fittings, lumber, screws, screwdriver, antenna mast supplies (coax, fittings, spray paint), sink drain fittings and holesaw, cotterpins for skiff trailers, propane, coffee, hoist cable, parking meter (for getting DSL cable splicing materials)	\$1,027
Activities--Pizza for 1st Girl Scout day, food for Girl Scouts day 2, food for TI Cruise and Sr Study, food for OH 4/6/19, clubhouse snacks, pizza for racing and Sr Study Group	\$1,953
Keelboats--keelboat trailer etc. (J/80 acquisition), fuel connectors for keelboat engines	\$5,018
Taxes: DMV fees and sales tax for registration of UFO 1	\$951
Credit card processing charges--	\$189
Rescue skiffs--30.5 gal gas for skiff	\$100
Total Spending	\$17,230

The budget is still in good shape overall, with only 23 days left in the fiscal year. Dayleaders budget ran \$1.2k over and Activities ran \$0.5k over. Windsurfing budget is entirely used up.

Budget for Fiscal Year 2018-2019 vs actual 5/1/18 - 4/7/19					
	Authorized FY Budget	DBW included	Actual thru 4/7/19 (93% of FY)	Percentage of Budget	Remaining
Expected Income					
Memberships (Regular and windsurf locker)	\$170,000		\$157,491	93%	\$12,509
DBW reimbursement	\$40,000	\$40,000	\$40,592	101%	(\$592)
UC Work-Study Reimbursement	\$13,000		\$11,082	85%	\$1,918

Donations, surplus sales, interest, etc.	\$13,574		\$13,113		\$461
Total Income	\$236,574	\$40,000	\$222,278	94%	\$14,296
Authorized Spending					
Club activities	\$17,000		\$17,537	103%	(\$537)
Dinghies and rescue skiffs	\$56,000	\$20,310	\$52,106	93%	\$3,894
Windsurfing	\$48,000	\$17,000	\$48,018	100%	(\$18)
Keelboats	\$20,000	\$2,690	\$18,604	93%	\$1,396
Dayleaders	\$51,000		\$52,235	102%	(\$1,235)
Clubhouse and Yard	\$18,000		\$16,070	89%	\$1,930
General Overhead	\$55,000		\$49,596	90%	\$5,404
Total Spending	\$265,000	\$40,000	\$254,166	96%	\$10,834

Stella -- budget for next fiscal year 5/1/19 - 4/30/20

	Current FY Budget	DBW included	Proposed FY Budget	DBW included
Expected Income				
Memberships (Regular and windsurf locker)	\$170,000		\$196,000	
DBW reimbursement	\$40,000	\$40,000	\$40,000	\$40,000
UC Work-Study Reimbursement	\$13,000		\$20,000	
Donations, surplus sales, interest, etc.	\$13,574		\$4,000	
Total Income	\$236,574	\$40,000	\$260,000	\$40,000
Authorized Spending				
Club activities	\$17,000		\$15,000	
Dinghies and rescue skiffs	\$56,000	\$20,310	\$53,000	\$22,000
Windsurfing	\$48,000	\$17,000	\$44,000	\$18,000
Keelboats	\$20,000	\$2,690	\$17,000	
Dayleaders	\$51,000		\$59,000	

Clubhouse and Yard	\$18,000		\$16,000	
General Overhead	\$55,000		\$56,000	
Total Spending	\$265,000	\$40,000	\$260,000	\$40,000

VOTES

Motions	Move	2nd	Unanimous Approval
Approve - Min Lee's senior rating	DZ	PK	Yes
Approve - Tobias Sorenson senior project, provide entertainment for New Member events	MLF		Tabled until next meeting
Approve - expenditures in the Treasurer's April 7, 2019 report	PK	JC	Yes
Approve - all the spending listed in proposed budget for the next fiscal year	PK	RA	Yes
Adjourn the meeting at 6:09	CB	MH	Yes

March 24 Excomm Meeting Minutes

Meeting Date: March 24, 2019

Start Time: 6:29 PM

End Time: 6:33 PM

Location: CSC clubhouse

ATTENDANCE

Title	Name	Code	Present
Commodore	Joel Gussman	JG	N
Vice Commodore (co)	Lonnie D.	LD	N
Vice Commodore (co)	Mary Lucus-Flannery	MLF	N
First Vice Commodore (co)	James Clarkson	JC	N
First Vice Commodore (co)	Joshua Leihe	JL	Y

First Vice Commodore (co)	Dan Zaslavsky	DZ	Y
Second Vice Commodore (co)	Will Yu	WY	N
Second Vice Commodore (co)	Curt Lanyi	CL	N
Third Vice Commodore	Ryan Alder	RA	Y
Rear Commodore (co)	John Bongiovanni	JB	Y
Rear Commodore (co)	Matt Hess	MH	N
Port Captain (co)	Lydia Lopez	LL	Y
Port Captain (co)	Brenden Kallaby	BK	N
Treasurer	Peter Kuhn	PK	Y
Secretary	Carolyn Brown	CB	N

OFFICER REPORTS

Treasurer's Reports

March 10, 2019 Treasurer's Report:

As of 3/10/19 we have \$12,708 in cash, down \$1,360 from last report 2/24/19. There's also about \$1600 in the Paypal account, untapped since 2/23/19; membership income has been sluggish due to cold rainy weather.

Income 2/25 - 3/10/19	
Donations	\$400
Credit card cash back	\$200
UC workstudy reimbursement	\$1,195
Total Income	\$1,795

Spending 2/25 - 3/10/19	
Dinghies--boom bails	\$65
Dayleaders: wages, taxes, payroll processing	\$2,233
Clubhouse and Yard--antenna mast supplies, portapotty service, knife blades, acetone, umbrella, shower head	\$523
Keelboats--keelboat engine part, navigation lights	\$74
Taxes: DMV fee	\$19
Credit card processing charges--	\$22

Rescue skiffs--27.5 gal gas for skiff	\$90
Tools--spray paint, drill bit, tap, nuts, bolts	\$40
Communications--website SSL certificate	\$90
Total Spending	\$3,155

The budget is still in good shape overall. We increased the Dinghies, Windsurfing, and Clubhouse and Yard budgets, and also increased the expected income from UC Work-Study Reimbursements and from Donations. We still need to increase the Dayleader budget to cover the payroll for March (the April payroll comes out of next year's budget). Also, we should approve spending \$9k each on the UFO foiling dinghy and the new novice windsurf boards out of next year's budgets, just to be sure we approve all our spending in advance.

