

# **2022 Excomm Meeting Minutes**

**December 11 Excomm meeting 5:00 PM on Zoom**

### **Treasurer's Report 12/7/22**

As of this date we have \$68,494 in the club's bank accounts, down \$10,114 from last report on 11/7/22. We also have a \$10,000 Series I savings bond, and \$35,844.61 reimbursements that we expect from the Division of Boating and Waterways (DBW) for items that we've already paid for. We're done buying on this year's DBW grant, and we've submitted the annual report for this year and the proposal for next year.

<b>Income 11/8 - 12/7/22</b>	
Regular memberships:	\$9,491
Donations: Big thanks!	\$739
Surplus equipment sales: keelboat line, paddles	\$73
credit card cashback rewards	\$200
UC workstudy reimbursement	\$2,039
<b>Total Income</b>	<b>\$12,541</b>

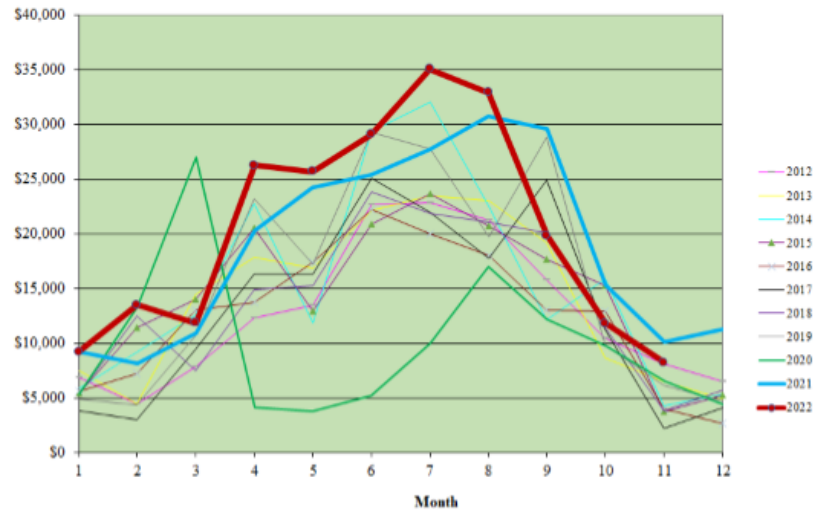
<b>Spending 11/8 - 12/7/22</b>	
<b>Dinghies</b> --tubes for 28 tiller extensions, 5 anchors, JY15 mast fittings and gudgeon material, fasteners, loctite	\$1,655
<b>Dayleaders:</b> wages, taxes, payroll processing, dayleader shoes	\$4,215
<b>Windsurf</b> -- 20 harnesses, 20 spreader bars, 50 footstraps, customs fees on masts	\$3,452
<b>Clubhouse and Yard</b> --portapotty service, propane	\$451
<b>Activities</b> --food for Open House and General Membership Meeting and Saturday party, remainder of rental for General Membership Meeting	\$1,926
<b>Keelboats</b> --hull cleaning 3 boats, brush, fasteners, hook, gate eye, nut, bungee, microphone clip, wind vane, bullet blocks, bobbles, line, hatch seal, Commander main repair	\$626
<b>Rent</b> --to City of Berkeley for clubhouse and yard space	\$1,064
<b>Taxes</b> --City streetlight assessment	\$10
<b>Safety Equipment</b> --36 wetsuits (on this year's DBW grant)	\$3,807
<b>Credit card processing charges</b>	\$225
<b>Rescue Skiffs</b> -- parts for engine repairs, fuel cans, parts for controls repairs, horn cleats, less prepaid gas	\$500
<b>Tools</b> -- weld mask and gloves	\$50
<b>Communications</b> -- email service, internet service	\$61
<b>Teaching expenses</b> -- 1st Aid CPR class fees and room rental less reimbursements, US Sailing membership renewal, food for Girl Scouts sail	\$4,612
<b>Total Spending</b>	<b>\$22,655</b>

Below is the budget for this fiscal year (5/1/22 – 4/30/23) and the actual income and expenditures to date.

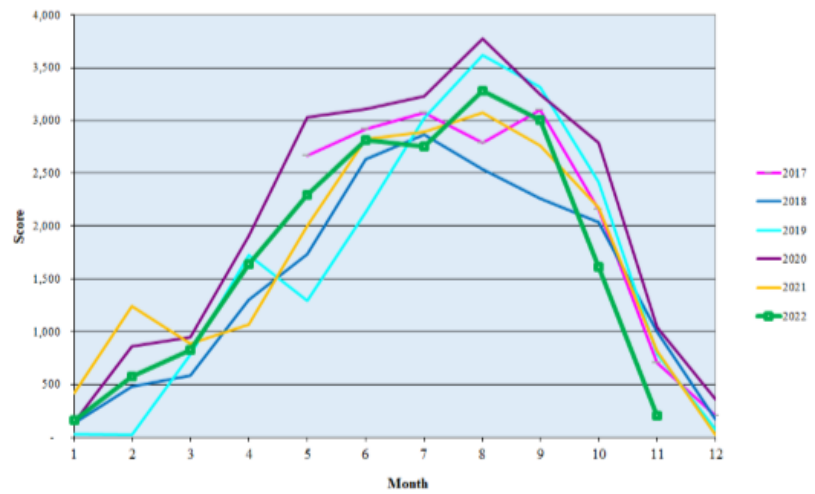
<b>Budget for Fiscal Year 2022-2023 vs actual 5/1/22 - 12/7/22</b>						
	<b>Authorized FY Budget</b>	<b>DBW included</b>	<b>Actual thru 12/7/22 (60% of FY)</b>	<b>% of budget</b>	<b>DBW remaining</b>	<b>non-DBW remaining</b>
<b>Expected Income</b>						
Memberships (Regular and windsurf locker)	\$201,000		\$164,648	82%		\$36,352
DBW reimbursement	\$57,000	\$57,000	\$22,499	39%	\$35,845	\$0
UC Work-Study Reimbursement	\$24,000		\$11,574	48%		\$12,426
Donations, surplus sales, interest, etc.	\$6,000		\$4,404	73%		\$1,596
<b>Total Income</b>	<b>\$288,000</b>	<b>\$57,000</b>	<b>\$203,125</b>	<b>71%</b>	<b>\$35,845</b>	<b>\$50,374</b>
<b>Authorized Spending</b>						
Club activities	\$17,500		\$9,700	55%		\$7,800
Dinghies and rescue skiffs	\$55,900	\$18,900	\$49,714	89%	\$0	\$6,186
Windsurfing	\$37,000	\$0	\$28,096	76%	\$0	\$8,904
Keelboats	\$29,700	\$3,165	\$26,651	90%	\$0	\$3,049
Dayleaders	\$72,000		\$54,349	75%		\$17,651
Clubhouse and Yard	\$18,000		\$12,226	68%		\$5,774
General Overhead	\$74,000	\$4,000	\$51,731	70%	\$390	\$21,878
<b>Total Spending</b>	<b>\$304,100</b>	<b>\$26,065</b>	<b>\$232,469</b>	<b>76%</b>	<b>\$390</b>	<b>\$71,241</b>

Regular dues in November were 55% more than the amount expected pre-covid, while weather scored 78% less than the average for the last five years.

**Monthly Regular Membership Dues Income**



**Monthly Weather Scoring**



December 6 Excomm meeting 6:00 PM on Zoom

JB: Motion to approve Senior Project for Sara Zimmerman - editor of major revisions to the Dinghy and Keelboat sailing manuals

Voted on Slack : 100%

## **November 22 Excomm meeting 6:00 PM on Zoom**

## **November 8 Excomm meeting 6:00 PM on Zoom**

JB: Motion to Approve Senior Project for Yiheng Xie - Conduct 4 workshops on Junior skills including COB and docking. Workshops will include detailed prework, land drills, and on the water exercises.

Voted on Slack : 100%

### **Treasurer's Report 11/7/22**

As of this date we have \$78,607 in the club's bank accounts, down \$36,510 from last report on 10/7/22. We also have a \$10,000 Series I savings bond, and \$31,387 in expected reimbursements from the Division of Boating and Waterways (DBW) for items that we've already paid for.

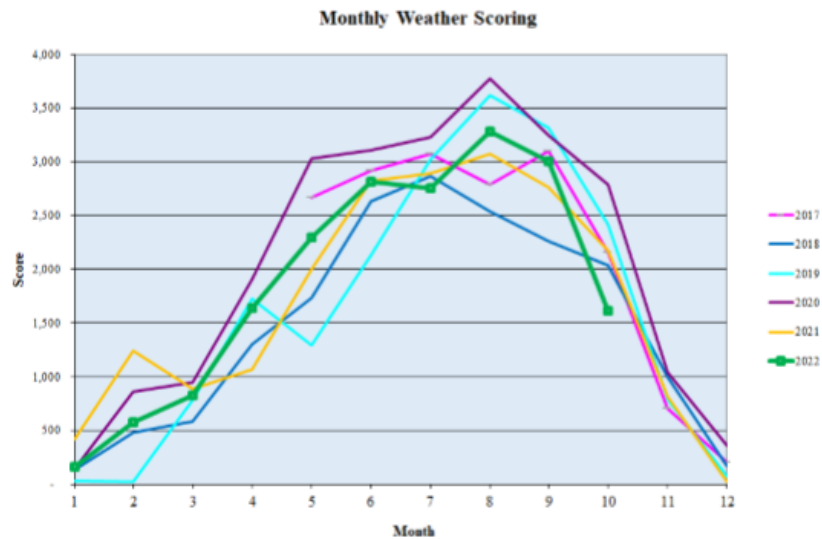
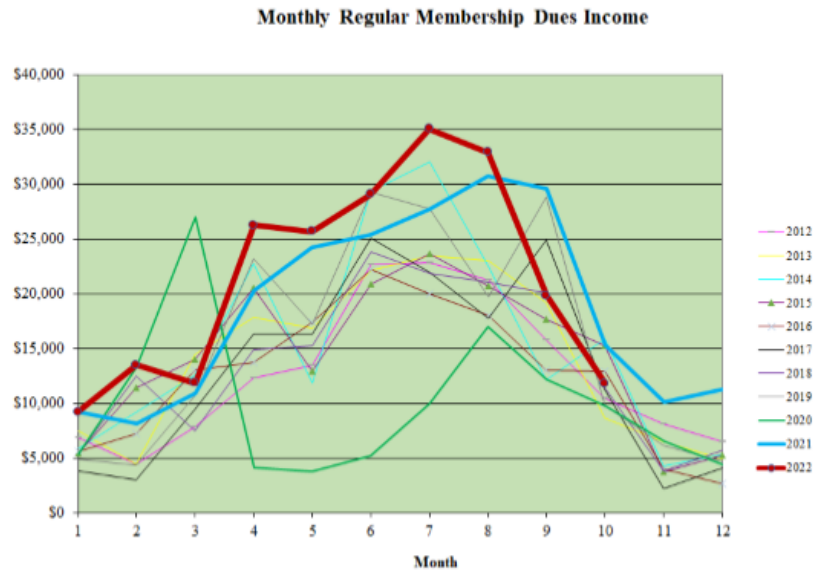
<b>Income 10/8 - 11/7/22</b>	
Regular memberships:	\$8,800
DBW grant: reimbursement for 3 gas outboard motors for keelboats	\$4,005
Donations: Big thanks!	\$829
Credit card cashback rewards	\$200
UC workstudy reimbursement	\$1,874
<b>Total Income</b>	<b>\$15,708</b>

<b>Spending 10/8 - 11/7/22</b>	
<b>Dinghies</b> --remainder payment for 2 RS Touras (DBW grant) and 1 RS 500S and 4 sets Venture mains (3 on DBW grant) and jibs and 8 Quest mains, 3 fiberglass Quest & Toura rudders, chain and shackles for 4 spare anchors, line, tiller extension universals and parts, material for JY gudgeons and pintles	\$33,636
<b>Dayleaders:</b> wages, taxes, payroll processing	\$6,198
<b>Windsurf</b> -- freight windsurf boards SFO to CSC, - 20 universal mast bases, 15 mast base plates, 20 uphauls, 10 base cones, 7 rolls sail repair tape, 3 ding stick epoxy putty, deviators	\$2,622
<b>Clubhouse and Yard</b> --quarterly garbage service, 2x monthly portapotty service, dump fees, propane, gas cans and caps, padlock, wire connectors, yellowjacket traps, pvc cap, fasteners, solvent, trashbags, socket and extensions, center punch	\$2,087
<b>Activities</b> --food for Open House and Saturday party and racing dinners, towels for Open House, flyers for General Membership Meeting, donuts for Sunday racing	\$1,241
<b>Keelboats</b> -- haulout Dr Who, cam cleat, fasteners, line, blocks, caulk, gate hook, eyestraps, ring	\$2,419
<b>Rent</b> --to City of Berkeley for clubhouse and yard space	\$1,064
<b>Taxes</b> --use tax on wholesale purchases, DMV registration fees	\$1,204
<b>Credit card processing charges</b>	\$274
<b>Rescue Skiffs</b> -- 69 gallons gas, parts for engine repair	\$1,193
<b>Tools</b> --pliers, wrench, screwdrivers, caliper, spray paint, dremel flap sander wheels, socket universal joint, socket adapter, dremel cutoff wheels	\$149
<b>Communications</b> -- email service, internet service, website hosting	\$131
<b>Total Spending</b>	<b>\$52,218</b>

Below is the budget for this fiscal year (5/1/22 – 4/30/23) and the actual income and expenditures to date.