Budget for Fiscal Year 2018-2019 vs actual 5/1/18 - 3/10/19					
	Authorized FY Budget	DBW included	Actual thru 3/10/19 (86% of FY)	Percentage of Budget	Remaining
Expected Income					
Memberships (Regular and windsurf locker)	\$170,000		\$143,881	85%	\$26,119
DBW reimbursement	\$40,000	\$40,000	\$40,592	101%	(\$592)
UC Work-Study Reimbursement	\$13,000		\$11,082	85%	\$1,918
Donations, surplus sales, interest, etc.	\$13,574		\$12,697		\$877
Total Income	\$236,574	\$40,000	\$208,252	88%	\$28,322
Authorized Spending					
Club activities	\$17,000		\$14,581	86%	\$2,419
Dinghies and rescue skiffs	\$56,000	\$20,310	\$50,866	91%	\$5,134
Windsurfing	\$48,000	\$17,000	\$44,346	92%	\$3,654
Keelboats	\$20,000	\$2,690	\$13,009	65%	\$6,991
Dayleaders	\$48,000		\$47,903	100%	\$97
Clubhouse and Yard	\$18,000		\$14,853	83%	\$3,147
General Overhead	\$55,000		\$47,252	86%	\$7,748

Total Spending	\$262,000	\$40,000	\$232,810	89%	\$29,190
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March 24, 2019 Treasurer's Report:

As of 3/24/19 we have \$15,607 in cash, up \$2,899 from last report 3/10/19. Membership income has stepped up with the recent warmer weather, and hopefully that will continue. With any luck, our dues income will cover most if not all of our preseason purchases of dinghy and windsurf gear, as well as the \$12k insurance premium that comes due at the end of April (and gets paid in our next fiscal year, starting 5/1/19).

Income 3/11 - 3/24/19	
Regular memberships	\$6,507
Donations	\$100
Windsurf locker memberships	\$400
Insurance and DMV refunds	\$18
Total Income	\$7,025

Spending 3/11 - 3/24/19	
Dinghies--sail repairs 6 mainsails, 5 jibs, 3 gennakers	\$754
Dayleaders: employer taxes	\$399
Clubhouse and Yard--DSL service for clubhouse computer, lightbulbs, hot cups, cable for temperature for webcam page	\$190
Activities--food for Girl Scout day 3/9/19, OH 3/10/19, Sr Study Grp dinners, parties, snack, hot chocolate, weedwhacker line, antenna mast clamp, thankyou cards	\$1,003
Keelboats--sail repairs 5 jibs, 1 mainsail, hull cleaning, shore power cord	\$577
City of Berkeley--rent on clubhouse and yard space, 5th lease year	\$1,013
Safety Equipment: foulie repair supplies	\$20
Credit card processing charges--	\$171
Total Spending	\$4,126

The budget is still in good shape overall, with only 37 days left in the fiscal year. We still need to increase the Dayleader budget to cover the payroll for March (the April payroll comes out of next year's budget).

Budget for Fiscal Year 2018-2019 vs actual 5/1/18 - 3/24/19
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	Authorized FY Budget	DBW included	Actual thru 3/24/19 (90% of FY)	Percentage of Budget	Remaining
Expected Income					
Memberships (Regular and windsurf locker)	\$170,000		\$150,788	89%	\$19,212
DBW reimbursement	\$40,000	\$40,000	\$40,592	101%	(\$592)
UC Work-Study Reimbursement	\$13,000		\$11,082	85%	\$1,918
Donations, surplus sales, interest, etc.	\$13,574		\$12,815		\$759
Total Income	\$236,574	\$40,000	\$215,277	91%	\$21,297
Authorized Spending					
Club activities	\$17,000		\$15,584	92%	\$1,416
Dinghies and rescue skiffs	\$56,000	\$20,310	\$51,620	92%	\$4,380
Windsurfing	\$48,000	\$17,000	\$44,346	92%	\$3,654
Keelboats	\$20,000	\$2,690	\$13,586	68%	\$6,414
Dayleaders	\$48,000		\$48,301	101%	(\$301)
Clubhouse and Yard	\$18,000		\$15,043	84%	\$2,957
General Overhead	\$55,000		\$48,456	88%	\$6,544
Total Spending	\$262,000	\$40,000	\$236,936	90%	\$25,064

VOTES

Motions	Move	2nd	Unanimous Approval
Approve - Senior project for Cooper Brown, leading JY15 repair clinics especially fiberglass repair	DZ	RA	Yes
Approve - Senior project for Tim Quick, upgrades to the Venture gudgeons, and approval of the project	PK	RA	Yes
Approve - Spending \$15,800 for windsurfing gear (preseason purchases) to come out of next fiscal year's windsurfing budget.	DZ	RA	Yes

Approve - Spending \$9,000 for UFO dinghy to come out of next fiscal year's dinghy budget, and approve loan from Dan Z to pay for dinghy, to be reimbursed next fiscal year	DZ	RA	Yes
Approve - Senior project for Tobias Sorensen, the Ballad of CSC song and video	Lon	PK	Tabled until next meeting
Approval of Online Motion passed unanimously —Amend Section L.1.4 of Operating Rules to add “The Third Vice Commodores may require special sign-off for specific keelboats.” at the end of the current paragraph.	JB	DZ	Yes
Approve – spending \$3,000 more on dayleaders this fiscal year, to cover payroll for March	RA	DZ	Yes
Approve - expenditures in the Treasurer’s March 10 and March 24 2019 reports	PK	DZ	Yes
Adjourn the meeting at 6:33	JB	RA	Yes

Feb 23, 19 excomm meeting minutes

Meeting Date: February 23, 2019

Start Time: 5:07 PM

End Time: 5:33 PM

Location: CSC deck

ATTENDANCE

Title	Name	Code	Present
Commodore	Joel Gussman	JG	Y
Vice Commodore (co)	Lonnie D.	LD	Y
Vice Commodore (co)	Mary Lucus-Flannery	MLF	N
First Vice Commodore (co)	James Clarkson	JC	Y
First Vice Commodore (co)	Joshua Leihe	JL	N
First Vice Commodore (co)	Dan Zaslavsky	DZ	N
Second Vice Commodore (co)	Will Yu	WY	N
Second Vice Commodore (co)	Curt Lanyi	CL	Y
Third Vice Commodore	Ryan Alder	RA	Y

Rear Commodore (co)	John Bongiovanni	JB	Y
Rear Commodore (co)	Matt Hess	MH	N
Port Captain (co)	Lydia Lopez	LL	Y
Port Captain (co)	Brenden Kallaby	BK	N
Treasurer	Peter Kuhn	PK	Y
Secretary	Carolyn Brown	CB	Y

OFFICER REPORTS

Commodore - I am working on Development with Danaree Petsod. I'm meeting with her after this excomm meeting and we will announce the Development Committee to the list. There have already been a lot of responses from members interested in working on development. Our DBW grant application was approved and will be funded for the full amount. Salty Donnie had an incident with a club member and is banned until further notice, call the police if he does not leave the premises when asked.

Vice Commodore (Lon) - we are getting ready for the season. Mary announced the first Open House, March 10, and we are going to have really good food. The next OH is April 6.

First Vice (James) - We are planning our next dinghy repair clinic in mid-March. There were about a dozen participants at the last repair clinic. We leak tested 3 JYs and an RS500, and worked on 2 JYs. We are hoping the same number of people will show up for the next clinic.