<b>Budget for Fiscal Year 2022-2023 vs actual 5/1/22 - 11/7/22</b>						
	<b>Authorized FY Budget</b>	<b>DBW included</b>	<b>Actual thru 11/7/22 (52% of FY)</b>	<b>% of budget</b>	<b>DBW remaining</b>	<b>non-DBW remaining</b>
<b>Expected Income</b>						
Memberships (Regular and windsurf locker)	\$201,000		\$155,157	77%		\$45,843
DBW reimbursement	\$57,000	\$57,000	\$22,499	39%	\$34,501	\$0
UC Work-Study Reimbursement	\$24,000		\$9,535	40%		\$14,465
Donations, surplus sales, interest, etc.	\$6,000		\$3,393	57%		\$2,607
<b>Total Income</b>	<b>\$288,000</b>	<b>\$57,000</b>	<b>\$190,583</b>	<b>66%</b>	<b>\$34,501</b>	<b>\$62,916</b>
<b>Authorized Spending</b>						
Club activities	\$17,500		\$7,773	44%		\$9,727
Dinghies and rescue skiffs	\$55,900	\$18,900	\$47,560	85%	\$0	\$8,340
Windsurfing	\$37,000	\$0	\$24,644	67%	\$0	\$12,356
Keelboats	\$29,700	\$3,165	\$26,025	88%	\$0	\$3,675
Dayleaders	\$72,000		\$50,134	70%		\$21,866
Clubhouse and Yard	\$18,000		\$11,776	65%		\$6,224
General Overhead	\$74,000	\$4,000	\$41,901	57%	\$3,114	\$28,984
<b>Total Spending</b>	<b>\$304,100</b>	<b>\$26,065</b>	<b>\$209,814</b>	<b>69%</b>	<b>\$3,114</b>	<b>\$91,172</b>

Regular dues in October were 16% less than the amount expected pre-covid, while weather scored 32% lower than the average for the last five years.



**October 25 Excomm meeting 6:00 PM on Zoom**



JB: Motion to approve 2023 Senior Study Group Coordinator as Senior Project for George Posner

Voted on Slack : 100%

JB: Motion to approve Christian Bauer as Senior Dinghy Sailor. He has met all of the requirements.

Voted on Slack : 100%

## **October 11 Excomm meeting 6:00 PM on Zoom**

BH: Motion to approve Annalise Hoopes as a Dinghy Senior. She has successfully completed all of the senior requirements!

Voted on Zoom, majority of positions present

### **Treasurer's Report 10/7/22**

As of this date we have \$115,117 in the club's bank accounts, up \$9,176 from last report on 9/7/22. We also have a \$10,000 Series I savings bond, and \$23,394 in expected reimbursements from the Division of Boating and Waterways for items that we've already paid for.

<b>Income 9/8 - 10/7/22</b>	
Regular memberships:	\$19,307
Windsurf Locker memberships:	\$233
DBW grant: reimbursement for instructor training on last year's grant	\$10,120
Donations: Big thanks!	\$204
UC workstudy reimbursement	\$5,315
<b>Total Income</b>	<b>\$35,179</b>

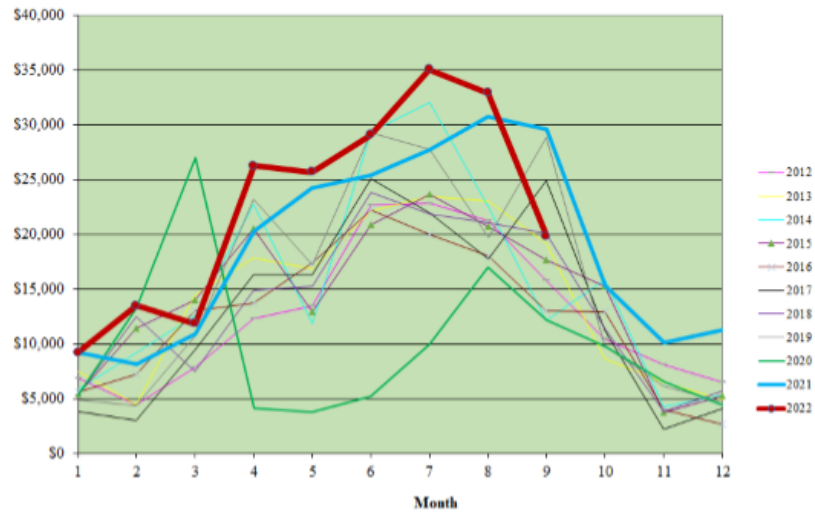
<b>Spending 9/8 - 10/7/22</b>	
<b>Dinghies</b> --Quest hiking straps, Venture main repair, tiller saddles, 6 telescoping paddles, line, nylocknuts	\$471
<b>Dayleaders:</b> wages, taxes, payroll processing	\$8,772
<b>Windsurf</b> -- 5 Goya Jr. boards, anchors for SUPs for yoga	\$5,025
<b>Clubhouse and Yard</b> --portapotty service, propane, table, sun shades and eyescrews for yard, hammock for deck, wiring connectors, wasp traps, padlock, paddle leashes, dry erase marker set, cord, dish detergent, wetsuit hangers, sign paper	\$850
<b>Insurance</b> -- workers comp 2022-23 deposit	\$3,361
<b>Activities</b> --food for 2 Open Houses, table, food for parties, deposit on Berkeley Yacht Club rental for November GMM, food for racing dinners, donuts for Sunday racing	\$1,877
<b>Keelboats</b> --yard charges for haulout and bottom paint of Meritorious, dive five hulls Sept 12, 2022, webbing adjuster slides, hook, fasteners, eyebolt, wiring connectors, cable clamps, number stickers for motors	\$2,820
<b>Rent</b> --to City of Berkeley for clubhouse and yard space	\$1,064
<b>Safety Equipment</b> --6 unisex / plus size wetsuits (to be reimbursed by DBW on this year's grant)	\$886
<b>Credit card processing charges</b>	\$487
<b>Rescue Skiffs</b> --38.5 gallons gas, kill switches	\$236
<b>Communications</b> -- email service	\$11
<b>Teaching expenses</b> --food for youth sailing with Girl Scouts	\$143
<b>Total Spending</b>	<b>\$26,003</b>

Below is the budget for this fiscal year (5/1/22 – 4/30/23) and the actual income and expenditures to date.

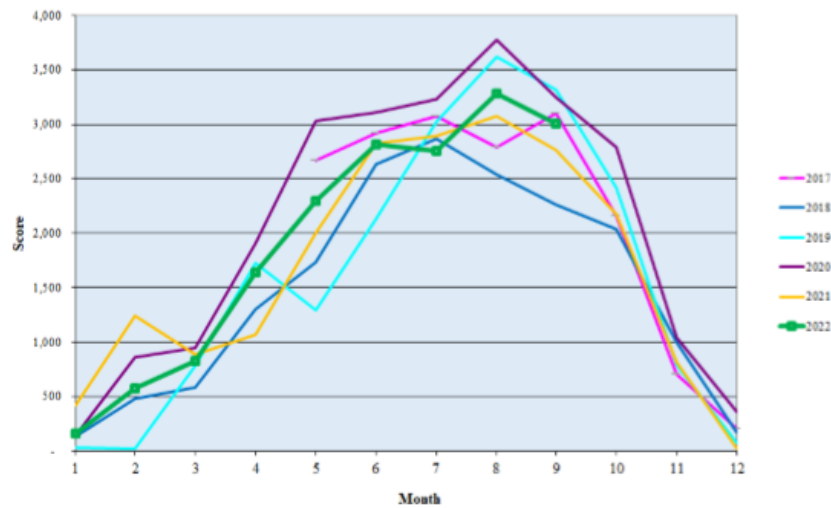
<b>Budget for Fiscal Year 2022-2023 vs actual 5/1/22 - 10/7/22</b>						
	<b>Authorized FY Budget</b>	<b>DBW included</b>	<b>Actual thru 10/7/22 (44% of FY)</b>	<b>% of budget</b>	<b>DBW remaining</b>	<b>non-DBW remaining</b>
<b>Expected Income</b>						
Memberships (Regular and windsurf locker)	\$201,000		\$146,357	73%		\$54,643
DBW reimbursement	\$57,000	\$57,000	\$18,494	32%	\$38,506	\$0
UC Work-Study Reimbursement	\$24,000		\$7,661	32%		\$16,339
Donations, surplus sales, interest, etc.	\$6,000		\$2,364	39%		\$3,636
<b>Total Income</b>	<b>\$288,000</b>	<b>\$57,000</b>	<b>\$174,875</b>	<b>61%</b>	<b>\$38,506</b>	<b>\$74,618</b>
<b>Authorized Spending</b>						
Club activities	\$17,500		\$6,532	37%		\$10,968
Dinghies and rescue skiffs	\$55,900	\$18,900	\$13,924	25%	\$18,093	\$23,883
Windsurfing	\$37,000	\$0	\$22,022	60%	\$0	\$14,978
Keelboats	\$29,700	\$3,165	\$23,606	79%	\$0	\$6,094
Dayleaders	\$72,000		\$43,936	61%		\$28,064
Clubhouse and Yard	\$18,000		\$9,689	54%		\$8,311
General Overhead	\$74,000	\$4,000	\$37,887	51%	\$3,114	\$32,999
<b>Total Spending</b>	<b>\$304,100</b>	<b>\$26,065</b>	<b>\$157,596</b>	<b>52%</b>	<b>\$21,207</b>	<b>\$125,297</b>

Regular dues in September were 1% less than the amount expected pre-covid, while weather scored just 4% higher than the average for the last five years.

**Monthly Regular Membership Dues Income**



**Monthly Weather Scoring**



**October 4 Excomm meeting 6:00 PM on Zoom**

JB: Motion to approve Senior Project for Lucian Beebe. Organize a program to provide one on one instruction over several weeks to students who are close to Junior but need work on advanced maneuvers.

Voted on Slack : 100%

## **September 20 Excomm meeting 6:00PM on Zoom**

PK: Motion to approve Senior Skipper project for Sarah Herbelin to coordinate grant application to the CA Department of Parks and Recreation, Division of Boating and Waterways, and to approve her appointment as chair of the DBW grant application committee

Voted on Slack : 100%

CH: Motion to approve Lifetime Membership for Deepti Karandur for her service to the club as Youth Ride Chair 2018-2022

Voted on Slack : 100%

CH Motion to approve Lifetime Membership for Caryl Woulfe who served as Women's Sailing Chair the past several years up until 2022 and for her service to the club?

Voted on Slack : 100%

October 25

### **Treasurer's Report 9/7/22**

As of this date we had \$105,941 in the bank accounts, down \$3,370 from last report on 8/7/22. We also have a \$10,000 Series I savings bond, and \$29,836 in expected reimbursements from the Division of Boating and Waterways for items that we've already paid for.

<b>Income 8/8 - 9/7/22</b>	
Regular memberships:	\$29,475
Donations: Big thanks!	\$227
credit card cashback rewards	\$200
UC workstudy reimbursement	\$396
<b>Total Income</b>	<b>\$30,298</b>

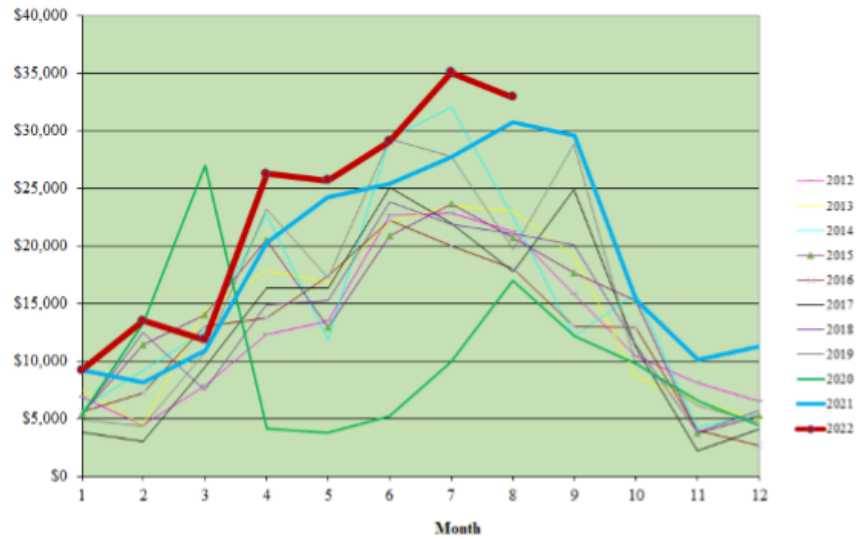
<b>Spending 8/8 - 9/7/22</b>	
<b>Dinghies</b> --balance for purchase of 11 gennakers, deposit on 12 mainsails (3 on DBW grant) and 4 jibs, 3 Venture booms, jib furling cleats, hiking stick universals, RS500 main repair	\$7,979
<b>Dayleaders:</b> wages, taxes, payroll processing	\$10,748
<b>Windsurf</b> -- 2 windsurf boards Gecko HRS 122l, supplies for windsurf board repair	\$2,487
<b>Clubhouse and Yard</b> --portapotty service, propane, towels, spray, gloves, fasteners, markers, zipties, silicone sealant, trashbags	\$637
<b>Insurance</b> -- Directors & Officers Insurance 2022-23 renewal	\$1,492
<b>Activities</b> --food for GMM dinner and Open House, snack, milk, food for party, food for racing dinner, donuts for Sunday racing	\$1,340
<b>Keelboats</b> --2 keelboat motors (on DBW grant), electric outboard motor and battery, parts for Seahorse motor, motor tuneup parts, twine, shock cord, rivets, rivets, screws, keelboat cabin dehumidifier, less refund on returned bow chocks	\$5,436
<b>Rent</b> --to City of Berkeley for clubhouse and yard space	\$1,064
<b>Taxes</b> --DMV fee	\$10
<b>Safety Equipment</b> --propeller guard	\$499
<b>Credit card processing charges</b>	\$719
<b>Rescue Skiffs</b> -- 77 gallons gas, spare skiff steering cable	\$588
<b>Tools</b> --dremel tool, ropecutter and spare blades, drill bit set, screwdriver	\$243
<b>Communications</b> -- internet service, email service	\$61
<b>Office Supplies</b> --stamps for Treasurer	\$98
<b>Teaching expenses</b> --food for Fast Track dinners	\$627
<b>Total Spending</b>	<b>\$34,028</b>

Below is the budget for this fiscal year (5/1/22 – 4/30/23) and the actual income and expenditures to date.

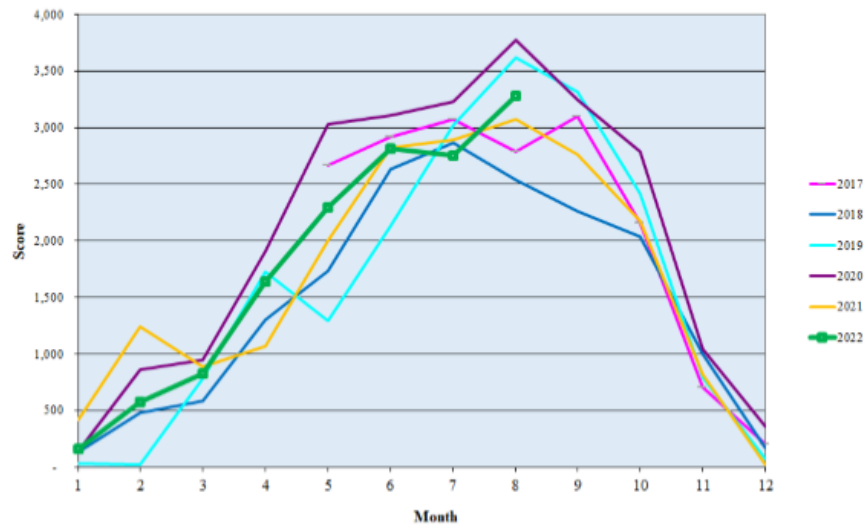
<b>Budget for Fiscal Year 2022-2023 vs actual 5/1/22 - 9/7/22</b>						
	<b>Authorized FY Budget</b>	<b>DBW included</b>	<b>Actual thru 9/7/22 (35% of FY)</b>	<b>% of budget</b>	<b>DBW remaining</b>	<b>non-DBW remaining</b>
<b>Expected Income</b>						
Memberships (Regular and windsurf locker)	\$201,000		\$126,817	63%		\$74,183
DBW reimbursement	\$57,000	\$57,000	\$8,374	15%	\$48,626	\$0
UC Work-Study Reimbursement	\$24,000		\$2,346	10%		\$21,654
Donations, surplus sales, interest, etc.	\$6,000		\$2,160	36%		\$3,840
<b>Total Income</b>	<b>\$288,000</b>	<b>\$57,000</b>	<b>\$139,696</b>	<b>49%</b>	<b>\$48,626</b>	<b>\$99,677</b>
<b>Authorized Spending</b>						
Club activities	\$17,500		\$4,655	27%		\$12,845
Dinghies and rescue skiffs	\$55,900	\$18,900	\$13,217	24%	\$18,093	\$24,590
Windsurfing	\$37,000	\$0	\$16,997	46%	\$0	\$20,003
Keelboats	\$29,700	\$3,165	\$20,786	70%	\$0	\$8,914
Dayleaders	\$72,000		\$35,165	49%		\$36,836
Clubhouse and Yard	\$18,000		\$8,839	49%		\$9,161
General Overhead	\$74,000	\$4,000	\$31,935	43%	\$4,000	\$38,065
<b>Total Spending</b>	<b>\$304,100</b>	<b>\$26,065</b>	<b>\$131,593</b>	<b>43%</b>	<b>\$22,093</b>	<b>\$150,414</b>

Regular dues in August were 40% more than the amount expected pre-covid, while weather scored just 1% higher than the average for the last five years.

**Monthly Regular Membership Dues Income**



**Monthly Weather Scoring**



**September 6 Excomm meeting 6:00PM on Zoom**



**August 23 Excomm meeting 6:00PM on Zoom**

**August 9 Excomm meeting 6:00PM on Zoom**

JB: Approve Senior Project for Christian Bauer - Co-Fast Track Coordinator for August 2022

Voted on Slack : 100%

### **Treasurer's Report 10/7/22**

As of this date we have \$115,117 in the club's bank accounts, up \$9,176 from last report on 9/7/22. We also have a \$10,000 Series I savings bond, and \$23,394 in expected reimbursements from the Division of Boating and Waterways for items that we've already paid for.

<b>Income 9/8 - 10/7/22</b>	
Regular memberships:	\$19,307
Windsurf Locker memberships:	\$233
DBW grant: reimbursement for instructor training on last year's grant	\$10,120
Donations: Big thanks!	\$204
UC workstudy reimbursement	\$5,315
<b>Total Income</b>	<b>\$35,179</b>

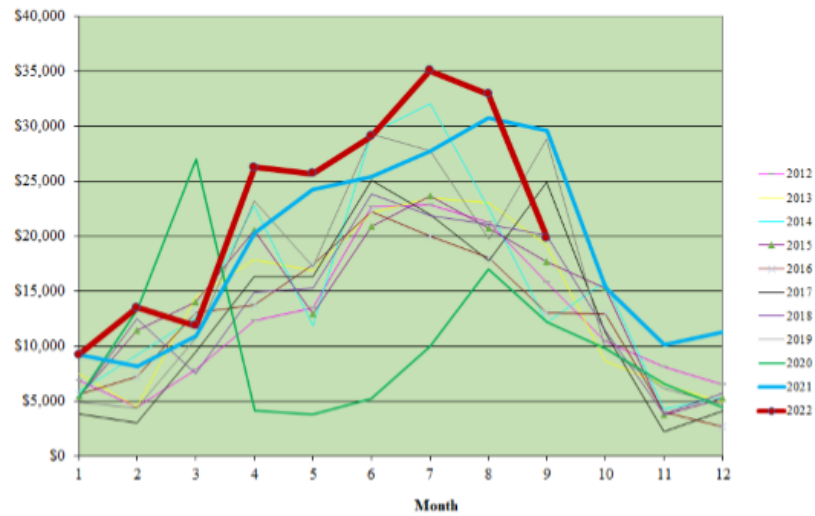
<b>Spending 9/8 - 10/7/22</b>	
<b>Dinghies</b> --Quest hiking straps, Venture main repair, tiller saddles, 6 telescoping paddles, line, nylocknuts	\$471
<b>Dayleaders:</b> wages, taxes, payroll processing	\$8,772
<b>Windsurf</b> -- 5 Goya Jr. boards, anchors for SUPs for yoga	\$5,025
<b>Clubhouse and Yard</b> --portapotty service, propane, table, sun shades and eyescrews for yard, hammock for deck, wiring connectors, wasp traps, padlock, paddle leashes, dry erase marker set, cord, dish detergent, wetsuit hangers, sign paper	\$850
<b>Insurance</b> -- workers comp 2022-23 deposit	\$3,361
<b>Activities</b> --food for 2 Open Houses, table, food for parties, deposit on Berkeley Yacht Club rental for November GMM, food for racing dinners, donuts for Sunday racing	\$1,877
<b>Keelboats</b> --yard charges for haulout and bottom paint of Meritorious, dive five hulls Sept 12, 2022, webbing adjuster slides, hook, fasteners, eyebolt, wiring connectors, cable clamps, number stickers for motors	\$2,820
<b>Rent</b> --to City of Berkeley for clubhouse and yard space	\$1,064
<b>Safety Equipment</b> --6 unisex / plus size wetsuits (to be reimbursed by DBW on this year's grant)	\$886
<b>Credit card processing charges</b>	\$487
<b>Rescue Skiffs</b> --38.5 gallons gas, kill switches	\$236
<b>Communications</b> -- email service	\$11
<b>Teaching expenses</b> --food for youth sailing with Girl Scouts	\$143
<b>Total Spending</b>	<b>\$26,003</b>

Below is the budget for this fiscal year (5/1/22 – 4/30/23) and the actual income and expenditures to date.

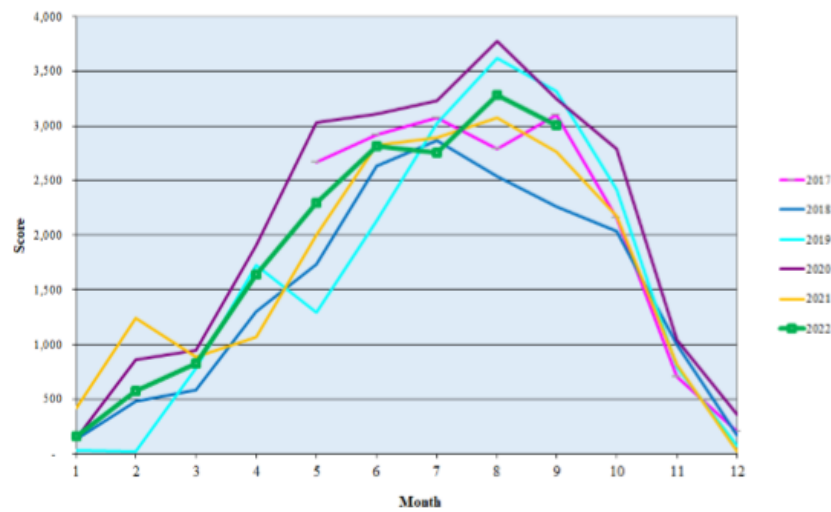
<b>Budget for Fiscal Year 2022-2023 vs actual 5/1/22 - 10/7/22</b>						
	<b>Authorized FY Budget</b>	<b>DBW included</b>	<b>Actual thru 10/7/22 (44% of FY)</b>	<b>% of budget</b>	<b>DBW remaining</b>	<b>non-DBW remaining</b>
<b>Expected Income</b>						
Memberships (Regular and windsurf locker)	\$201,000		\$146,357	73%		\$54,643
DBW reimbursement	\$57,000	\$57,000	\$18,494	32%	\$38,506	\$0
UC Work-Study Reimbursement	\$24,000		\$7,661	32%		\$16,339
Donations, surplus sales, interest, etc.	\$6,000		\$2,364	39%		\$3,636
<b>Total Income</b>	<b>\$288,000</b>	<b>\$57,000</b>	<b>\$174,875</b>	<b>61%</b>	<b>\$38,506</b>	<b>\$74,618</b>
<b>Authorized Spending</b>						
Club activities	\$17,500		\$6,532	37%		\$10,968
Dinghies and rescue skiffs	\$55,900	\$18,900	\$13,924	25%	\$18,093	\$23,883
Windsurfing	\$37,000	\$0	\$22,022	60%	\$0	\$14,978
Keelboats	\$29,700	\$3,165	\$23,606	79%	\$0	\$6,094
Dayleaders	\$72,000		\$43,936	61%		\$28,064
Clubhouse and Yard	\$18,000		\$9,689	54%		\$8,311
General Overhead	\$74,000	\$4,000	\$37,887	51%	\$3,114	\$32,999
<b>Total Spending</b>	<b>\$304,100</b>	<b>\$26,065</b>	<b>\$157,596</b>	<b>52%</b>	<b>\$21,207</b>	<b>\$125,297</b>

Regular dues in September were 1% less than the amount expected pre-covid, while weather scored just 4% higher than the average for the last five years.

**Monthly Regular Membership Dues Income**



**Monthly Weather Scoring**



## July 26 Excomm meeting 6:00PM on Zoom

RA: Motion to approve Memo as cruising skipper

Voted on Slack : 100%

AR: Motion to approve Lifetime Membership for Matt Hess who served as Rear Commodore during the 2018-19 season for his service to the club?