Second Vice (Curt) - we are cleaning up the windsurf area, it's a work in progress. In next 2 weeks I'll be doing a full assessment of our WS gear and condition. We made some changes to the sanding room so it can be used for storage. Sanding will be done in a portable plexiglass booth that is 8x12 ft.

Third Vice - nothing to report

Rear Commodore (John) - Instruction numbers are down. We have no problems with teachers showing up. The problem is much fewer students than normal. The senior study group is continuing to go well and the cruise study group has finished. At the advanced level things are good. All fast tracks are covered with at least one coordinator and we would like to have two coordinators for FTs whenever possible.

Port Captain (Lydia) - We are discussing how to train Day Leaders for the sexual harassment training. I am looking into sources online, and have found information on how to train employers, but haven't found anything for employees. Brendan has been talking to new DL and recruits.

Secretary - we have 2019 postcards. Curt will make us a sign that looks like the cards

Treasurer's Report - As of 2/24/19 we have \$14,067 in cash, up \$1,782 from last report 2/2/19.

Income 2/3 - 2/24/19	
Regular memberships	\$4,300
Donations	\$68

Surplus Equipment Sales: keelboat Pomodoro (thanks Chris!)	\$1,000
UC workstudy reimbursement	\$1,342
Total Income	\$6,711

Spending 2/3 - 2/24/19	
Dinghies--anchor chain, dolly part, paint, plastic welder for JY repairs, filler, bolts	\$170
Dayleaders: wages, taxes, payroll processing	\$313
Clubhouse and Yard--portapotty service, plates, bowls, lighters, knives, ointment, propane for torch and BBQs, used stove and parts, DSL service for clubhouse, dump fee, snax, antenna mast supplies	\$745
Insurance--workers' comp installment payment	\$1,112
Activities--food for GMM 2/10 and Sr. Skipper Seminars, clubhouse snax	\$941
Keelboats--keelboat engine parts	\$199
City of Berkeley--rent on clubhouse and yard space, 5th lease year	\$1,013
Safety Equipment: VHF radio warranty, used loaner jacket	\$21
Credit card processing charges--Paypal fees	\$121
Rescue skiffs--steering cable, 4 gal gas	\$184
Tools--socket	\$10
Communications--website software	\$100
Total Spending	\$4,929

The budget is still in good shape overall. We should increase the Dayleader, Dinghies, Windsurfing, and Clubhouse and Yard budgets, and also increase the expected income from UC Work-Study Reimbursements and from Donations.

Budget for Fiscal Year 2018-2019 vs actual 5/1/18 - 2/24/19					
	Authorized FY Budget	DBW included	Actual thru 2/24/19 (82% of FY)	Percentage of Budget	Remaining
Expected Income					
Memberships (Regular and windsurf locker)	\$170,000		\$143,881	85%	\$26,119

DBW reimbursement	\$40,000	\$40,000	\$40,592	101%	(\$592)
UC Work-Study Reimbursement	\$8,000		\$9,887	124%	(\$1,887)
Donations, surplus sales, interest, etc.	\$8,574		\$12,097		(\$3,523)
Total Income	\$226,574	\$40,000	\$206,457	91%	\$20,117
Authorized Spending					
Club activities	\$17,000		\$14,581	86%	\$2,419
Dinghies and rescue skiffs	\$52,000	\$20,310	\$50,711	98%	\$1,289
Windsurfing	\$45,000	\$17,000	\$44,346	99%	\$654
Keelboats	\$20,000	\$2,690	\$12,935	65%	\$7,065
Dayleaders	\$48,000		\$45,670	95%	\$2,330
Clubhouse and Yard	\$15,000		\$14,330	96%	\$670
General Overhead	\$55,000		\$47,081	86%	\$7,919
Total Spending	\$252,000	\$40,000	\$229,655	91%	\$22,345

VOTES

Motions	Move	2nd	Unanimous Approval
Approve - Tony Shermoen senior project, Advanced Dinghy coordinator	JB	CB	Yes
Approve - Robert Ofsevit cruise to take one or two keelboats (which tbd), to Angel Island Friday Aug. 23, Sat. Aug. 24, returning Sunday Aug. 25	JG	PK	Yes
Approve - Increase expected UC Work-Study Reimbursement by \$5k, increase expected Donations by \$5k, increase Dinghies budget by \$4k, increase Windsurf budget by \$3k, increase Clubhouse and Yard budget by \$3k	PK	JG	Yes
Approve - Tobias Sorenson senior project, the Ballad of CSC song and video	Lon	PK	Tabled until next meeting
Approve - expenditures in the Treasurer's Feb. 23 2019 report	PK	CB	Yes
Adjourn the meeting at 5:33	CB	JG	Yes

Feb 10. 2019 General Membership Meeting Minutes

Cal Sailing Club - General Membership Meeting Minutes

Meeting Date: Feb 10, 2019

Start Time: 5:11 pm

End Time: 5:35 pm

Location: CSC yard

ATTENDANCE

Title	Name	Code	Present
Commodore	Joel Gussman	JG	Y
Vice Commodore (co)	Lonnie D.	LD	Y
Vice Commodore (co)	Mary Lucus-Flannery	MLF	Y
First Vice Commodore (co)	James Clarkson	JC	N
First Vice Commodore (co)	Joshua Leihe	JL	Y
First Vice Commodore (co)	Dan Zaslavsky	DZ	Y
Second Vice Commodore (co)	Will Yu	WY	N
Second Vice Commodore (co)	Curt Lanyi	CL	Y
Third Vice Commodore	Ryan Alder	RA	Y
Rear Commodore (co)	John Bongiovanni	JB	Y
Rear Commodore (co)	Matt Hess	MH	Y
Port Captain (co)	Lydia Lopez	LL	N
Port Captain (co)	Brenden Kallaby	BK	Y
Treasurer	Peter Kuhn	PK	N
Secretary	Carolyn Brown	CB	Y

OFFICER REPORTS

Commodore - Our Free Berth Application is being presented at the PWC meeting 7PM on Wednesday, David Fraser has generously volunteered to speak on our behalf and thank the commissioners. The Aquatic Directors' meeting is coming up in Sacramento, Carolyn might be going. If anyone else is interested in attending, let us know. We had a great retreat with Excomm and some of our Chairs. We are considering creating a Development Chair/committee to raise funds and/or increase our membership numbers since that is where our money comes from.

Vice Commodore - We are looking at coordinating some events that focus on our new members and help them get more involved in the club. We will have 4 new member "nights" with food and maybe movies. These will be in May, June, July, and August and will possibly be a Friday evening, Saturday after lesson, or Sunday after racing. The first Open House is in March, let everyone know. We appreciate and need help to make our open houses successful.