Voted on Slack : 100%

## July 12 Excomm meeting 6:00PM on Zoom

JB: Proposal to change CSC ORs as follows (Polly motion to follow)

From

### **M.1. Cruising Skipper Rating**

1. Required Tests: Sr Skipper, Cruising written test, Standard First Aid Course, **3 qualifying cruises**, approval by ExComm based on reports from skippers who administered the qualifying cruises

### **M.2. Qualifying Cruises**

1. Candidate must administer at least 3 Lottery Signup Cruises, only **one cruise may be in dinghies**.

-----

To

### **M.1. Cruising Skipper Rating**

1. Required Tests: Sr Skipper, Cruising written test, Standard First Aid Course, **3 keelboat qualifying cruises**, approval by ExComm based on reports from skippers who administered the qualifying cruises

### **M.2. Qualifying Cruises**

1. Candidate must administer at least 3 Lottery Signup Cruises. **One dinghy cruise, within the Cruising Dinghy Area, is required to also gain Dinghy Cruising privileges.**

**Any Senior Skipper who has passed the Cruise Written and has completed at least one supervised cruise with a favorable evaluation since Jan 1, 2021 is exempt from this change. The exemption expires at the end of 2022.**

Voted on Slack : 100%

JB: Motion to approve Alan Champion as Dinghy Cruise Skipper based on his considerable dinghy experience before the requirement was in place

Voted on Slack 100%

### **Treasurer's Report 7/7/22**

As of this date we had \$99,148 in cash, up \$5,486 from last report on 6/7/22. We also have a \$10,000 Series I savings bond, and \$37,921 in expected reimbursements from the Division of Boating and Waterways for items that we've already paid for.

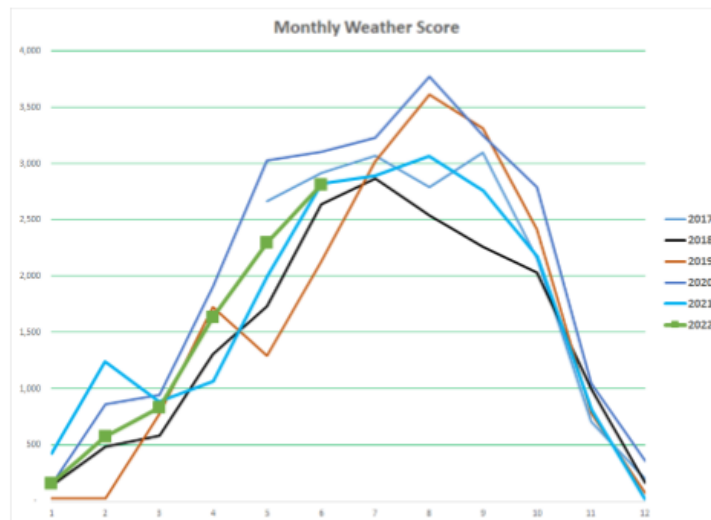
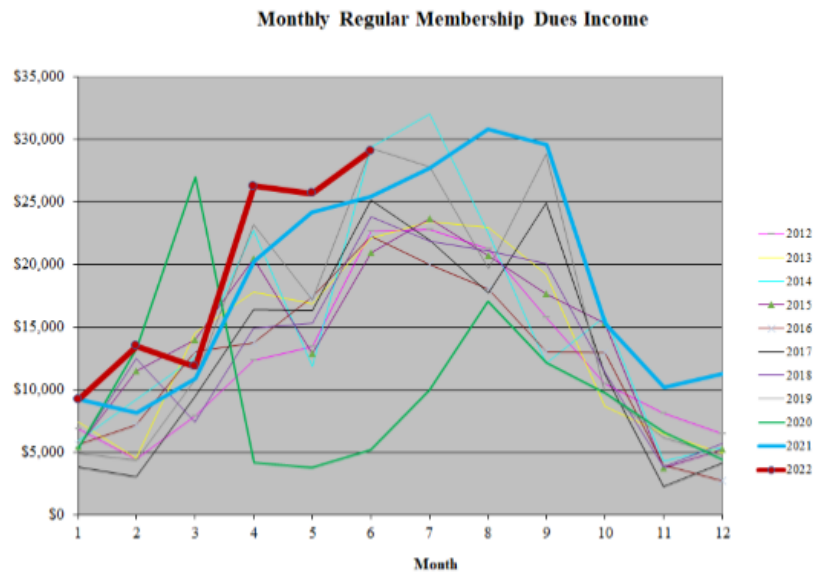
<b>Income 6/8 - 7/7/22</b>	
Regular memberships:	\$28,476
Donations: Big thanks!	\$304
Bank promotional rewards	\$300
<b>Total Income</b>	<b>\$29,081</b>

<b>Spending 6/8 - 7/7/22</b>	
<b>Dinghies</b> --caulk, cleats, corks, fasteners, hiking stick universal joints, split rings, hose clamps, tape, shock cord	\$518
<b>Dayleaders:</b> wages, taxes, payroll processing	\$6,280
<b>Windsurf</b> --36 harness lines	\$682
<b>Clubhouse and Yard</b> --portapotty service, supplies for swim course markers, propane, towels, lumber and screws for sail rack, pulleys and cleat for clubhouse hanging storage, screws, trash bags, epoxy, thermometer, bike tube patches, glue	\$1,459
<b>Activities</b> --food for Open House, parties, and racing dinners	\$776
<b>Keelboats</b> --hull cleaning 6/21/22, 6 paddles, wiring supplies, anchor, shackle, heatshrink, fasteners, sponge, fuses, ring, fuel line connectors, key float, ball bearings, eye screw, swivel, bolt, thimbles	\$818
<b>Savings Bond</b> -- cashable after 6/29/2023, full interest after 6/29/2026	\$10,000
<b>Rent</b> --to City of Berkeley for clubhouse and yard space	\$1,064
<b>Taxes</b> --DMV registration fee	\$15
<b>Safety Equipment</b> --VHF radios for dayleaders, warranties	\$232
<b>Credit card processing charges</b>	\$685
<b>Rescue Skiffs</b> --25 gal gas, fender, boat hooks	\$257
<b>Communications</b> --Iwindsurf subscription for clubhouse display, email service	\$131
<b>Office Supplies</b> --bookkeeping software license	\$78
<b>Teaching expenses</b> --food for Fast Track dinners	\$599
<b>Total Spending</b>	<b>\$23,595</b>

Below is the budget for this fiscal year (5/1/22 – 4/30/23) and the actual income and expenditures to date.

<b>Budget for Fiscal Year 2022-2023 vs actual 5/1/22 - 7/7/22</b>						
	<b>Authorized FY Budget</b>	<b>DBW included</b>	<b>Actual thru 7/7/22 (18% of FY)</b>	<b>% of budget</b>	<b>DBW remaining</b>	<b>non-DBW remaining</b>
<b>Expected Income</b>						
Memberships (Regular and windsurf locker)	\$201,000		\$60,872	30%		\$140,128
DBW reimbursement	\$57,000	\$57,000	\$0	0%	\$57,000	\$0
UC Work-Study Reimbursement	\$24,000		\$1,949	8%		\$22,051
Donations, surplus sales, interest, etc.	\$6,000		\$1,412	24%		\$4,588
<b>Total Income</b>	<b>\$288,000</b>	<b>\$57,000</b>	<b>\$64,233</b>	<b>22%</b>	<b>\$57,000</b>	<b>\$166,767</b>
<b>Authorized Spending</b>						
Club activities	\$17,500		\$2,240	13%		\$15,260
Dinghies and rescue skiffs	\$55,900	\$18,900	\$2,007	4%	\$18,093	\$35,800
Windsurfing	\$37,000	\$0	\$10,936	30%	\$0	\$26,064
Keelboats	\$29,700	\$3,165	\$8,560	29%	\$3,165	\$17,975
Dayleaders	\$72,000		\$14,692	20%		\$57,308
Clubhouse and Yard	\$18,000		\$5,830	32%		\$12,170
General Overhead	\$74,000	\$4,000	\$18,658	25%	\$4,000	\$51,342
<b>Total Spending</b>	<b>\$304,100</b>	<b>\$26,065</b>	<b>\$62,923</b>	<b>21%</b>	<b>\$25,258</b>	<b>\$215,919</b>

Regular dues in June were 7% more than the amount expected pre-covid, while weather scored 5% higher than the average for the last five years.



**June 28 Excomm meeting 6:00PM on Zoom**



PK Invest \$10k in US Treasury I bond?

Voted on Slack 100%

JB: Motion to approve Andy Hacket as Cruise Skipper for Keelboat and Dinghy

Voted on Slack 100%

## **June 14 Excomm meeting 6:00PM on Zoom**

SS: Motion to amend the OR section D 1. By adding "Equipment Inspection" test to the junior windsurfer white card.

Voted on Slack 100%

### **Treasurer's Report 6/7/22**

As of this date we had \$93,662 in cash, up \$2,254 from last report on 5/7/22. We also have \$37,921 in expected reimbursements from the Division of Boating and Waterways for items that we've already paid for. Since the 5/7/22 report, major spending included hauling out keelboat Uncle Donald and repairing its rudder, dayleader wages for May, 13 new windsurf booms, and supplies to convert the windsurf yard gate from swing to rolling.

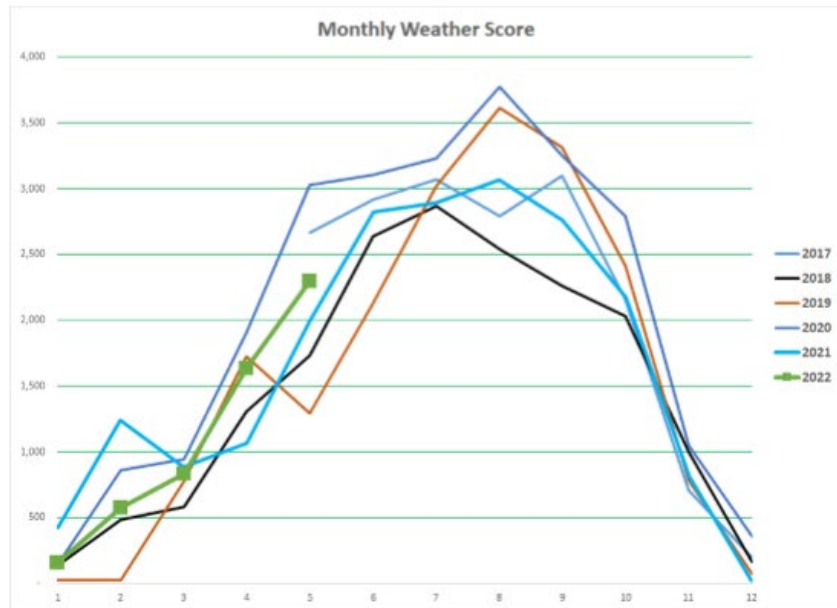
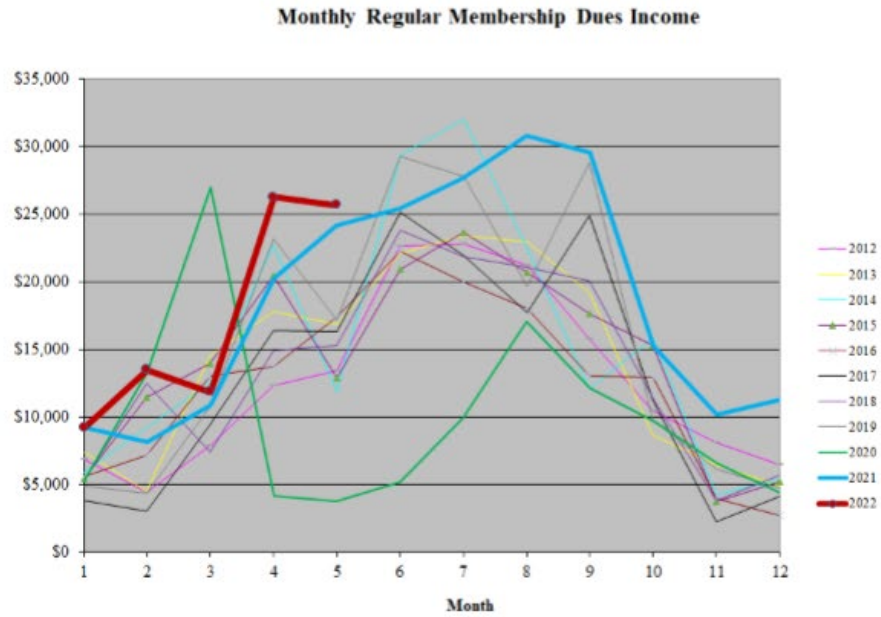
<b>Income 5/8 - 6/7/22</b>	
Regular memberships:	\$24,631
Windsurf Locker memberships:	\$600
Donations:	\$329
Surplus equipment sales: line, sailbag	\$79
Credit card cashback rewards	\$200
UC workstudy reimbursement	\$816
<b>Total Income</b>	<b>\$26,656</b>

<b>Spending 5/8 - 6/7/22</b>	
<b>Dinghies</b> --anchor line, masthead float, fiberglass mat	\$593
<b>Dayleaders:</b> wages, taxes, payroll processing	\$4,640
<b>Windsurf</b> --13 booms, 30 nose pads, spray paint	\$3,640
<b>Clubhouse and Yard</b> --portapotty service, supplies for converting windsurf yard gate from swing to rolling, propane, rice cooker, snack, bandaids, lighter, glue, beverage dispenser, soda, cups, fasteners, screwdriver bits, anemometer parts, paper plates, bowls, loctite, broom, goo gone, masks	\$2,647
<b>Activities</b> --food for General Membership Meeting and other parties, snack for clubhouse, gas for snack-getting errands, snack and food for racing	\$908
<b>Keelboats</b> --haulout of Uncle Donald to repair broken rudder and rudder shaft bearings and to inspect rig, hull cleaning (May 13), halyard shackles, line, sandpaper, fairlead, fasteners, end stops, shackle, engine latch	\$7,474
<b>Rent</b> --to City of Berkeley for clubhouse and yard space	\$1,064
<b>Taxes</b> --DMV registration fees, State of California charity registration renewal fee	\$118
<b>Safety Equipment:</b> 1st aid supplies	\$13
<b>Credit card processing charges</b>	\$601
<b>Rescue Skiffs</b> --49.6 gal gas	\$313
<b>Tools</b> --screwdrivers, bitholders, bits, hexkey set, screws	\$36
<b>Communications</b> --website exam software programming, internet service, website software subscriptions	\$955
<b>Office Supplies</b> --IRS reporting form filing fee, folders, envelopes	\$48
<b>Teaching expenses</b> --windsurf instructor training fee, copying, food for Fast Track dinners	\$1,353
<b>Total Spending</b>	<b>\$24,402</b>

Below is the budget for this fiscal year (5/1/22 – 4/30/23) and the actual income and expenditures to date.