1st Vice - Dan is working hard as the new Trash Chair clearing the yard of anything that isn't supposed to be there. In a few days he will give people a reminder to take their things or else they will be in the dumpster. The goal is to make the club look better. You can get volunteer hours for helping out. We are coming back into the sailing season and will be recommissioning the Quets that are stacked on the side of the yard. To do this, we need to focus on making more space in the yard. We are looking for suggestions for relocating things like the lockers or kitchen stuff. We will be expanding the fleet in a couple of months with a new foiling boat, it requires deep water so we need to be careful about when it is taken out. Boat repair is a possible senior project for anyone who is interested. If you know anyone who has experience with boat repair or wants to learn tell them to come talk to us. Ryan needs help getting boats ready for a Clear the Yard cruise this spring, we want all the boats "green" in the dinghy log. We are also planning to tune up the Laser fleet and make single handed boats more accessible for club members.

2nd Vice - We are excited to see foiling cross over from windsurfing to sailing. We built a repair room to make board repair safer and healthier for volunteers and others walking around the yard. And we remind everyone, if you are going to sand, make sure you are dressed properly and wearing a mask or respirator, especially for fiberglass, also check that you aren't creating a lot of fiberglass dust when others are nearby.

3rd Vice - The keelboat fleet is in good condition. Pomodoro was sold, so don't sail her or take anything from her. We will be keeping Pomodoro's slip after she leaves and we are hoping to acquire another boat that is more modern and fun than the rest of our fleet. We are looking at a J80 and a couple of other boats.

Rear Commodore Sailing - We are in the slow season, and this year it's especially slow for lessons. Comparing this year to last year, we were tracking very evenly through the end of October. From the beginning of November to now, the number of students is down by 35%, consistent across teaching days. We went down considerably with the fires and never recovered, most likely due to the weather (rainy, cold, and light wind). On the positive side, members have been advancing in ratings in the last 3 months. We have 6 new Novices, 1 Senior Dinghy, 1 Senior Keelboat, and 1 Cruise Keelboat.

- We have a Senior Study Group going with 16 students (thanks to Mariya for organizing). We do this every winter, and this is a really good turnout. Better still, nearly everyone is staying with the

program. We also have a Cruise Study Group with 8 students (thanks to Elyakim for organizing). We only do this every few years.

- We are planning for the season. We have coordinators for 4 out of 5 Fast Tracks, and Advanced Dinghy.
- We have several workshops on the way: rudderless sailing and "So now you're a Junior – what's next", which will get you ready for Advanced Dinghy.
- Thanks for all of you who have been teaching. If you haven't, come out and try it – it helps the Club and it's a great way to improve your own skills.

Rear Commodore Windsurfing - Lessons start in March. In addition to novice lessons, we want to try to get Junior lessons started. And the windsurf manual will have a substantial rewrite this season.

Port Captain - We have a strong team of Day Leaders, all of them have their Boater cards. Starting this week through May low tides will affect the operation hours of the club. A lot of days we will be closed for most of the day, or being open will depend on the Day Leader's ability to work with the sketch mobile. Our motorboats require a minimum of 1.5 feet of water for operation.

Treasurer - **Quarterly Statement of Financial Condition February 1 2019**

As of February 1st we had \$11,029 in cash, down \$3,967 from 11/1/18. We were reimbursed by the Division of Boating and Waterways for windsurf boards we bought on our boating safety education grant, and we repaid a member loan that tided us over while the reimbursement was delayed. (The day after the fiscal quarter ended, we were also reimbursed \$3,282 for keelboat sails).

Income 11/1/18 - 1/31/19	
Regular memberships	\$14,360
Windsurf locker memberships	\$7,460
DBW grant--reimbursement for 15 novice windsurf boards on 2017-8 boating safety education equipment grant	\$17,000
Donations (Big Thanks!), subpoena records payment, DMV refund	\$1,106
UC workstudy reimbursement	\$3,591
Total Income	\$43,517

Spending 11/1/18 - 1/31/19	
Dinghies--2 JY15 forestay levers, RS500 centerboard stirrups, shackles, cleats, less return trap harnesses, CF numbers, bow rollers, fasteners, line, inspection ports, grip tape for dinghy tillers, sail repair patches and tape	\$455
Dayleader wages and taxes, payroll processing, dayleader shoes, boatercard fees, food for dayleader meetings	\$10,390
Windsurf--3 novice windsurf boards, gas for 2nd vice, sewing needles	\$2,590

Clubhouse and Yard--garbage service, portapotty service, DSL service for clubhouse computer, windsurf board rack and sanding room supplies, hoist control cable, dump fees, electrical connectors, supplies for bench, spray nozzle, snax, coffee, milk, locker project supplies, weedwhacker fuel cap, paper towels, cuisinart, dish soap	\$4,038
Activities--food for 11/15 GMM dinner, lights for boat parade, food for Dinghy Time Trials and New Year's party and rainy day party and CSC chorus party, snacks for clubhouse, bandaids, sponges, salad spinner, food for Thurs nite racing dinner and lessons BBQ	\$1,213
Keelboats--balance payment Merit main, 2 Commander mains, Commander 75% and (2) 110% jibs; keelboat engine parts, battery, supplies for shelf, wiring supplies, LED nav lights, line, hull cleaning	\$3,819
City of Berkeley--rent on clubhouse and yard space	\$2,896
Use tax on wholesale purchases, DMV registration fees	\$3,868
Safety Equipment: 5 loaner foul weather gear jackets, 2 gal sunscreen, propeller guard repair, binoculars, clevis pins, VHF radio warranty, gloves, respirator, goggles	\$1,519
Bank--credit card processing, bank fees	\$784
Rescue skiffs--outboard motor parts for annual service	\$540
Tools- paint sprayer, extension cord, jigsaw blades, fasteners	\$82
Communications--US Sailing dues, website software and support subscriptions	\$288
Repay member loan (thanks Stella!)	\$15,000
Total Spending	\$47,484

Joel - Everyone here puts in a lot of time. We should thank everyone who is on Excomm as well as our Chairs and all the volunteers for the tons of hours they give to the club.