<b>Budget for Fiscal Year 2022-2023 vs actual 5/1/22 - 6/7/22</b>						
	<b>Authorized FY Budget</b>	<b>DBW included</b>	<b>Actual thru 6/7/22 (10% of FY)</b>	<b>% of budget</b>	<b>DBW remaining</b>	<b>non-DBW remaining</b>
<b>Expected Income</b>						
Memberships (Regular and windsurf locker)	\$201,000		\$32,395	16%		\$168,605
DBW reimbursement	\$57,000	\$57,000	\$0	0%	\$57,000	\$0
UC Work-Study Reimbursement	\$24,000		\$1,949	8%		\$22,051
Donations, surplus sales, interest, etc.	\$6,000		\$808	13%		\$5,192
<b>Total Income</b>	<b>\$288,000</b>	<b>\$57,000</b>	<b>\$35,153</b>	<b>12%</b>	<b>\$57,000</b>	<b>\$195,847</b>
<b>Authorized Spending</b>						
Club activities	\$17,500		\$1,463	8%		\$16,037
Dinghies and rescue skiffs	\$55,900	\$18,900	\$1,232	2%	\$18,093	\$36,575
Windsurfing	\$37,000	\$0	\$10,254	28%	\$0	\$26,746
Keelboats	\$29,700	\$3,165	\$7,742	26%	\$3,165	\$18,793
Dayleaders	\$72,000		\$8,412	12%		\$63,588
Clubhouse and Yard	\$18,000		\$4,371	24%		\$13,629
General Overhead	\$74,000	\$4,000	\$5,854	8%	\$4,000	\$64,146
<b>Total Spending</b>	<b>\$304,100</b>	<b>\$26,065</b>	<b>\$39,329</b>	<b>13%</b>	<b>\$25,258</b>	<b>\$239,514</b>

Regular dues in May were 51% more than the amount expected pre-covid, while weather scored 7% higher than the average for the last five years.



**May 30 Excomm meeting 6:00PM on Zoom**

## **May 16 Excomm meeting 6:00PM on Zoom**

JB: Motion to approve Brian Nishi's Senior Project - Fast Track Co-Coordinator

Voted on Slack 100%

SS: Motion to Approve Eric Ams Senior Rationg. Eric completed all the requirements to become a senior windsurfer.

Voted on Slack 100%

JB: Motion to approve Senior Project for 2022 Fast Track Coordinators: Audrey Yen, Madison Jewell, Sven Junkergard, Ahn Bui, Jesse Homchand, Justin Adamson

Voted on Slack 100%

### **Treasurer's Report 5/7/22**

This is the report for the beginning of the fiscal year, covering only seven days.

As of this date we had \$91,408 in cash, down \$6,430 from 4/30/22. Dues income was great for the week. Major expenses included 6 new Jr windsurf boards, dayleaders in April, and teaching expenses.

<b>Income 5/1 - 5/7/22</b>	
Regular memberships:	\$6,764
Windsurf Locker memberships:	\$400
Bank promotional bonus, credit card cashback rewards	\$200
UC workstudy reimbursement	\$1,133
<b>Total Income</b>	<b>\$8,497</b>

<b>Spending 5/1 - 5/7/22</b>	
<b>Dinghies</b> --anchors, shackles, chains	\$197
<b>Dayleaders:</b> wages, taxes, dayleader shoes	\$3,772
<b>Windsurf</b> --6 Gecko windsurf boards, freight for 4 Viper windsurf boards	\$6,614
<b>Clubhouse and Yard</b> --3 months garbage service, portapotty service, hot cups, plates, paper towels, battery charger part, plastic forks	\$1,724
<b>Activities</b> --food for parties, snack for clubhouse	\$556
<b>Keelboats</b> --gelcoat, sandpaper, cups, styrene, winch handle, caulk, fasteners, fuel tank, epoxy resin, roller	\$268
<b>Safety Equipment:</b> sunscreen	\$141
<b>Credit card processing charges</b>	\$175
<b>Rescue Skiffs</b> --engine parts, anchor, shackles, chain, less credit return ignition switch box parts	\$130
<b>Tools</b> --dremel wheels	\$22
<b>Communications</b> --website software subscriptions	\$202
<b>Teaching expenses</b> --instructor hats, food for Fast Track dinners, pizza for windsurf seminar	\$1,127
<b>Total Spending</b>	<b>\$14,927</b>

Below is the budget we passed in April, with the first week's expenses.

<b>Budget for Fiscal Year 2022-2023</b> <b>vs actual 5/1/22 - 5/7/22</b>						
	<b>Authorized FY Budget</b>	<b>DBW included</b>	<b>Actual thru 5/7/22 (2% of FY)</b>	<b>% of budget</b>	<b>DBW remaining</b>	<b>non-DBW remaining</b>
<b>Expected Income</b>						
Memberships (Regular and windsurf locker)	\$201,000		\$7,164	4%		\$193,836
DBW reimbursement	\$57,000	\$57,000	\$0	0%	\$57,000	\$0
UC Work-Study Reimbursement	\$24,000		\$1,133	5%		\$22,867
Donations, surplus sales, interest, etc.	\$6,000		\$200	3%		\$5,800
<b>Total Income</b>	<b>\$288,000</b>	<b>\$57,000</b>	<b>\$8,497</b>	<b>3%</b>	<b>\$57,000</b>	<b>\$222,503</b>
<b>Authorized Spending</b>						
Club activities	\$17,500		\$556	3%		\$16,944
Dinghies and rescue skiffs	\$55,900	\$18,900	\$326	1%	\$18,900	\$37,481
Windsurfing	\$37,000	\$0	\$6,614	18%	\$0	\$30,386
Keelboats	\$29,700	\$3,165	\$268	1%	\$3,165	\$26,267
Dayleaders	\$72,000		\$3,772	5%		\$68,228
Clubhouse and Yard	\$18,000		\$1,724	10%		\$16,276
General Overhead	\$74,000	\$4,000	\$1,667	2%	\$4,000	\$68,333
<b>Total Spending</b>	<b>\$304,100</b>	<b>\$26,065</b>	<b>\$14,927</b>	<b>5%</b>	<b>\$25,258</b>	<b>\$263,915</b>

**May 2 Excomm meeting 6:00PM on Zoom**

### **Treasurer's Report 4/30/22**

This is the report for the end of the fiscal year, with some end of year expenses, including deposits made on purchases to be made in the fiscal year starting 5/1/22.

As of this date we had \$97,838 in cash, up \$6,472 from the last report on 4/7/22. Cash is up because of strong dues income, including annual payments for the windsurf lockers which are due 5/1. The dues outweighs large expenses including deposits on dinghy sails and on a new sailboat, plus a used sailboat. In addition to the cash balance, we have about \$26k that we expect to be paid by DBW for items we've already paid for.

<b>Income 4/8 - 4/30/22</b>	
Regular memberships:	\$20,566
Windsurf Locker memberships:	\$4,400
Donations:	\$182
UC workstudy reimbursement	\$180
<b>Total Income</b>	<b>\$25,328</b>

<b>Spending 4/8 - 4/30/22</b>	
<b>Dinghies</b> --deposit on RS500 sailboat, used JY15 sailboat, deposit on Venture mainsails and on Quest and RS500 gennakers	\$11,410
<b>Dayleaders:</b> taxes, payroll processing	\$640
<b>Clubhouse and Yard</b> --propane, table, dry erase markers, clocks	\$145
<b>Activities</b> --food for parties and racing night, clubhouse snax, gas for snack-getting errands	\$854
<b>Keelboats</b> --padlock, electrical supplies, fire extinguisher mount	\$103
<b>Rent</b> --City of Berkeley rent for yard and clubhouse area	\$1,064
<b>Taxes</b> -DMV registration fee on JY15 sailboat	\$106
<b>Safety Equipment:</b> ibuprofen for 1 <sup>st</sup> aid supplies	\$18
<b>Credit card processing charges</b>	\$589
<b>Rescue Skiff</b> --26 gal gas, sensor, switch	\$246
<b>Communications</b> --Open house signs, website software subscription	\$364
Teaching expenses--WIPA fee for windsurf instructor training (DBW grant), lessons snacks	\$3,317
<b>Total Spending</b>	<b>\$18,856</b>



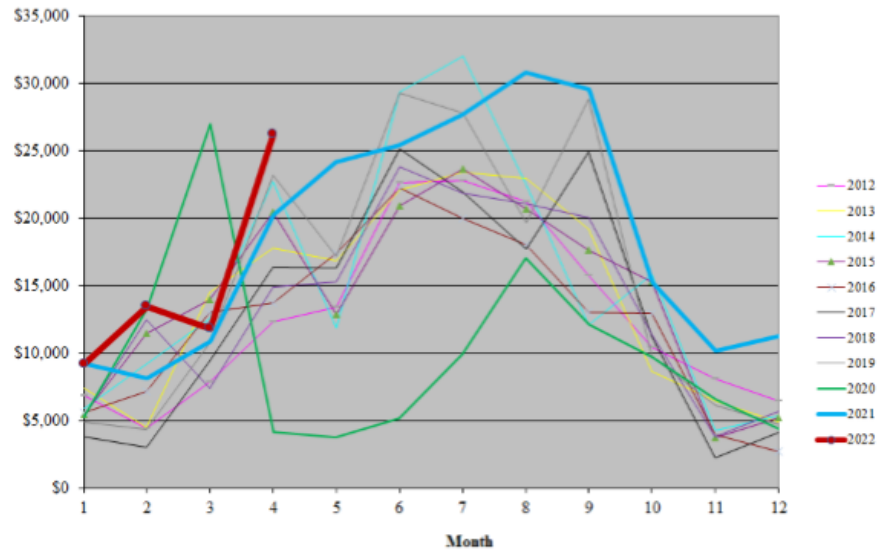
The budget (below) worked out OK, thanks to dues income and donations, both of which were much higher than expected. DBW reimbursements were lower than expected because of delays in purchases and training; some paperwork is still needed to be able to collect the last payments for last year's grant.

Most spending categories had actual expenses below budget. Dinghies was the only exception, the spending exceeded the budget by about \$7k because deposits were made on boats and sails to be received in the next fiscal year.

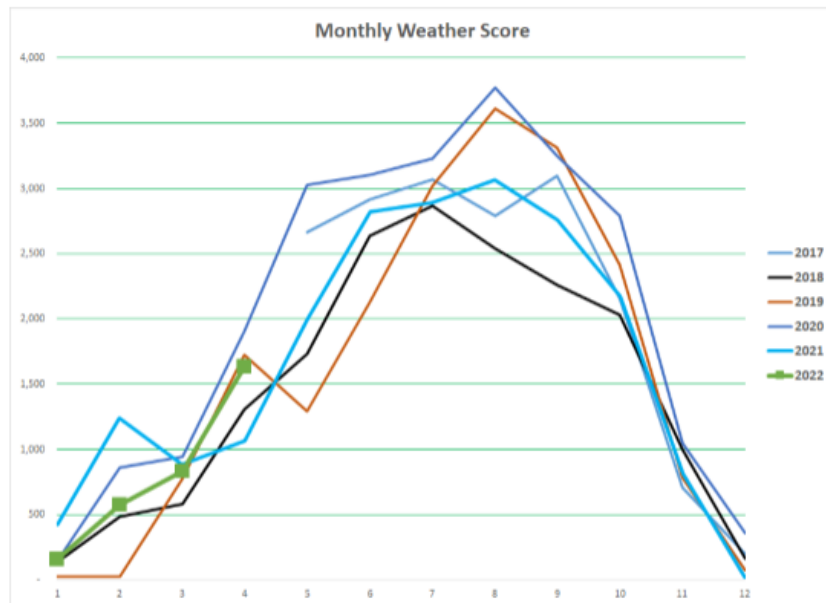
<b>Budget for Fiscal Year 2021-2022 vs actual 5/1/21 - 4/30/22</b>				
	<b>Authorized FY Budget</b>	<b>DBW included</b>	<b>Actual thru 4/30/22 (100% of FY)</b>	<b>% of budget</b>
<b>Expected Income</b>				
Memberships (Regular and windsurf locker)	\$197,000	\$46,000	\$247,268	126%
DBW reimbursement	\$46,000		\$26,861	58%
UC Work-Study Reimbursement	\$21,000		\$12,101	58%
Donations, surplus sales, interest, etc.	\$6,000		\$15,366	256%
<b>Total Income</b>	<b>\$270,000</b>	<b>\$46,000</b>	<b>\$301,597</b>	<b>112%</b>
<b>Authorized Spending</b>				
Club activities	\$16,000	\$4,095 \$11,410 \$3,175 \$58,295 \$15,577 \$84,802 \$34,000	\$7,981	50%
Dinghies and rescue skiffs	\$52,000		\$59,218	114%
Windsurfing	\$37,000		\$27,575	75%
Keelboats	\$39,000		\$28,823	74%
Dayleaders	\$68,000		\$58,295	86%
Clubhouse and Yard	\$18,000		\$15,577	87%
General Overhead	\$93,000		\$84,802	91%
<b>Total Spending</b>	<b>\$323,000</b>	<b>\$34,000</b>	<b>\$282,271</b>	<b>87%</b>

Regular membership dues in April were 36% more than the amount expected pre-covid, and the weather scored 9% more than the average for this month in the previous four years.

**Monthly Regular Membership Dues Income**



**Monthly Weather Score**



**April 18 Excomm meeting 6:00PM on Zoom**

NW: Motion to approve lifetime membership to Eric Lee for his work on Ex Comm, and his contributions during the reopening, and the windsurfing educational program

Voted on Slack 100%

PK: Motion to adopt following budget and to authorize spending up to the amounts listed in the budget, for the fiscal year 5/1/2022 through 4/30/2023

Proposed Budget for CSC 5/1/22 - 4/30/23				
		Proposed FY Budget	Proposed DBW included	change vs previous budget
<b>Expected Income</b>				
	Memberships (Regular and windsurf locker)	\$201,000		\$4,000
	DBW reimbursement	\$57,000	\$57,000	\$11,000
	UC Work-Study Reimbursement	\$24,000		\$3,000
	Donations, surplus sales, interest, etc.	\$6,000		\$0
	<b>Total Income</b>	<b>\$288,000</b>	<b>\$57,000</b>	<b>\$18,000</b>
<b>Authorized Spending</b>				
	Club activities	\$17,500		\$1,500
	Dinghies and rescue skiffs	\$55,900	\$18,900	\$13,900
	Windsurfing	\$37,000	\$0	\$0
	Keelboats	\$29,700	\$3,165	\$700
	Dayleaders	\$72,000		\$4,000
	Clubhouse and Yard	\$18,000		\$0
	General Overhead	\$74,000	\$4,000	\$6,000
	<b>Total Spending</b>	<b>\$304,100</b>	<b>\$26,065</b>	<b>\$26,100</b>

Voted on Slack 100%

JB: Motion to approve Senior Project for Lisa Dinh: Diversity Outreach Intro to Sailing

Voted on Slack 100%

PK: Increase dinghy budget by \$10k to allow making deposit on 2 new dinghies to be delivered next fiscal year and partially reimbursed by DBW (\$5k from CSC)

Voted on Slack 100%

### **April 4 Excomm meeting 6:00PM on Zoom**

PK: Motion to Authorize Treasurer to open a business checking account at US Bank and to be the only officer signing on this account

Voted on Slack 100%

MG: Move to increase the authorized spending for keelboats by \$10k and for general overhead by \$25k

Voted on Slack 100%

### **March 22 Excomm meeting 6:00PM on Zoom**

### **March 8 Ecomm meeting 6:00PM on Zoom**

CH Motion to change potential September Open House dates to 9/18 and 9/11.

Voted on Slack 100%

### **Treasurer's Report 3/7/22**

As of this date we had \$119,043 in cash, up \$2,553 from the last report on 2/7/22. Dues income was strong, as were donations and bank and credit card bonuses and rewards. Major spending in the last 28 days included new PFD's (to be reimbursed by the State of California Department of Parks and Recreation Division of Boating and Waterways (DBW) on this year's grant) and stand up paddle (SUP) boards.

<b>Income 2/8 - 3/7/22</b>	
Regular memberships:	\$14,252
Donations:	\$167
Bank promotional bonus, credit card cashback rewards	\$550
<b>Total Income</b>	<b>\$14,969</b>

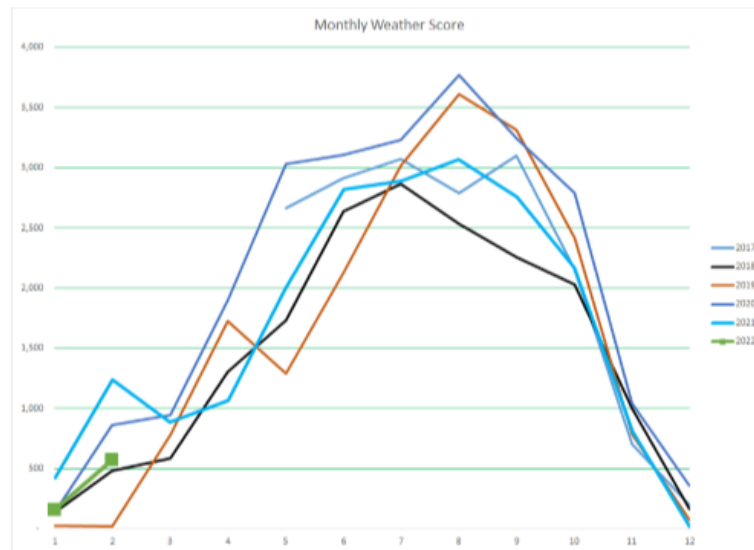
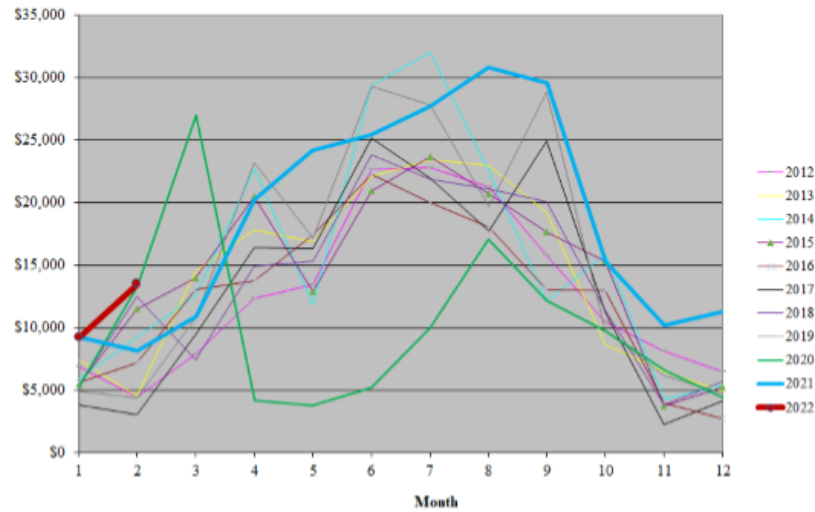
<b>Spending 2/8 - 3/7/22</b>	
Dinghies--3 spools of line	\$578
Dayleaders: wages, taxes, payroll processing	\$2,768
Windsurf--4 SUP boards	\$3,476
Clubhouse and Yard--, portapotty service, propane, kitchen appliance, hasp, cutoff wheels, saw blade, gloves, shower water heater and installation parts, rice cooker, carburetor for weedwhacker	\$670
Activities--food for parties, clubhouse snax, sound system rental, DJ fee	\$1,422
Keelboats--wiring supplies, block, spreader boots, pump, light, line, fairlead	\$354
City of Berkeley--rent for yard and clubhouse area	\$1,064
Safety Equipment: 36 PFD's (2021 DBW equipment grant), AED paddles	\$1,787
Credit card processing charges	\$347
Rescue Skiff--37.1 gal gas, outboard motor flushing adaptors	\$214
Communications--email service, internet service, software subscriptions	\$179
Office Supplies--dayleader logbooks	\$36
Teaching expenses--1st aid class signup fees from students	-\$480
<b>Total Spending</b>	<b>\$12,416</b>

The budget (below) is in great shape. We've already exceeded the projected dues income, and have received more than double the expected donations and rewards income. We've already spent about \$10k on items that DBW will reimburse us for on this year's grant.

<b>Budget for Fiscal Year 2021-2022 vs actual 5/1/21 - 3/7/22</b>						
	<b>Authorized FY Budget</b>	<b>DBW included</b>	<b>Actual thru 3/7/22 (85% of FY)</b>	<b>% of budget</b>	<b>DBW remaining</b>	<b>non-DBW remaining</b>
<b>Expected Income</b>						
Memberships (Regular and windsurf locker)	\$197,000	<b>\$46,000</b>	\$202,210	103%		(\$5,210)
DBW reimbursement	\$46,000		\$26,861	58%	\$19,139	\$0
UC Work-Study Reimbursement	\$21,000		\$9,575	46%		\$11,425
Donations, surplus sales, interest, etc.	\$6,000		\$14,393	240%		(\$8,393)
<b>Total Income</b>	<b>\$270,000</b>		<b>\$253,040</b>	<b>94%</b>	<b>\$19,139</b>	<b>(\$2,179)</b>
<b>Authorized Spending</b>						
Club activities	\$16,000	<b>\$4,095</b>	\$6,485	41%		\$9,515
Dinghies and rescue skiffs	\$42,000		\$29,254	70%	\$0	\$12,746
Windsurfing	\$37,000		\$23,232	63%	\$5,661	\$8,107
Keelboats	\$29,000		\$26,795	92%	\$1,697	\$508
Dayleaders	\$68,000		\$54,911	81%		\$13,089
Clubhouse and Yard	\$18,000	<b>\$15,320</b>	\$14,479	80%		\$3,521
General Overhead	\$68,000		\$57,352	84%	\$1,860	\$8,787
<b>Total Spending</b>	<b>\$278,000</b>		<b>\$212,509</b>	<b>76%</b>	<b>\$9,218</b>	<b>\$56,273</b>

Regular membership dues in February were 59% more than the amount expected pre-covid, and the weather scored 88% of the average for this month in the previous four years.

**Monthly Regular Membership Dues Income**





## **February 22 Excomm meeting 6:00PM on Zoom**

MG Motion to support Diversity Outreach

This program would a) provide statistics to measure the current diversity of the club and b) seek ways to promote diversity at the club. Key activities would be to add survey questions to the current signup page, to report on responses, and to form a committee that can try out educational materials, active outreach, mentoring, and other possible further improvements.

Voted on Slack 100%

**February 8 Excomm meeting 6:00PM on Zoom**

### **Treasurer's Report 2/7/22**

As of this date we had \$116,490 in cash, up \$4,906 from the last report on 1/7/22. Dues and donations were excellent, DBW reimbursed us for the last items from the 2020 grant (rudders that West Coast Sailing had a hard time producing), and Wells Fargo paid us a bonus for opening a new checking account.

<b>Income 1/08 - 2/7/22</b>	
Regular memberships:	\$9,065
DBW grant: reimbursement 4 Quest rudders on 2020 grant	\$2,193
Donations: Benevity, Paypal, 1st Aid fee refund	\$2,249
Bank promotional bonus	\$1,250
UC workstudy reimbursement	\$1,057
<b>Total Income</b>	<b>\$15,814</b>

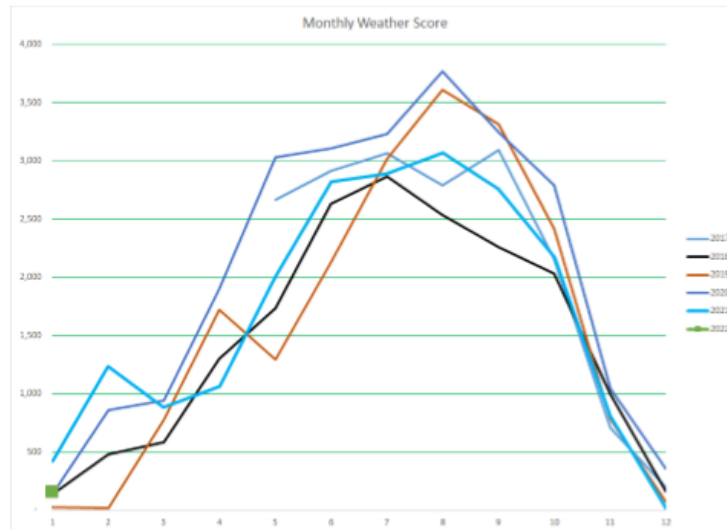
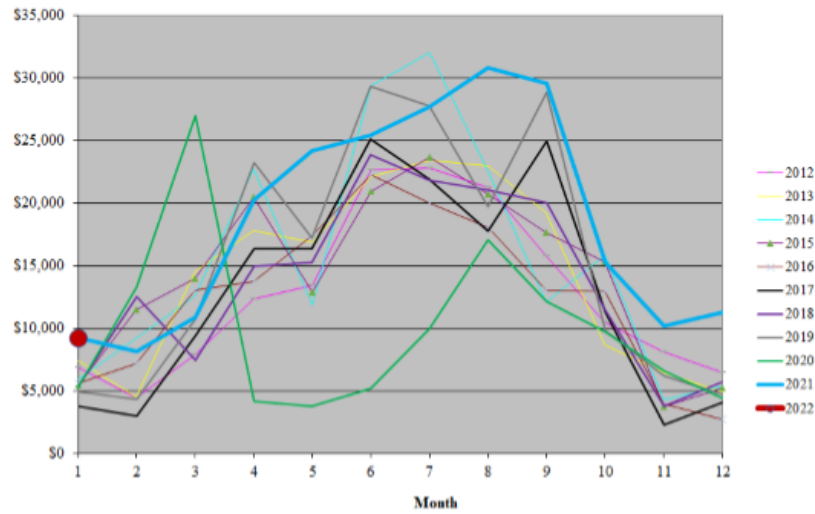
<b>Spending 1/08 - 2/7/22</b>	
Dinghies--carabiners, fasteners, threadlock	\$126
Dayleaders: wages, taxes, payroll processing, dayleader boots	\$2,487
Clubhouse and Yard--12/31/21 - 3/31/22 garbage service, portapotty service, depth gage supplies, white board, speakers, kettles, fryer, grill	\$1,552
Activities--food for parties, clubhouse snax, gas for CSC errands	\$501
Keelboats--J/80 haulout, Commander tillerhead and yoke, MOB float parts, fuel connector, spinny halyard block	\$2,613
City of Berkeley--rent for yard and clubhouse area	\$1,064
Taxes-use tax for wholesale purchases 10/1 - 12/31/21	\$977
Credit card processing charges	\$221
Tools--drill bit	\$12
Communications--email service, internet service	\$60
Teaching expenses--USSailing Small Boat Instructor course fees, lesson snacks	\$1,295
<b>Total Spending</b>	<b>\$10,908</b>

The budget (below) is still in good shape, but we may still need to replace it before the end of the year. Income to date is above budget projections, while spending is in most cases below budget projections. Dues income is higher than projected, so we can afford to authorize more spending for the keelboats and for general overhead. Keelboats budget remaining may not be adequate to cover re-rigging etc. this year. Dayleaders budget looks OK since there are only two more payroll dates in this fiscal year, which ends April 30.