Meeting adjourned at 5:35

Feb. 2, 2019 Excomm Meeting Minutes

Cal Sailing Club - Executive Committee Minutes

Meeting Date: February 2, 2019

Start Time: 5:25 PM

End Time: 6:30 PM

Location: Berkeley Yacht Club

ATTENDANCE

Title	Name	Code	Present
Commodore	Joel Gussman	JG	Y
Vice Commodore (co)	Lonnie D.	LD	Y
Vice Commodore (co)	Mary Lucus-Flannery	MLF	Y
First Vice Commodore (co)	James Clarkson	JC	Y
First Vice Commodore (co)	Joshua Leihe	JL	Y
First Vice Commodore (co)	Dan Zaslavsky	DZ	Y
Second Vice Commodore (co)	Will Yu	WY	N
Second Vice Commodore (co)	Curt Lanyi	CL	N
Third Vice Commodore	Ryan Alder	RA	Y
Rear Commodore (co)	John Bongiovanni	JB	Y
Rear Commodore (co)	Matt Hess	MH	N
Port Captain (co)	Lydia Lopez	LL	N
Port Captain (co)	Brenden Kallaby	BK	Y
Treasurer	Peter Kuhn	PK	N
Secretary	Carolyn Brown	CB	Y

Also in attendance

Conduct Chair - Pilar Schmidt

Safety Gear Chair - AnnaLise Hoopes

Youth Ride Chair - Deepti Karandur

OFFICER REPORTS

Commodore

- DBW Meeting March 2627 in Sac: Carolyn is going. Anyone else?
- Free berth letter: requested on 1/23. Thanks to Ryan & Proofreaders
- Dock Update: The check should have been sent to AccuDock in the last day or two. Bruce is planning on doing the installation. Stephen Bogner at the Marina Office is the point person on the piling replacements.
- Keelboat shed: PK emailed Roger Miller who says he is actively working with Nelson Lam, project manager for the Berkeley Bay Trail Extension Segment 3 project (BBTE3) re. Keelboat shed and adding waterline. The BBTE3 is tentatively scheduled for bidding in April 2019, construction starting Sept 2019, completion by Dec 2019.

- Expanding dinghy yard: city is waiting to hear from Lam (above)
- We will soon be re-negotiating our lease with the Waterfront.

Vice Commodore - in a month we are having our first open house, GMM is next week. (Joel) VC's take over if Commodore can't perform duties.

First Vice - do we have used sails for pingpong area or to give to a company that repurposes them. There might be some gennakers that are good candidates. We bought 7 carbon fibre tiller extensions. We had someone bring a UFO single-hand foiling boat to the club. The demo went well, we spent 3 hours trying it out. Everyone is excited. We are trying to formulate a plan to make Lasers easier to rig and more user-friendly, so that more members can sail single-handed boats. Dan is going to propose to lend the club funds to purchase a new or used UFO until May since 1st Vices are out of money and we are working on making more room in the yard. The purpose of the boat is to add more variety to the dinghy fleet and get experience with foiling. The UFO is the easiest and simplest entry level foiling boat and it can be sailed from the dock with the foils up. However, people have to have a good understanding of where low water is. The risks of getting this boat are, 1) not enough people will sail it or 2) it will get damaged.

John - first vices should talk to Will Yu and Curt to get an understanding of how foiling has benefitted the club.

Third Vice - Pomodoro might be sold to club member, Chris. We are looking at a J80 in Richmond, it is a good price and may include a partial donation to make it more affordable. We need to start thinking of special sign off on the J80. it's a high-performance boat that members are not familiar with. The boat has a gennaker and is full planing boat.

Josh - similar to a dinghy sign off.

Dan - it's hard to get a senior test so adding the J80 to the process would slow down the process.

Secretary - we are getting new postcards for 2019.

Port Captain - everything is going smoothly all work-study students have boaters card, since age went up to 25 this year. We have enough work-study students to change some VDL days into DL shifts. Our goal for this season is to updates the DL manual.

Treasurer's Report 2/2/19 As of 2/2/19 we have \$12,285 in cash, up \$2,400 from last report 1/13/19.

DBW just paid us \$3,282 in reimbursement for the keelboat sails we purchased, which completes our 2017-8 equipment grant.

Income 1/14 - 2/2/19	
Regular memberships	\$3,026
DBW grant: reimbursement for keelboat fee	\$3,282
Donations: thanks!	\$1,010
Windsurf locker memberships	\$600
Surplus Equipment Sales: surplus keelboat gear	\$55
UC workstudy reimbursement	\$894

Total Income	\$8,867
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Spending 1/14 - 2/2/19	
Dayleaders: wages, taxes, payroll processing, boatercard fee	\$2,895
Clubhouse and Yard--garbage service, coffee, paper towels, cuisinart, dish soap, snack	\$1,040
Activities--food for Dinghy Time Trials, New Year's party, lesson BBQ	\$230
Keelboats--hull cleaning 1/31	\$330
City of Berkeley--rent on clubhouse and yard space, 5th lease year	\$1,013
Taxes: use tax on wholesale purchases, less refund on Alameda County property tax	\$909
Credit card processing charges--Paypal fees less refund on annual fee	-\$20
Communications--website software subscriptions	\$70
Total Spending	\$6,467

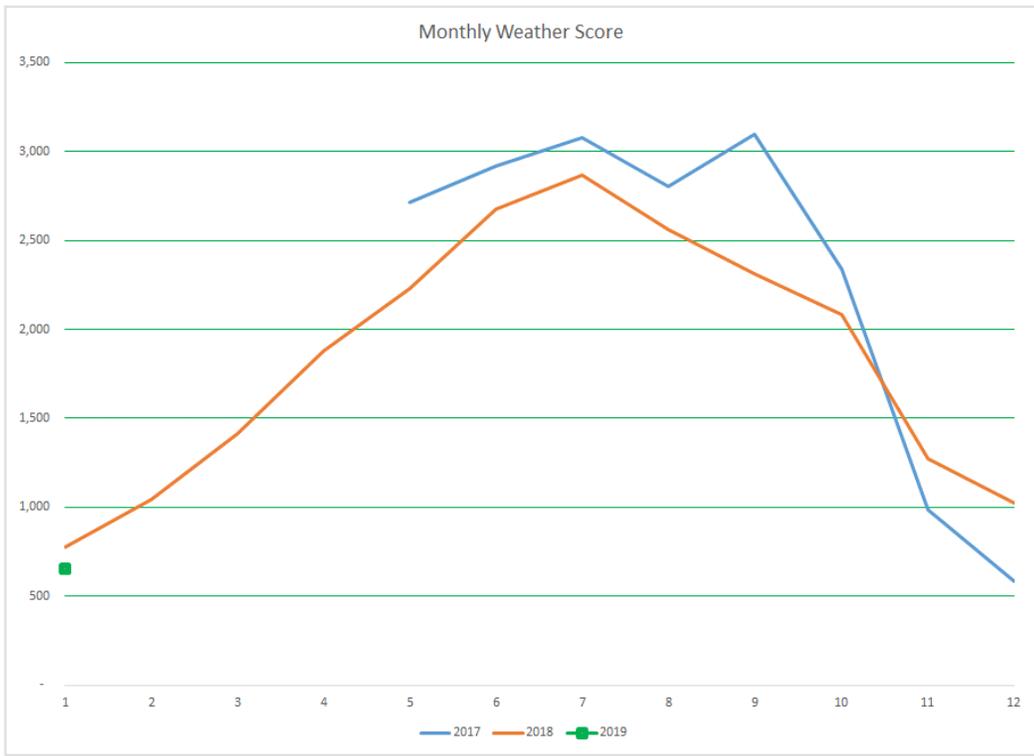
The budget is still in good shape overall. We should increase the Dayleader, Dinghies, and Windsurfing Budgets, all by the same amount as we increase the expected income from UC Work-Study Reimbursements and from Donations—that can wait until next month.