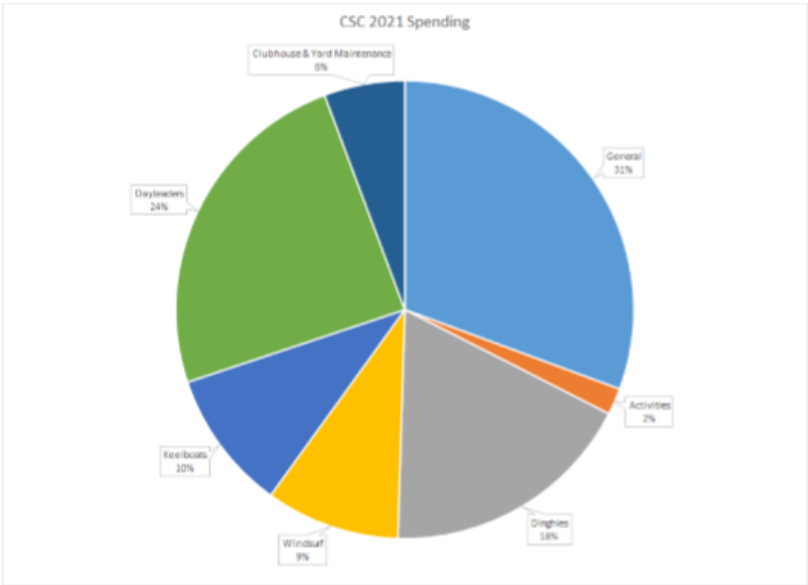
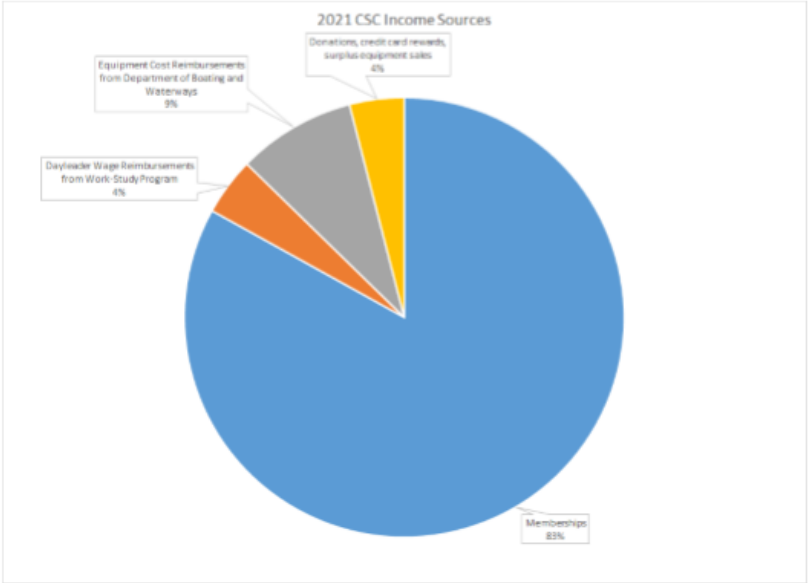
<b>Budget for Fiscal Year 2021-2022 vs actual 5/1/21 - 2/7/22</b>						
	<b>Authorized FY Budget</b>	<b>DBW included</b>	<b>Actual thru 2/7/22 (77% of FY)</b>	<b>% of budget</b>	<b>DBW remaining</b>	<b>non-DBW remaining</b>
<b>Expected Income</b>						
Memberships (Regular and windsurf locker)	\$197,000	\$46,000	\$187,958	95%		\$9,042
DBW reimbursement	\$46,000		\$26,861	58%	\$19,139	\$0
UC Work-Study Reimbursement	\$21,000		\$9,575	46%		\$11,425
Donations, surplus sales, interest, etc.	\$6,000		\$13,677	228%		(\$7,677)
<b>Total Income</b>	<b>\$270,000</b>		<b>\$238,071</b>	<b>88%</b>	<b>\$19,139</b>	<b>\$12,790</b>
<b>Authorized Spending</b>						
Club activities	\$16,000	\$4,095	\$5,064	32%		\$10,936
Dinghies and rescue skiffs	\$42,000		\$28,463	68%	\$0	\$13,537
Windsurfing	\$37,000		\$19,756	53%	\$5,661	\$11,583
Keelboats	\$29,000		\$26,440	91%	\$1,697	\$863
Dayleaders	\$68,000		\$52,143	77%		\$15,857
Clubhouse and Yard	\$18,000	\$15,320	\$13,809	77%		\$4,191
General Overhead	\$68,000		\$54,419	80%	\$3,553	\$10,028
<b>Total Spending</b>	<b>\$278,000</b>		<b>\$200,093</b>	<b>72%</b>	<b>\$10,911</b>	<b>\$66,996</b>

Regular membership dues in January were 40% more than the amount expected pre-covid, and the weather scored 87% of the average for this month in the previous four years.

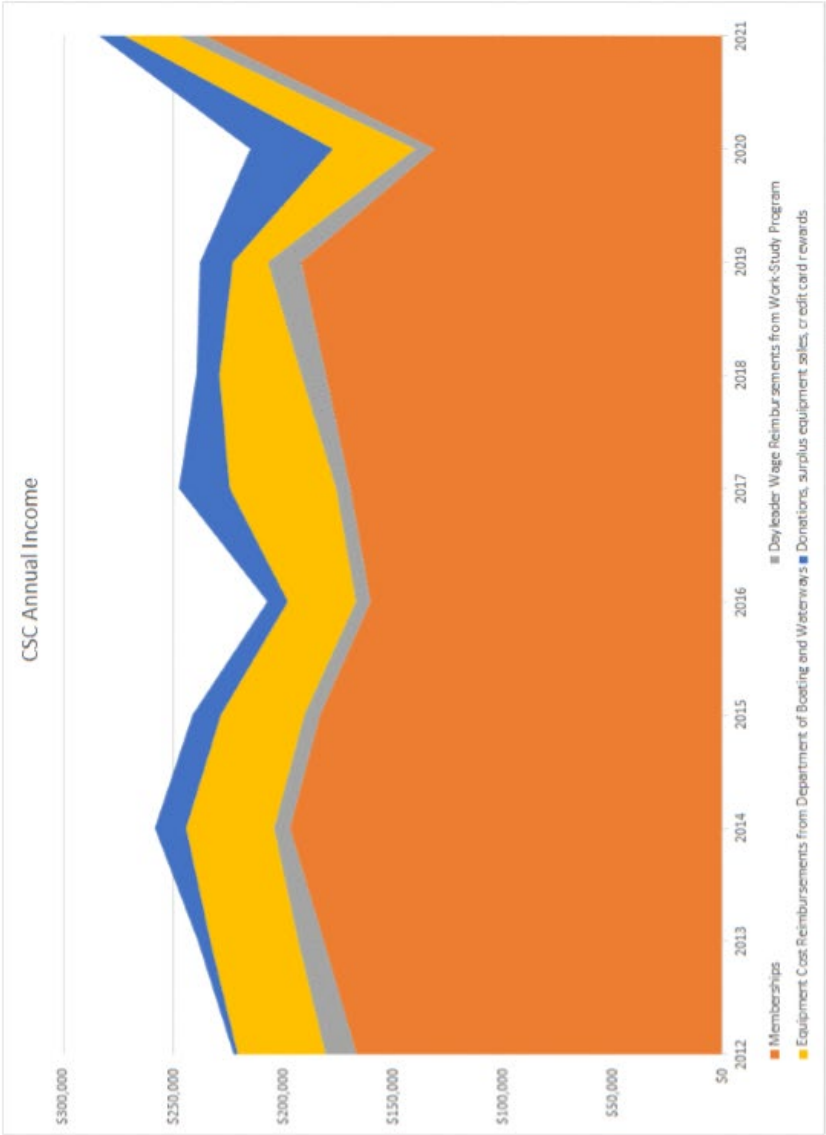
**Monthly Regular Membership Dues Income**



Here are piecharts of the club's 2021 income and expenses, by source and budget category, prepared for the City's annual report and request for free keelboat berths.

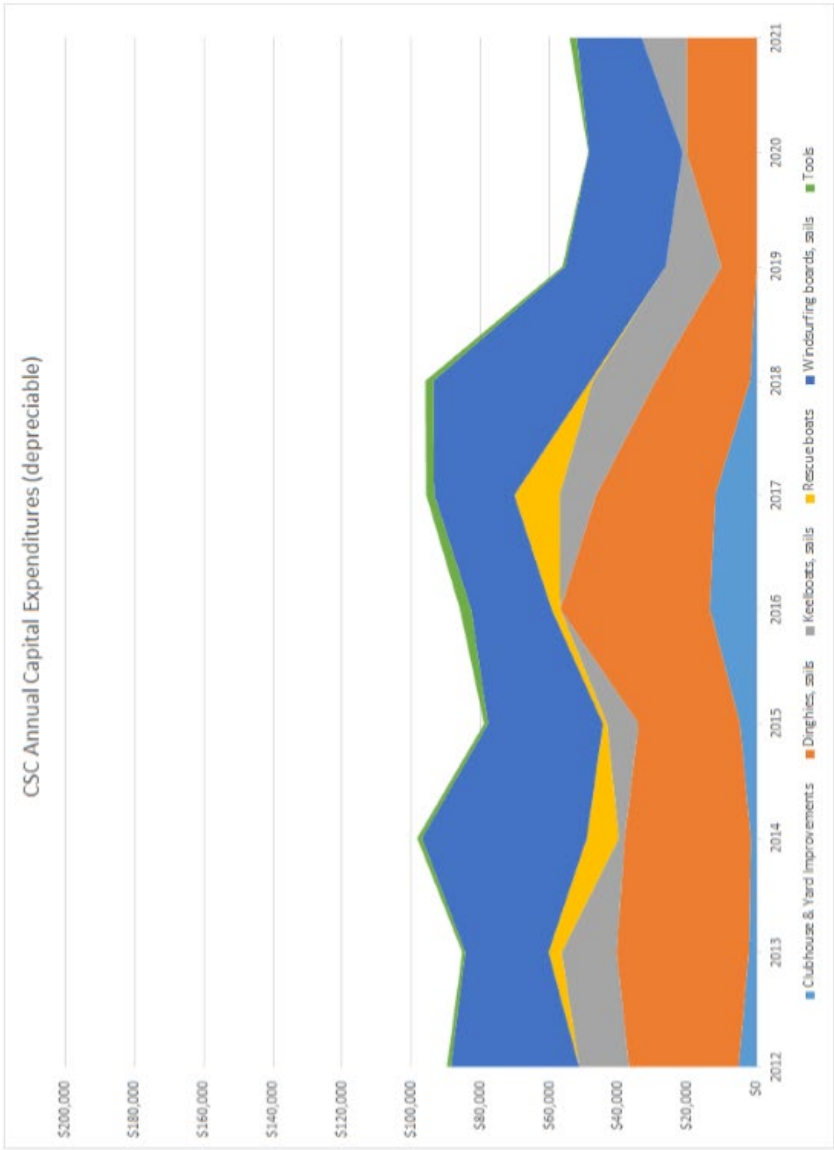


Here's a graph of CSC's income over the last decade, by source



[illegible]

And here are the annual capital expenses.



January 25 Excomm meeting 6:00PM on Zoom



JB Motion to approve **Nicole Faghihi's Senior Project - Advanced Dinghy Coordinator 2022**

Voted on Slack 100%

**January 11 Excomm meeting 6:00PM on Zoom**

**Treasurer's Report 1/11/22**

As of this date we had \$111,584 in cash, up \$4,808 from the last report on 12/7/21.