Budget for Fiscal Year 2018-2019 vs actual 5/1 - 2/2/19					
	Authorized FY Budget	DBW included	Actual thru 2/2/19 (76% of FY)	Percentage of Budget	Remaining
Expected Income					
Memberships (Regular and windsurf locker)	\$170,000		\$139,581	82%	\$30,419
DBW reimbursement	\$40,000	\$40,000	\$40,592	101%	(\$592)
UC Work-Study Reimbursement	\$8,000		\$8,545	107%	(\$545)
Donations, surplus sales, interest, etc.	\$8,574		\$11,029		(\$2,455)
Total Income	\$226,574	\$40,000	\$199,746	88%	\$26,828
Authorized Spending					
Club activities	\$17,000		\$13,640	80%	\$3,360
Dinghies and rescue skiffs	\$52,000	\$20,310	\$50,358	97%	\$1,642

Windsurfing	\$45,000	\$17,000	\$44,346	99%	\$654
Keelboats	\$20,000	\$2,690	\$12,736	64%	\$7,264
Dayleaders	\$48,000		\$45,357	94%	\$2,643
Clubhouse and Yard	\$15,000		\$13,586	91%	\$1,414
General Overhead	\$55,000		\$44,704	81%	\$10,296
Total Spending	\$252,000	\$40,000	\$224,726	89%	\$27,274

Regular Dues income in January (brown square at left in figure below) was below last year's January figure, and also below the average for the last 7 years' January figures. Weather score for January (green square in second figure below) was also below last year's score for January.





Treasurer's Report 1/13/19 As of 1/13/19 we have \$9,885 in the bank, down \$3,863 from last report 12/30/18. DBW owes us \$3,282 on this year's grant for the keelboat sails we purchased.

Income 12/31/18 - 1/13/19	
Regular memberships	\$1,881
Windsurf locker memberships	\$840
Total Income	\$2,721

Spending 12/31/18 - 1/13/19	
Dinghies--return trapeze harnesses (\$527 refund), purchase: horn cleat, CF numbers, bow rollers, fastener, line, inspection ports, tiller grip tape	\$38
Dayleaders: wages, taxes, payroll processing, dayleader shoes	\$1,836
Windsurf-- 3 novice windsurf boards, sewing needles	\$2,516
Clubhouse and Yard-- portapotty service, DSL service for clubhouse computer, supplies for benches and lockers, spray nozzle, weedwhacker fuel cap	\$515
Activities--rainday party food, snax for clubhouse	\$44
Keelboats--electrical parts (battery, wiring, connectors), line	\$319

Taxes: DMV reg fee	\$15
Safety Equipment: Helly Hansen foul weather loaners, clevis pins, VHF radio warranty, used gloves respirator goggles	\$756
Credit card processing charges	\$237
Rescue skiffs--fuel line, filter cartridges	\$108
Communications--US SAILING dues	\$200
Total Spending	\$6,584

The budget is still in good shape overall. The figures below include all the budget changes passed by Excomm. Dinghies and Windsurfing budgets are pretty much dry. Lonnie's gonna be kicking himself come April 30 when the fiscal year ends and he hasn't spent the \$3.6k he's got left. Dayleader budget is getting low, while UC workstudy reimbursement for dayleaders is much higher than expected, so we should add \$5k to both by March, a change that cancels itself out.

Budget for Fiscal Year 2018-2019 vs actual 5/1 - 1/13/19					
	Authorized FY Budget	DBW included	Actual thru 1/13/19 (70% of FY)	Percentage of Budget	Remaining
Expected Income					
Memberships (Regular and windsurf locker)	\$170,000		\$135,955	80%	\$34,045
DBW reimbursement	\$40,000	\$40,000	\$37,310	93%	\$2,690
UC Work-Study Reimbursement	\$8,000		\$7,651	96%	\$349
Donations, surplus sales, interest, etc.	\$8,574		\$9,964		(\$1,390)
Total Income	\$226,574	\$40,000	\$190,879	84%	\$35,695
Authorized Spending					
Club activities	\$17,000		\$13,410	79%	\$3,590
Dinghies and rescue skiffs	\$52,000	\$20,310	\$50,358	97%	\$1,642
Windsurfing	\$45,000	\$17,000	\$44,346	99%	\$654
Keelboats	\$20,000	\$2,690	\$12,406	62%	\$7,594
Dayleaders	\$48,000		\$42,461	88%	\$5,539

Clubhouse and Yard	\$15,000		\$12,546	84%	\$2,454
General Overhead	\$55,000		\$42,732	78%	\$12,268
Total Spending	\$252,000	\$40,000	\$218,259	87%	\$33,741

Treasurer's Report 12/30/18 As of 12/30/18 we have \$13,748 in the bank, up \$3,760 from last report 12/2/18. DBW owes us \$3,282 on this year's grant for the keelboat sails we purchased, and we owe a total of about \$7k for December payroll and charges on credit card and accounts at West Marine and Ashby Lumber.

Income 12/2 - 12/30/18	
Regular memberships	\$5,672
Donations, credit card rewards	\$75
Windsurf locker memberships	\$6,020
Miscellaneous: DMV fee refund	\$6
UC workstudy reimbursement	\$1,513

Total Income	\$13,286
Spending 12/2 - 12/30/18	
Dinghies--shackles, cleats	\$101
Dayleaders: wages, taxes, payroll processing	\$1,155
Windsurf-- gas for 2nd vice	\$74
Clubhouse and Yard-- portapotty service, dump fee, DSL service for clubhouse computer, supplies for PFD bench and sanding room, spray nozzle, dump fees for old windsurf gear and wetsuits and PFDs	\$566
Insurance--	
Activities--parade boat lighting supplies, snack for clubhouse	\$264
Keelboats--remainder payment to Neil Pryde for sails, parts for annual engine service, supplies for shelf, LED navigation lights from Aliexpress	\$3,030
City of Berkeley--Dec rent less previous overpayment	\$918
Taxes: sales tax on wholesale purchases, business license renewal, DMV fee, city streetlight assessment	\$2,887
Safety Equipment: new binoculars	\$82
Credit card processing charges	\$266

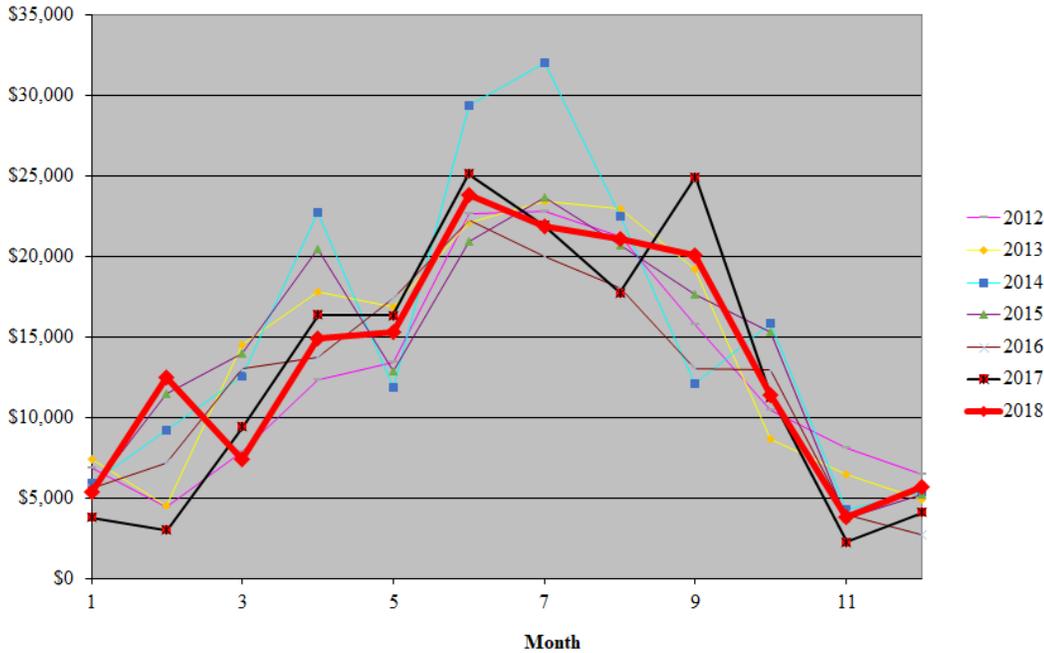
Rescue skiffs--gas for skiffs	\$100
Tools--paint sprayer, extension cord, jigsaw blades, fasteners	\$82
Total Spending	\$9,526

The budget is still in good shape overall. The figures below include all the budget changes passed by Excomm, but not charges on the credit card, particularly the great deal that Will got for 3 Novice boards for \$2.7k including shipping.

Budget for Fiscal Year 2018-2019 vs actual 5/1 - 12/30/18					
	Authorized FY Budget	DBW included	Actual thru 12/30/18 (67% of FY)	Percentage of Budget	Remaining
Expected Income					
Memberships (Regular and windsurf locker)	\$170,000		\$133,234	78%	\$36,766
DBW reimbursement	\$40,000	\$40,000	\$37,310	93%	\$2,690
UC Work-Study Reimbursement	\$8,000		\$7,651	96%	\$349
Donations, surplus sales, interest, etc.	\$8,574		\$9,964		(\$1,390)
Total Income	\$226,574	\$40,000	\$188,158	83%	\$38,416
Authorized Spending					
Club activities	\$17,000		\$13,366	79%	\$3,634
Dinghies and rescue skiffs	\$52,000	\$20,310	\$50,212	97%	\$1,788
Windsurfing	\$45,000	\$17,000	\$41,831	93%	\$3,169
Keelboats	\$20,000	\$2,690	\$12,087	60%	\$7,913
Dayleaders	\$48,000		\$40,626	85%	\$7,374
Clubhouse and Yard	\$15,000		\$12,031	80%	\$2,969
General Overhead	\$55,000		\$41,524	75%	\$13,476
Total Spending	\$252,000	\$40,000	\$211,676	84%	\$40,324

Regular membership dues income for December (to date) was well above the average of the last six years, probably due to members renewing early before the dues increase takes effect. Total for the year to date is only slightly below the average for the last six years.

Monthly Regular Membership Dues Income



Treasurer’s Report 12/2/18 As of 12/2/18 we have \$9,988 in the bank, down \$617 from last report 11/4/18. We’ve received \$17,000 in reimbursement for the 15 novice windsurf boards we bought on this year’s DBW grant, and we’ve paid back a \$15,000 member loan (Thanks Stella, you might just get a treat). We expect to be further reimbursed \$2,690 more on this year’s DBW grant for keelboat sails.

Income 11/5 - 12/2/18	
Regular memberships	\$3,781
DBW grant: reimbursement for windsurf boards 2017-8 year	\$17,000
Miscellaneous: check from legal firm (thanks Joell!)	\$15
UC workstudy reimbursement	\$1,184
Total Income	\$21,980

Spending 11/5 - 12/2/18	
Dinghies--2 JY15 forestay levers, RS500 centerboard stirrups, sail repair patches and tape	\$317
Dayleaders: November payroll, taxes, payroll processing, food for dayleader meetings	\$2,764

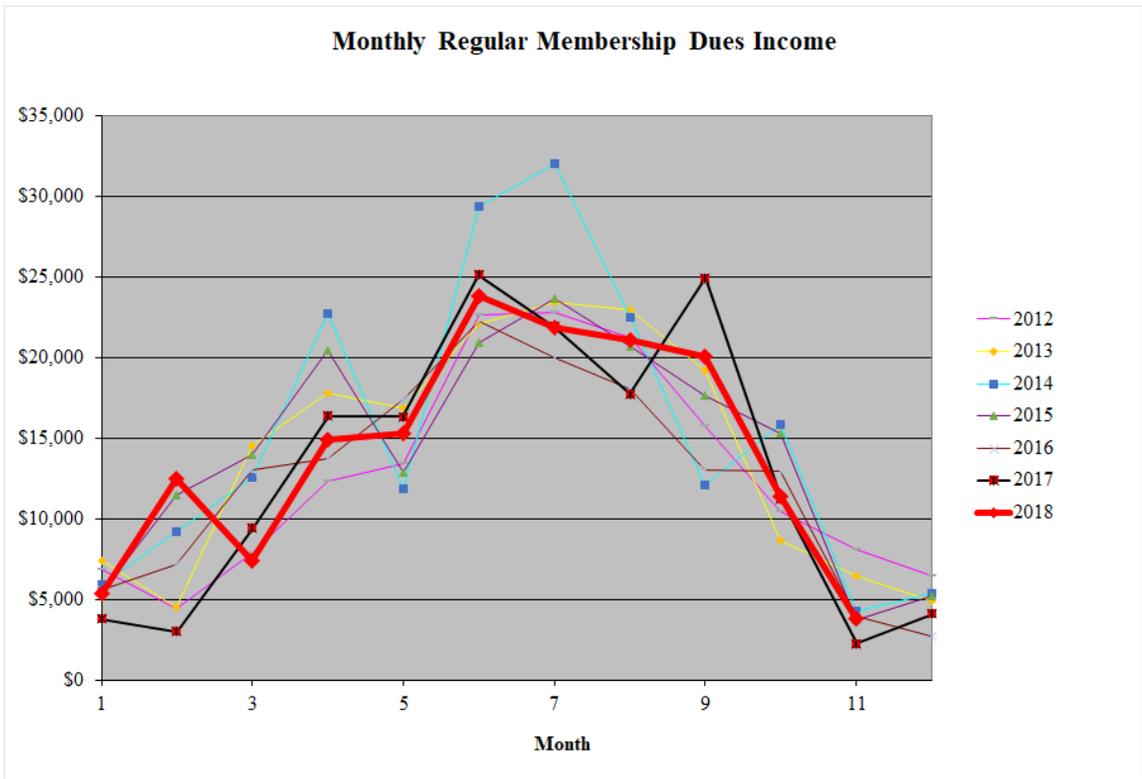
Clubhouse and Yard--garbage, portapotty service, hoist control cable and electrical connectors, dump fee, DSL service for clubhouse computer	\$1,501
Activities--food for 11/15 GMM dinner, snacks, bandaids, sponges, food for CSC Chorus party, Thurs nite racing dinner	\$675
Keelboats--engine parts, supplies for shelf	\$141
City of Berkeley--rent on clubhouse and yard space	\$965
Safety Equipment: propeller guard repair, sunscreen	\$681
Credit card processing charges	\$205
Rescue skiffs--annual service parts for main rescue skiff engines, 30 gal gas for skiff	\$332
Communications--website hosting	\$18
Repay Member Loan	\$15,000
Total Spending	\$22,597