<b>Income 12/08/21 - 01/07/22</b>	
Regular memberships:	\$11,018
Donations: Big thanks!	\$3,176
UC workstudy reimbursement	\$1,695
<b>Total Income</b>	<b>\$15,888</b>

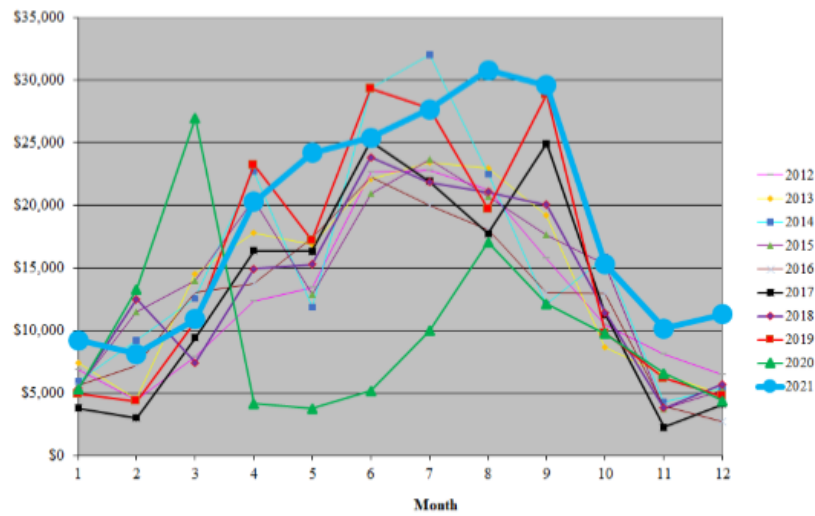
<b>Spending 12/08/21 - 01/07/22</b>	
Dinghies--epoxy, sail repair tape, needles	\$77
Dayleaders: wages, taxes, payroll processing	\$2,927
Clubhouse and Yard--brackets, depth gage supplies, fasteners, lumber, non-slip plate, shed roof repair supplies, shelf, shop electric supplies, sponges, utility blades, propane, trashbags, hoist switch parts, tape, portapotty service (3 months), sparkplug, paper plates, faucets	\$1,805
Activities--food for parties	\$709
Keelboats--acetone, aluminum plate, aluminum powder, aluminum tube, bar, batteries, bearings, boom caps, brushes, cam levers, coveralls, crate, fasteners, fiberglass board, fuel hose, gloves, hose cuffs, jars, light lens, lockwire, lumber, motor mount parts, outboard sling, pipe fittings, plywood, polishing compound, pump, pump parts, rigging parts, rods, sandpaper, sheaves, signs, sprayer, spreaders, stainless steel angle, switch keys, twine, washers, winch handle, cable ties, cleat, coax connector, carabiner, eyestraps	\$2,955
City of Berkeley--rent for yard and clubhouse area	\$1,064
Taxes-registration fees old Quest hulls 3 4 and 5	\$90
Credit card processing charges	\$271
Rescue Skiff--propellers, cotters, wiper nuts, anodes, less return of gasket kit, 25.8 gallons of gas	\$309
Tools--awl, belts, bar stock, buffing wheel, syringes, washers, charger, drill bits, file, fish tape, mallet, ratchets, saw blade, vacuum bagging parts, voltmeter, wrench, cord, riveters	\$370
Communications--email service, internet service	\$60
Teaching expenses--US Sailing Small Boat Instructor class fees, snacks for lessons	\$444
<b>Total Spending</b>	<b>\$11,080</b>

The budget (below) is still in good shape, but we should replace it before the end of the year. Income to date is above budget projections, while spending is in most cases below budget projections. Dues income is higher than projected, so we can afford to authorize more spending for the keelboats and for general overhead. Keelboats budget remaining may not be adequate to cover remaining haulout(s) this year, and general overhead budget may need extra to cover instructor training fees. Dayleaders budget looks OK since there are only three more payroll dates in this fiscal year, which ends April 30.

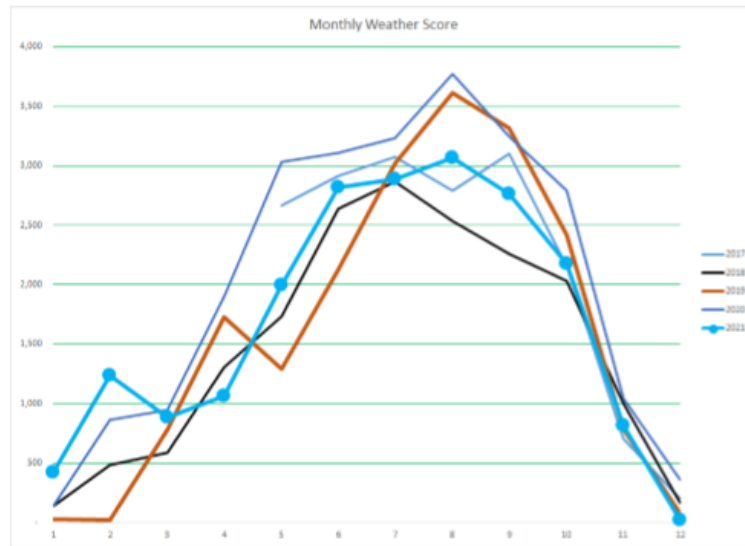
<b>Budget for Fiscal Year 2021-2022 vs actual 5/1/21 - 1/7/22</b>						
	<b>Authorized FY Budget</b>	<b>DBW included</b>	<b>Actual thru 1/7/22 (69% of FY)</b>	<b>% of budget</b>	<b>DBW remaining</b>	<b>non-DBW remaining</b>
<b>Expected Income</b>						
Memberships (Regular and windsurf locker)	\$197,000	<b>\$46,000</b>	\$178,893	91%		\$18,107
DBW reimbursement	\$46,000		\$24,668	54%	\$21,332	\$0
UC Work-Study Reimbursement	\$21,000		\$8,518	41%		\$12,482
Donations, surplus sales, interest, etc.	\$6,000		\$10,178	170%		(\$4,178)
<b>Total Income</b>	<b>\$270,000</b>	<b>\$46,000</b>	<b>\$222,257</b>	<b>82%</b>	<b>\$21,332</b>	<b>\$26,411</b>
<b>Authorized Spending</b>						
Club activities	\$16,000	<b>\$4,095</b>	\$4,562	29%		\$11,438
Dinghies and rescue skiffs	\$42,000		\$28,337	67%	\$0	\$13,664
Windsurfing	\$37,000		\$19,756	53%	\$5,661	\$11,583
Keelboats	\$29,000		\$23,828	82%	\$1,697	\$3,475
Dayleaders	\$68,000		\$49,656	73%		\$18,344
Clubhouse and Yard	\$18,000	<b>\$15,320</b>	\$12,257	68%		\$5,743
General Overhead	\$68,000		\$50,789	75%	\$5,153	\$12,058
<b>Total Spending</b>	<b>\$278,000</b>	<b>\$34,000</b>	<b>\$189,185</b>	<b>68%</b>	<b>\$12,511</b>	<b>\$76,304</b>

Regular membership dues in December were twice the amount expected, and the total 2021 regular dues were 20% higher than the expected annual amount. Weather in December 2021 scored lower than any month in the previous four years.

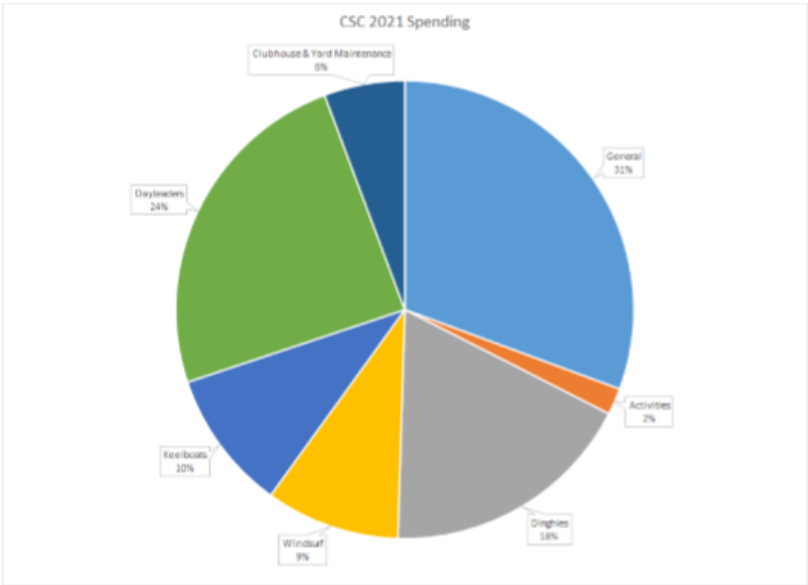
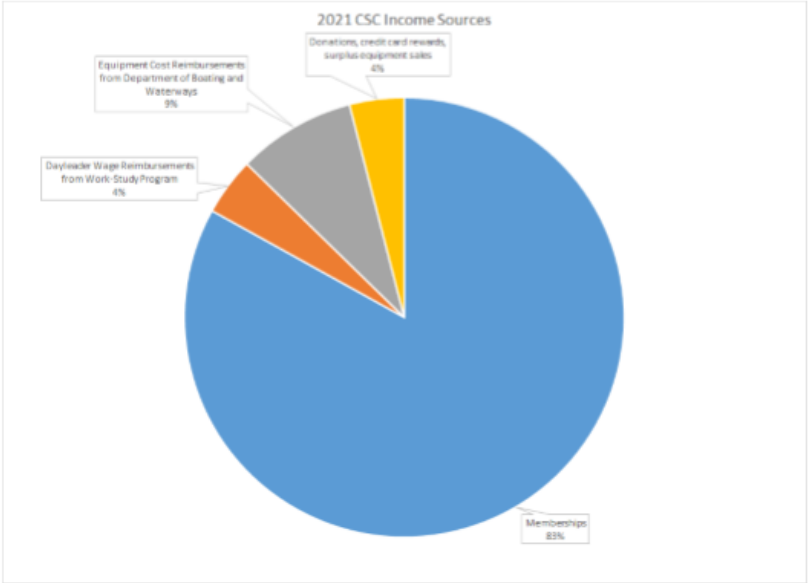
**Monthly Regular Membership Dues Income**



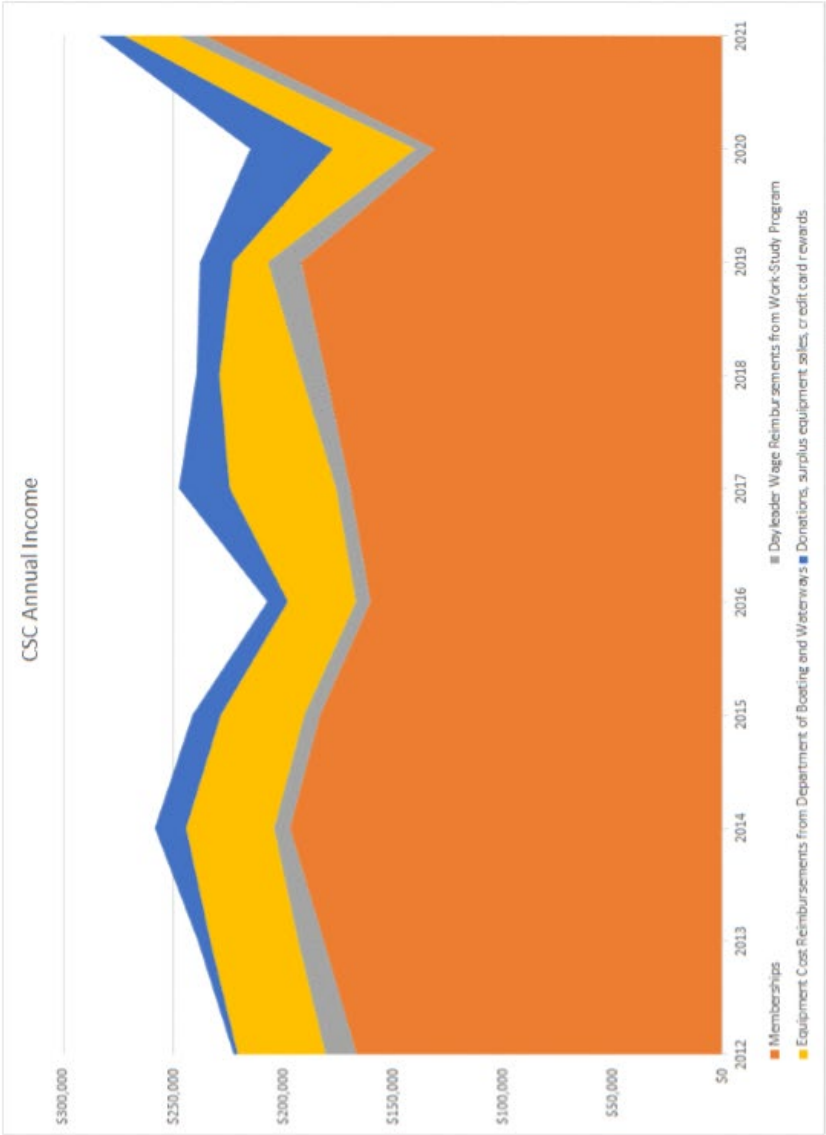
**Monthly Weather Score**



Here are piecharts of the club's 2021 income and expenses, by source and budget category, prepared for the City's annual report and request for free keelboat berths.



Here's a graph of CSC's income over the last decade, by source



And here are the annual capital expenses.