The budget is still in good shape overall. The figures below include all the budget changes passed by Excomm, but do not include the member loan in income or spending.

Budget for Fiscal Year 2018-2019 vs actual 5/1 - 12/2/18					
	Authorized FY Budget	DBW included	Actual thru 12/2/18 (59% of FY)	Percentage of Budget	Remaining
Expected Income					
Memberships (Regular and windsurf locker)	\$170,000		\$121,542	71%	\$48,458
DBW reimbursement	\$40,000	\$40,000	\$37,310	93%	\$2,690
UC Work-Study Reimbursement	\$8,000		\$6,137	77%	\$1,863
Donations, surplus sales, interest, etc.	\$8,574		\$9,883		(\$1,309)
Total Income	\$226,574	\$40,000	\$174,872	77%	\$51,702
Authorized Spending					
Club activities	\$17,000		\$13,102	77%	\$3,898
Dinghies and rescue skiffs	\$52,000	\$20,310	\$50,011	96%	\$1,989
Windsurfing	\$45,000	\$17,000	\$41,757	93%	\$3,244

Keelboats	\$20,000	\$2,690	\$9,058	45%	\$10,942
Dayleaders	\$48,000		\$39,471	82%	\$8,529
Clubhouse and Yard	\$15,000		\$11,464	76%	\$3,536
General Overhead	\$55,000		\$37,288	68%	\$17,712
Total Spending	\$252,000	\$40,000	\$202,150	80%	\$49,850

Regular membership dues income for November was below the average of the last six years, but above last year's. The twelve-month running tally remains slightly below the average of the fiscal year totals for the last six years.



Chair Reports

Conduct Chair (Pilar) - total of 5 main situations dealt with, three of which are sexual harassment, others are related to situations where members had something escalate. There were maybe 10 total situations if you count all the small things. People are receptive to being told when their behavior is unacceptable. People pull back when mediation is offered. New CA law that any business that employees more than 5 has harassment training, Pilar may or may not be qualified to provide this training. Ordered white paper with free HR resources to see if this affects us. Planning to work with Port Captains, and hold one training

for day leaders one for Excom and one for club members to start a cultural shift at the club. Now that there is a law there are lot more resources to help us get this going. Training will involve what sexual harassment is and what the laws are and the consequences, how to identify situations that are and aren't sexual harassment and what is a hostile work environment. Pilar is going to be gone from April to Oct. started reaching out to new candidates, if you know of anyone let her know.

Safety Gear Chair (AnnaLise) - this is new position, and we are happy to have you. The chair needs to define what falls under this position, and define milestones for the job. Keep in mind positions are passed on, so establishing an inventory and ordering system that can be passed on is important. There has been a survey of all club members to determine sizing. Most of the gear is disproportionately large, so we ordered more smalls and mediums. Talked to dealers and got quotes and decided what to buy.

Dan - are we going to offer club members a discount when we bulk order to potentially get a bigger discount?

Mary - we need PFDs for open house 30 more adult sizes.

Ryan - write to BoatUS and get some new ones from them that members don't use.

Joel - ask Peter which budget the PFDs come from.

Youth Chair (Deepti) - we hosted two bout groups and the Girl Scouts last year, Christina has coordinated with the Girls Scouts to have them come again this spring. Deepti will send out emails seeing if any other groups are interested.

Mary - Do we want to actively reach out to organizations,

Josh - it's hard to coordinate transportation for the groups

AnnaLise - on a board and connected to organizations that could do this but it has to be a year in advance.

Joel - this is crucial to our grant and we should fill the void of the Boy Scouts.

John - reconnect with BS and Virginia Luchetti to reconnect with Boy Scouts and create events similar to Girl Scout rides

VOTES

Issue	Move	2nd	Unanimous Approval
Approve - expenditures in four Treasurer's reports Dec. 2 and Dec 30, 2018. Jan. 13 and Feb. 2 2019	PK	CB	Yes
Approve OR revisions to define the location of X-Buoy	JB	CB	Yes

Approve - senior project for Memo Gunay, 3-part workshop for new Juniors	JB	ML	Yes
Approve - senior project for Andy Hacket and Rama Hoetzlein, weekend rudderless workshop and video on rudderless	JB	JC	Yes
Approve - senior project for Tim Quick inspection ports and rudder gudgeon brackets JC/RA 100	JC	RA	Yes
Approve - cruising rating for Carolyn Brown	DZ	ML	Yes -1 recuse
Approve - Joshua Leihe, Mark Playsted, Jennifer Kroon, James Clarkson, Dan Zaslavsky, and Seamus Vanecko permission, with pre-approval, to lead dinghy cruises in the keelboat cruising area for 2019/2020	DZ	JG	Yes
Approve - loan from Dan Z to purchase of new UFO at cost or less	DZ	CB	Yes
Approve - GMM dates, Feb. 10, May 19, Aug. 18, Nov. 14	CB		Email vote, 100% Aye
Approve - RA - Referrals get 2 volunteer hours	RA		Email vote, 100% Aye
Approve - 2019 Open house dates Open House is 1pm to 4pm Keelboat Safe Times Date Day of Week Begin End 3/10/2019 Sun 1:36 PM 4:00 PM 4/6/2019 Sat 1:00 PM 3:33 PM 5/19/2019 Sun 1:00 PM 3:55 PM 6/16/2019 Sun 1:00 PM 3:04 PM 7/21/2019 Sun 2:19 PM 4:00 PM 8/18/2019 Sun 1:00 PM 4:00 PM 9/15/2019 Sun 1:00 PM 4:00 PM 10/20/2019 Sun 1:07 PM 4:00 PM 11/17/2019 Sun 1:00 PM 4:00 PM	JB		Email vote, 100% Aye
Approve - 2019 Fast Track Dates Weeks of May 6, June 3, June 24, July 8, August 5	JB		Email vote, 100% Aye
Approve - Daniel Boldi Senior Dinghy rating	DZ		Email vote, 100% Aye

Contact Webmaster (</contact-webmaster>)

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